

NOTICE OF MEETING



CITY OF BRANSON

BUDGET AND FINANCE COMMITTEE

Committee Meeting – Friday, October 28, 2016 – 10:00 a.m.
Municipal Courtroom – Branson City Hall – 110 W. Maddux

AGENDA

1. Call to Order.
2. Roll Call.
3. Convention Center [3rd Quarter 2016 Summary] and [2017 Budget].
4. Regular Reports:
 - a. Minutes of August 25, 2016.
 - b. [Monthly Sales & Tourism Tax Reports]. [Rolling Tax] [Unrestricted Tax]
 - c. Financials.
 - i. Monthly Financials – September 2016.
 - ii. Cash Reconciliation & Balance Sheet.
 - iii. Unbudgeted Expenditures Report.
5. Review of Disbursements & Approval of Disbursements \$50,000 and over. (August 19, 2016 – October 14, 2016).
6. Discussion of Septic & Holding Tank Waste Revenue.
7. Discussion of 2017 CID Budgets.
8. Discussion of Budget Amendments.
9. Discussion of Fee Analysis. [Code Update] [Fee Analysis Detail]
10. Discussion of CVB 2017 Marketing Budget.
11. Finance Director's Report.
12. Adjourn.

Where Values are the Difference

OCTOBER: OPEN COMMUNICATION/TRANSPARANCY
Open sharing of information between employees, citizens and visitors

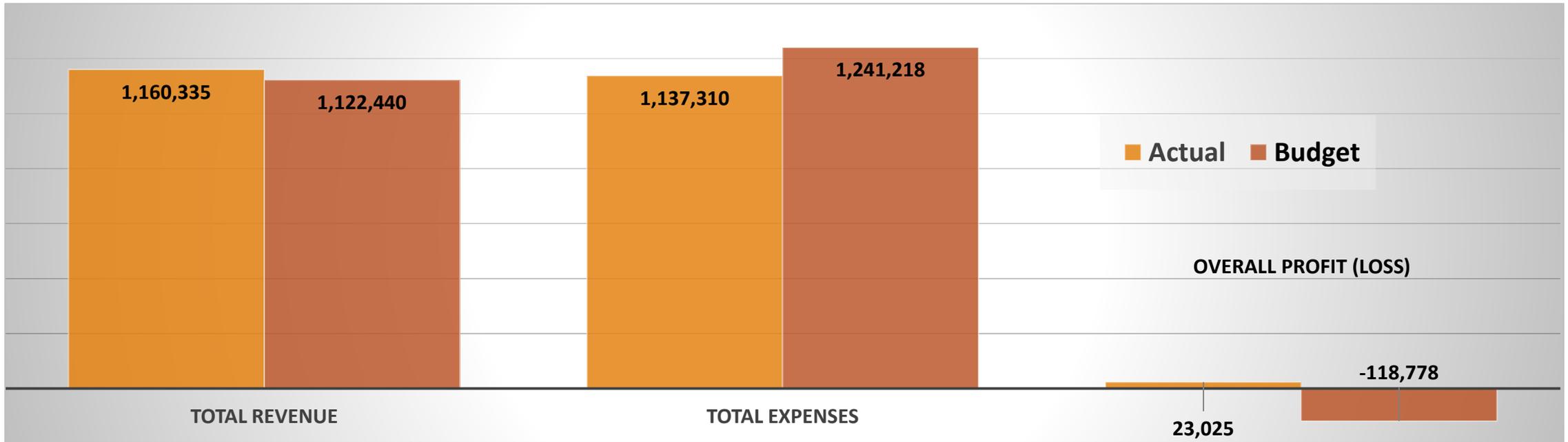


Branson Convention Center 3rd Quarter 2016 Review

SAVOR...Branson
at Branson Convention Center

Actual vs. Budget

July – Sept 2016



1. **Total Revenue** - Actual Revenue: \$1,160,335 / Budget = \$1,122,440 / Variance = \$37,895 above budget
2. **Total Expenses** - Actual Expenses: \$1,137,310 / Budget = \$1,241,218 / Variance = (\$103,908) better than budget
3. **Overall Profit or Loss** – Profit of \$23,025 exceeded budgeted loss of (\$118,778) by \$141,803

Actual vs. Budget

July – Sept 2015



1. **Total Revenue** - Actual Revenue: \$1,673,168 / Budget = \$1,486,692 / Variance = \$186,476 above budget
2. **Total Expenses** - Actual Expenses: \$1,209,911 / Budget = \$1,350,128 / Variance = (\$140,217) better than budget
3. **Overall Profit or Loss** – Profit of \$463,257 was above budgeted profit of \$136,564 by \$326,693

Comparison of Actuals

July – Sept 2015 vs. July – Sept 2016



1. Total Revenue - 2015: \$1,673,168 / 2016 = \$1,160,335 / Variance = (\$512,833) less in 2016 vs. 2015
2. Total Expenses - 2015: \$1,209,911 / 2016 = \$1,137,310 / Variance = (\$72,601) less in 2016 vs. 2015
3. Overall Profit or Loss – 2015: Profit of \$463,257/ 2016: Profit of \$23,025 – difference of (\$440,232) less in 2016 vs. 2015

Actual vs. Budget

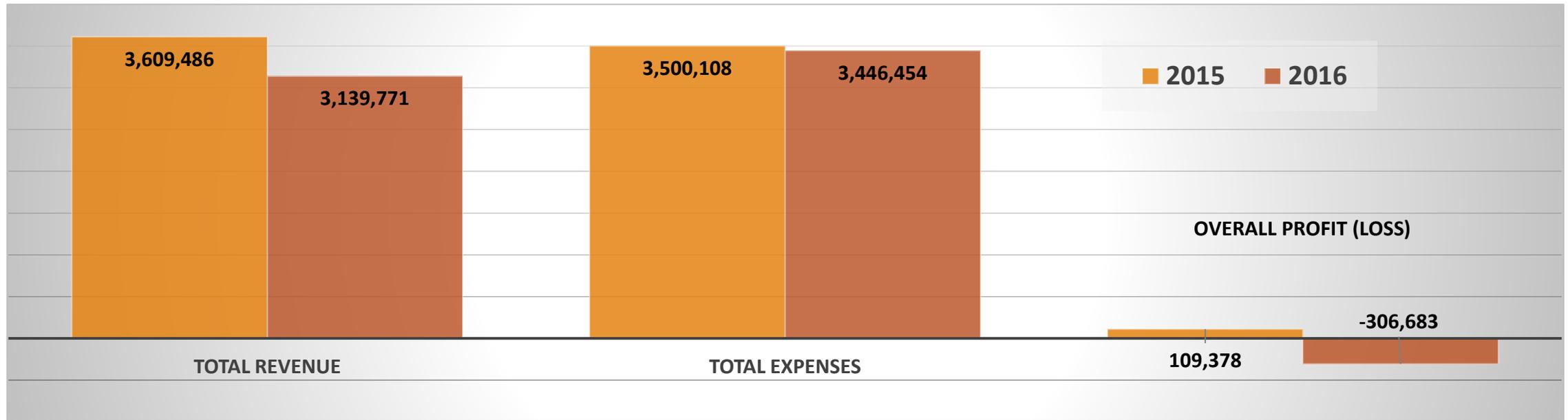
January – Sept 2016



1. **Total Revenue** - Actual Revenue: \$3,139,771 / Budget = \$3,114,429 / Variance = \$25,342 above budget
2. **Total Expenses** - Actual Expenses: \$3,446,454 / Budget = \$3,616,550 / Variance = (\$170,096) less than budget
3. **Overall Profit or Loss** – Loss of (\$306,683) was better than the budgeted loss of (\$502,121) by \$195,438

Comparison of Actuals

January – Sept 2015 vs. January – Sept 2016



1. **Total Revenue** - 2015: \$3,609,486 / 2016 = \$3,139,771 / Variance = \$469,715 more in 2016 vs. 2015
2. **Total Expenses** - 2015: \$3,500,108 / 2016 = \$3,446,454 / Variance = (\$53,654) less in 2016 vs. 2015
3. **Overall Profit or Loss** – 2015: Profit of \$109,378 / 2016: Loss of (\$306,683) – difference of (\$416,061) less profit (loss) in 2016 vs. 2015

Business Overview

3rd Quarter 2016 Review

Financial Review - BCC's Big Four – Revenue Producers

ROOM RENTAL:

- Revenue was down to the 2016 budget by \$37K and \$27K to prior year 3rd quarter.
- Dance group/Showbiz on payment plan for rental through the end of the year which affected this number.

CONCESSIONS:

- Revenue was up slightly to the 2016 budget by \$4K but surpassed the 2015 3rd quarter actual by \$10K.
- Strong turnout for dance groups allowed for increased in house sales. New items and slight price increase assisted as well.

CATERING:

- Revenue was up to the 2016 budget by \$106K but down to the 3rd quarter 2015 actual by \$405K.
- Loren Cook 75th Anniversary Celebration in September helped increase catering revenue. 2015 SYTA & ASCE held in Branson.

PARKING:

- Revenue was down to the 2016 budget by \$4k and down to the 3rd quarter 2015 actual by \$5K.
- Primary reason for this is due to a slight decline in monthly & transient parking due to the Reish parking lot opening back up.

Business Overview

3rd Quarter 2016 Review

Financial Review - Expenses

SALARIES & BENEFITS:

- This expense was up to the 2016 budget slightly by \$12K and up to the 3rd quarter 2015 actual by \$49K.
- Performing Arts/Dance Group Season affects BCC. Revenues are lower but still need staff for cleaning, parking & concessions. (See Contracted Labor)

CONTRACTED SERVICES:

- This expense was down to the 2016 budget by \$18K and down \$3K to the 3rd quarter 2015 actual.
- Reduction in Temporary Labor usage as well as cross utilization of our current hourly employees has helped with this decrease.

GENERAL & ADMINISTRATIVE:

- This expense was down to the 2016 budget by \$17K and down to the 3rd quarter 2015 actual by \$48K.
- We have modified and reduced some of our trade publication marketing efforts and have also focused more of our efforts on increasing our ROI with marketing dollar spend when it comes to FAM's and additional Tradeshow Activity.

UTILITIES:

- Continued strong showing in managing our utilities. We are currently slightly down to 2016 budget but up to our 3rd quarter 2015 actual by \$14K. 2017 Price Increases.

Business Overview

3rd Quarter 2016 Review

Overall Economic Impact for the Branson Convention Center

1. Estimated Attendance at BCC in the Third Quarter: 12,266 people.
 2. Third Quarter Groups: 2015: (50) / 2016: (48)
 3. Group Event Days: 2015: (114)Days / 2016 (103) Days
4. Group Room Nights at Hilton Properties: 2015: (12,094) / 2016(9,070)
5. Estimated Per Capture Rate (Total Revenue/Attendance): \$94.59 per person.

***Loren Cook increased revenue # for 2017.

Business Overview

3rd Quarter 2016 Review

Overall Economic Impact for the Branson Convention Center

Event/Group Breakdown:

- (20) Meetings – (1,821) Attendees
- (5) Sporting Event/Performing Art – (5,325) Attendees
- (2) Public/Trade Consumer Show – (140) Attendees
- (7) Banquets – (1,025) Attendees
- (14) Conventions – (3,955) Attendees

Business Overview

3rd Quarter 2016 Review

Overall Economic Impact for the Branson Convention Center

The Branson Convention Center 2016 Third Quarter significant events:

MO Telecommunications Association (2017)

MO EMS Conference (2017)

MO Deer Association (2017)

Associated Wholesale Grocers (2017)

MO Healthcare Association (2017)

MO Primary Care Association (2017)

(3) Cheer & Dance Groups (2017)

Business Overview

3rd Quarter 2016 Review

Customer & Client Satisfaction

2016 3rd Quarter Survey Information:

Surveys Sent (48)

Surveys Returned (12)- Average of (4) Surveys Per Month Returned

Return Rate of 25%

Letters/Cards Received: (3)

Business Overview

3rd Quarter 2016 Review

Customer & Client Satisfaction

Using a scale of 1 to 100 (100 Being the highest) how would you have rated the Branson Convention Center

PRIOR to your event: 88.6%

Using a scale of 1 to 100 (100 Being the highest) how do you rate the Branson Convention Center

AFTER your event: 94.3% (5.7% Increase)

BCC Client Overall Satisfaction: 91.4%

Business Overview

3rd Quarter 2016 Review

YTD Contract Reporting for 2016

2016 New Contracts Signed

- 2016: (27) Contracts Valued at \$127,160
- 2017: (35) Contracts Valued at \$386,100
- 2018: (8) Contracts Valued at \$215,000
- 2019: (3) Contract Valued at \$35,800
- 2020: (1) Contract Valued at \$7,500

**Total New Contracts Signed as of January 1,
2016: (74) Valued at \$771,560**

Source of Business Booked

- Repeat: (39)
- SMG/New: (30)
- Hilton: (3)
- CVB: (2)



Branson Convention Center
2017 Budget
Preview Presentation
Presented – October 28 & November 8, 2016

SAVOR...Branson
at Branson Convention Center

BCC Budget Comparison

Three Year Trend

| | 2015 Actual | 2016 Projected | 2017 Budget |
|-------------------------------|-----------------------------|------------------------------|---------------|
| Total Food & Beverage Revenue | \$3,421,872 ***ASCE/SYTA | \$3,070,685 ***Loren Cook | \$2,921,961 |
| Total Revenue | \$4,556,378 | \$4,088,756 | \$4,081,248 |
| Total Expenditures | (\$4,685,515) | (\$4,514,291) | (\$4,410,106) |
| EBITDA | 24,804 | (\$289,635) | (\$201,222) |
| Profit or (Loss) Before Taxes | (\$129,137) | (\$425,535) | (\$328,858) |

Budget Recap Notes

2017 Highlights

EVENT INCOME

Direct Event Income:

Rental Income:

- Rental income is a major source of income for the BCC. Once again for 2017 we are projected to surpass the \$500K mark!
- Rental Income is highlighted by having (14) Sporting, Performing Arts, Assemblies and Consumer & Public Shows throughout the year.
- Of these (14) events we will be hosting (7) of them in the 1st Quarter including FC Legacy Futsal Soccer Tournament, Hollywood Dance Jamz, American Bully Kennel Club Show (Dog Show), American Cheer Power, Worldwide Spirt, The Branson Bridal Show, Vision Con & finally MO NASP (National Archery in Schools Program)
- These events will also bring over 7,500 people to the city in the 1st Quarter to help local business.

Budget Recap Notes

2017 Highlights

ANCILLARY INCOME:

SAVOR... Concessions:

- This is a continued source of revenue the BCC keeps looking to increase. For two straight years (2016 & 2017) we will be projecting to “Net” over \$100K in revenues. Prior to SMG’s transition revenues in this department were well below the \$100K mark.
- Great additions in this department like Sycamore Street Coffee Company and now the new Sycamore Street Smoothie Bar have helped drive new revenues in this department. What’s New & Next?????
- Returning large scale concessions shows including: Worldwide Spirit, Visioncon, Phil Waldrep Ministries, John Hagee Ministries, Stage One Dance, Extreme Conference & Jamfest will help drive revenues in 2017.
- New Public Shows coming to the BCC throughout the year will also help drive new revenues in our concessions department. The American Bully Kennel Club Show (January), Unique Home & Wedding Show (July) and the Antique Show (July) are three new public events coming to the BCC in 2017!

Budget Recap Notes

2017 Highlights

SAVOR... Catering:

- Catering continues to be the BCC's main source of revenue.
- **Repeat** convention & meeting clients coming to the BCC in 2017 include: Conklin Companies, MO Rural Water Association, Associate Electric Cooperative, MO Broadcaster Association, MO Telecommunications Association, MO Healthcare Association, Association of MO Electric Cooperatives and MO Community College Association.
- **New** convention & meeting clients coming to the BCC in 2017 include: Jack Henry & Associates, Travel South Showcase, Transportation Engineers of MO and the MO Governors Conference on Tourism
- Finally don't forget about... The Branson Chamber of Commerce Black Tie Gala Event, The Ozark Mountain Prayer Breakfast and the Boys & Girls Club of the Ozark's "Thanks 4 Giving Gala". These are one day gala type events coming back to the BCC.
- 2017 will also include a continued focus on "Food & Beverage Trends" which we will showcase new menu items as well as new food & beverage table top presentations for all buffet events.

Budget Recap Notes

2017 Highlights

OPERATING EXPENSES

Contracted Services:

- A continued decrease in using outside temporary labor and providing our current employees the ability to work additional shifts in other departments.
- We have also implemented cross utilization staffing plans as well as having internal communication plans that notifies our employees of other shifts within the facility that they can go and work in.

Utilities:

- We have mainstreamed our utility package here at the BCC. Electricity, Lights, Heating & Cooling have all been reviewed and modified to produce the best results for the facility. We continue to monitor all areas of our utilities to find ways to reduce and save. Over the past two years we have adjusted and incorporate these cost savings measures and will continue to do so for all future years.
- Potential changes could come in the form of updated LED lights for the Exhibit Hall which could save the center money for future years.

Budget Recap Notes

2017 Highlights

OPERATING EXPENSES CONTINUED...

Marketing Expenses:

- Marketing is continually evolving and we are continually looking for the best return on investment we can get with our marketing dollars to support the BCC, The City of Branson and all of our great partners.
- In association with our print and social media marketing efforts there will be strong tradeshow & appointment activity at both local and national tradeshows & events. The MO Association will still remain a primary focus but our sales teams will also be partnering with the Branson CVB and venturing into the Chicago & Washington DC markets for more national association groups like ASCE who held their conference in Branson in 2015.
- Creating new strategies like “CONNECT MISSOURI” to help utilize marketing dollars to create incentive programs for groups thinking about holding their conventions and meetings here in Branson. We want to use these incentives to increase the interest of groups who have never had a meeting or convention in the Branson area.

Budget Recap Notes

2017 Highlights

SUSTAINABILITY & GREENING EFFORTS

- “Railway Herb – N – Garden” we will continue to produce new herbs and vegetables for our culinary teams in 2017.
- Continued efforts recycling Cardboard, Cooking Oil, Wood and glass to help keep our diversion rate increasing year after year.
- We will also be placing “New” recycling units throughout the facility to capture more items that may have been going into the trash.
- The “Mayor’s for Monarch’s” Butterfly Program in which we created a Butterfly Garden in September of 2016.
- Continued efforts for composting both front of house and back of house. We will also continue our “Food Donation Program” with local charities like CAM.

Budget Recap Notes

2017 Highlights

2017 SALES PACE:

| | <u>2016</u> | <u>Definite 2017</u> | <u>Pace (16 V 17)</u> | <u>Tentative (2017)</u> | <u>Pace with Tentative</u> | <u>(Strong Prospects)</u> | <u>Pace (Tentative/Strong Prospect)</u> | |
|-----------|-------------|----------------------|-----------------------|-------------------------|----------------------------|---------------------------|---|--|
| JANUARY | \$79,700 | \$57,600 | -\$22,100 | \$16,186 | \$73,786 | \$0 | \$73,786 | |
| FEBRUARY | \$177,050 | \$149,100 | -\$27,950 | \$24,000 | \$173,100 | \$0 | \$173,100 | |
| MARCH | \$186,460 | \$344,860 | \$158,400 | \$6,000 | \$350,860 | \$0 | \$350,860 | |
| APRIL | \$212,904 | \$215,100 | \$2,196 | \$500 | \$215,600 | \$0 | \$215,600 | |
| MAY | \$194,620 | \$50,850 | -\$143,770 | \$5,000 | \$55,850 | \$37,000 | \$92,850 | |
| JUNE | \$417,075 | \$398,800 | -\$18,275 | \$32,500 | \$431,300 | \$750 | \$432,050 | |
| JULY | \$235,748 | \$208,970 | -\$26,778 | \$26,000 | \$234,970 | \$0 | \$234,970 | |
| AUGUST | \$215,850 | \$213,500 | -\$2,350 | \$19,700 | \$233,200 | \$46,500 | \$279,700 | |
| SEPTEMBER | \$254,761 | \$63,000 | -\$191,761 | \$0 | \$63,000 | \$62,000 | \$125,000 | |
| OCTOBER | \$311,950 | \$147,550 | -\$164,400 | \$38,850 | \$186,400 | \$31,500 | \$217,900 | |
| NOVEMBER | \$240,150 | \$109,550 | -\$130,600 | \$32,000 | \$141,550 | \$60,000 | \$201,550 | |
| DECEMBER | \$174,670 | \$27,270 | -\$147,400 | \$0 | \$27,270 | \$80,000 | \$107,270 | |
| | | | | | | | | <u>Overall</u> |
| TOTALS | \$2,700,938 | \$1,986,150 | -\$714,788 | \$200,736 | \$2,186,886 | \$317,750 | \$2,504,636 | <u>Current Pace:</u> -\$196,302 |

MINUTES
BUDGET & FINANCE COMMITTEE
CITY OF BRANSON, MISSOURI
August 25, 2016

1) Call to Order.

The meeting of the Budget & Finance Committee was held in the Municipal Courtroom of City Hall, Thursday, August 25, 2016 at 2:30 p.m. The meeting was called to order by Mayor Karen Best.

2) Roll Call.

Members present: Mayor Karen Best, Alderman Bob Simmons, Alderwoman Betsy Seay, City Administrator Bill Malinen, Pamela Yancey and Rod Romine.

Also present: Finance Director Jamie Rouch, Stacy McAllister, Melissa Sill, Estrella Smith and Planning/Development Director Joel Hornickel.

3) Regular Reports.

a) Minutes of July 28th, 2016.

Alderwoman Betsy Seay moved to accept the minutes of July 28, 2016, seconded by Alderman Bob Simmons. Ayes: 6, Noes: 0. Motion carried.

b) Monthly Sales & Tourism Tax Reports.

Melissa Sill reported that sales tax receipts for the month of June are down 3.4% when compared to the same month, but are up 2.4% year to date. The ½% transportation tax is down by 3.3% for the month of June, but up almost \$85,000 year-to-date. Tourism tax is down 1.1% for the month of June but up 8.6% year-to-date.

The Rolling 12 report shows all areas are still showing growth. Historic Downtown Branson has the largest increase of 6.4% when looking at the monthly report. The year-to-date report shows Historic Downtown Branson and Branson Meadows are still showing the largest growth in their areas.

c) Financials

i) Unaudited Financials – July 2016.

Jamie reported that revenues are up. Expenditures are also up partially due to the debt service on the new phone system. The phone system is now complete and we can start to draw a portion of this down. Court receipts are still showing a decrease in revenue. It was discussed that the possible decrease in revenue for the court system is due to decreased citations and warrants. Jamie advised she will still be watching this fund as the year progresses. Interest income and tourism tax are still showing an increase. Discussion was made on the 20 percent reserve and what that means. Jamie explained that the reserve should be equivalent to at least 2 months of operating expenditures. Looking at the 2016 budget projections for the remainder

MINUTES
BUDGET & FINANCE COMMITTEE
CITY OF BRANSON, MISSOURI
August 25, 2016

of the year, it looks like the City will end at a 20 percent reserve. Jamie would like to see the city at a 25 percent reserve in preparation for potential natural disasters such as those the City has experienced the past few years.

ii) Cash Reconciliation & Balance Sheet.

This item was not discussed.

4) Review of Disbursements & Approval of Disbursements \$50,000 & over.

(July 17, 2016 – August 18, 2016).

Disbursements were acknowledged as presented. Alderwoman Betsy Seay moved to accept the disbursements, seconded by Rod Romine. Ayes: 6, Noes: 0. Motion carried.

5) Planning & Zoning – Community & Business Survey.

Joel Hornickel presented research to find a consultant to perform a citizen satisfaction survey and a business survey, following up on surveys conducted in 2008, 2012 and 2015. The information gathered from these surveys will assist the City with its strategic planning efforts next year so more informed decisions can be made. Four proposals were received from Downs & St. Germain Research of Tallahassee, Florida, ETC Institute of Olathe, Kansas Public Research Group of Naperville, Illinois and The Vandiver Group of St. Louis, Missouri. Joel explained that his staff has reviewed all of the proposals and are making a recommendation to select ETC Institute. ETC Institute has completed previous surveys for the City of Branson and had the most experience working with major cities. Joel asked the Budget & Finance Committee to review staff's recommendation, and provide a recommendation to the Board of Aldermen for selection and execution of this effort. Bill Malinen made a motion to recommend ETC Institute of Olathe, Kansas to be presented to the Board of Alderman for approval, seconded by Rod Romine. Ayes: 6, Noes: 0. Motion Carried.

6) Finance Director's Report.

Jamie Rouch advised the Committee Members that they are invited to the Capital Improvements Meeting on September 6th, 2016 at 10:00 a.m. to discuss the 2017/2018 budgeted capital items. She also invited the Committee to the Special Budget Meeting scheduled for October 6th, 2016 at 5:00 p.m.

7) Adjourn.

The meeting adjourned at 3:44 p.m. on a motion by Bill Malinen, seconded by Pamela Yancey. Motion carried.

CITY OF BRANSON
1% SALES TAX - 10 YEAR HISTORY
CALENDAR YEARS 2007-2016

| | *** 2007 *** | | *** 2008 *** | | *** 2009 *** | | *** 2010 *** | | *** 2011 *** | | *** 2012 *** | | *** 2013 *** | | *** 2014 *** | | *** 2015 *** | | *** 2016 *** | |
|-------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|
| | MONTHLY AMOUNT | Incr/Decr over Prior Yr |
| Jan | 1,071,035 | 15.7% | 1,070,015 | -0.1% | 1,159,361 | 8.4% | 1,216,180 | 4.9% | 1,027,193 | -15.5% | 1,102,372 | 7.3% | 1,055,218 | -4.3% | 1,005,325 | -4.7% | 1,188,850 | 18.3% | 1,171,427 | -1.5% |
| Feb | 663,553 | 45.6% | 726,695 | 9.5% | 640,825 | -11.8% | 627,753 | -2.0% | 872,137 | 38.9% | 700,072 | -19.7% | 797,547 | 13.9% | 842,297 | 5.6% | 773,953 | -8.1% | 747,860 | -3.4% |
| Mar | 569,932 | 7.6% | 619,901 | 8.8% | 643,312 | 3.8% | 578,890 | -10.0% | 466,443 | -19.4% | 560,427 | 20.1% | 539,224 | -3.8% | 528,733 | -1.9% | 632,686 | 19.7% | 761,002 | 20.3% |
| Apr | 420,904 | 38.2% | 400,429 | -4.9% | 466,521 | 16.5% | 503,622 | 8.0% | 500,144 | -0.7% | 527,521 | 5.5% | 561,249 | 6.4% | 476,481 | -15.1% | 516,394 | 8.4% | 535,466 | 3.7% |
| May | 392,971 | 48.7% | 456,772 | 16.2% | 499,407 | 9.3% | 482,989 | -3.3% | 578,643 | 19.8% | 530,730 | -8.3% | 586,601 | 10.5% | 712,533 | 21.5% | 659,564 | -7.4% | 633,340 | -4.0% |
| Jun | 965,738 | 5.5% | 841,281 | -12.9% | 790,042 | -6.1% | 756,098 | -4.3% | 707,881 | -6.4% | 838,921 | 18.5% | 884,551 | 5.4% | 775,097 | -12.4% | 832,527 | 7.4% | 1,023,756 | 23.0% |
| Jul | 842,587 | 5.4% | 876,068 | 4.0% | 854,888 | -2.4% | 902,687 | 5.6% | 965,134 | 6.9% | 892,875 | -7.5% | 849,112 | -4.9% | 1,077,256 | 26.9% | 1,044,466 | -3.0% | 962,055 | -7.9% |
| Aug | 645,728 | 14.3% | 720,832 | 11.6% | 723,178 | 0.3% | 710,203 | -1.8% | 700,965 | -1.3% | 860,669 | 22.8% | 793,781 | -7.8% | 905,937 | 14.1% | 907,697 | 0.2% | 877,036 | -3.4% |
| Sep | 1,593,123 | 4.3% | 1,651,386 | 3.7% | 1,542,695 | -6.6% | 1,534,198 | -0.6% | 1,553,222 | 1.2% | 1,417,529 | -8.7% | 1,547,304 | 9.2% | 1,428,159 | -7.7% | 1,612,942 | 12.9% | 1,701,940 | 5.5% |
| Oct | 897,869 | 5.4% | 1,035,447 | 15.3% | 938,670 | -9.3% | 1,035,478 | 10.3% | 958,250 | -7.5% | 872,521 | -8.9% | 987,083 | 13.1% | 1,212,860 | 22.9% | 1,117,661 | -7.8% | 1,087,568 | -2.7% |
| Nov | 574,306 | -0.3% | 631,473 | 10.0% | 634,887 | 0.5% | 646,918 | 1.9% | 653,968 | 1.1% | 730,469 | 11.7% | 766,174 | 4.9% | 704,673 | -8.0% | 722,703 | 2.6% | | |
| Dec | 1,289,042 | 3.7% | 1,147,653 | -11.0% | 1,001,946 | -12.7% | 936,160 | -6.6% | 1,215,679 | 29.9% | 1,081,007 | -11.1% | 1,054,173 | -2.5% | 1,065,829 | 1.1% | 1,193,438 | 12.0% | | |
| TOTAL | \$9,926,788 | 10.8% | \$10,177,952 | 2.5% | \$9,895,732 | -2.8% | \$9,931,176 | 0.4% | \$10,199,658 | 2.7% | \$10,115,112 | -0.8% | \$10,422,018 | 3.0% | \$10,735,178 | 3.0% | \$11,202,880 | 4.4% | | |

| | *** 2007 *** | | *** 2008 *** | | *** 2009 *** | | *** 2010 *** | | *** 2011 *** | | *** 2012 *** | | *** 2013 *** | | *** 2014 *** | | *** 2015 *** | | *** 2016 *** | |
|-----|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|--------------|-------------------------|
| | YTD AMOUNT | Incr/Decr over Prior Yr |
| Jan | 1,071,035 | 15.7% | 1,070,015 | -0.1% | 1,159,361 | 8.4% | 1,216,180 | 4.9% | 1,027,193 | -15.5% | 1,102,372 | 7.3% | 1,055,218 | -4.3% | 1,005,325 | -4.7% | 1,188,850 | 18.3% | 1,171,427 | -1.5% |
| Feb | 1,734,588 | 25.6% | 1,796,709 | 3.6% | 1,800,186 | 0.2% | 1,843,933 | 2.4% | 1,899,330 | 3.0% | 1,802,444 | -5.1% | 1,852,765 | 2.8% | 1,847,623 | -0.3% | 1,962,803 | 6.2% | 1,919,287 | -2.2% |
| Mar | 2,304,519 | 20.6% | 2,416,610 | 4.9% | 2,443,498 | 1.1% | 2,422,823 | -0.8% | 2,365,773 | -2.4% | 2,362,871 | -0.1% | 2,391,988 | 1.2% | 2,376,355 | -0.7% | 2,595,489 | 9.2% | 2,680,289 | 3.3% |
| Apr | 2,725,423 | 23.0% | 2,817,039 | 3.4% | 2,910,019 | 3.3% | 2,926,445 | 0.6% | 2,865,917 | -2.1% | 2,890,392 | 0.9% | 2,953,238 | 2.2% | 2,852,836 | -3.4% | 3,111,884 | 9.1% | 3,215,755 | 3.3% |
| May | 3,118,394 | 25.7% | 3,273,811 | 5.0% | 3,409,426 | 4.1% | 3,409,434 | 0.0% | 3,444,559 | 1.0% | 3,421,122 | -0.7% | 3,539,839 | 3.5% | 3,565,369 | 0.7% | 3,771,448 | 5.8% | 3,849,095 | 2.1% |
| Jun | 4,084,133 | 20.3% | 4,115,092 | 0.8% | 4,199,468 | 2.1% | 4,165,532 | -0.8% | 4,152,441 | -0.3% | 4,260,042 | 2.6% | 4,424,390 | 3.9% | 4,340,465 | -1.9% | 4,603,975 | 6.1% | 4,872,850 | 5.8% |
| Jul | 4,926,720 | 17.4% | 4,991,160 | 1.3% | 5,054,356 | 1.3% | 5,068,219 | 0.3% | 5,117,575 | 1.0% | 5,152,917 | 0.7% | 5,273,502 | 2.3% | 5,417,721 | 2.7% | 5,648,441 | 4.3% | 5,834,906 | 3.3% |
| Aug | 5,572,448 | 17.1% | 5,711,992 | 2.5% | 5,777,534 | 1.1% | 5,778,422 | 0.0% | 5,818,540 | 0.7% | 6,013,586 | 3.4% | 6,067,284 | 0.9% | 6,323,658 | 4.2% | 6,556,137 | 3.7% | 6,711,942 | 2.4% |
| Sep | 7,165,571 | 14.0% | 7,363,378 | 2.8% | 7,320,229 | -0.6% | 7,312,620 | -0.1% | 7,371,762 | 0.8% | 7,431,115 | 0.8% | 7,614,588 | 2.5% | 7,751,817 | 1.8% | 8,169,079 | 5.4% | 8,413,882 | 3.0% |
| Oct | 8,063,440 | 12.9% | 8,398,825 | 4.2% | 8,258,899 | -1.7% | 8,348,098 | 1.1% | 8,330,012 | -0.2% | 8,303,636 | -0.3% | 8,601,671 | 3.6% | 8,964,676 | 4.2% | 9,286,740 | 3.6% | 9,501,450 | 2.3% |
| Nov | 8,637,746 | 12.0% | 9,030,298 | 4.5% | 8,893,786 | -1.5% | 8,995,016 | 1.1% | 8,983,979 | -0.1% | 9,034,105 | 0.6% | 9,367,845 | 3.7% | 9,669,349 | 3.2% | 10,009,443 | 3.5% | | |
| Dec | \$9,926,788 | 10.8% | \$10,177,952 | 2.5% | \$9,895,732 | -2.8% | \$9,931,176 | 0.4% | \$10,199,658 | 2.7% | \$10,115,112 | -0.8% | \$10,422,018 | 3.0% | \$10,735,178 | 3.0% | 11,202,880 | 4.4% | | |

CONTENTS: This report is prepared from the 1% sales tax payments received by the City's Finance Department from the Missouri Department of Revenue on a monthly basis. Tax amounts on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of October reflects primarily business tax returns filed with the Dept. of Revenue in September for business sales occurring mostly in August. There are no accruals made to this report as it reflects receipts on a cash basis for the month. If a business is paying back taxes, the numbers are reflected in the month that the business actually paid their taxes. This report is prepared between the 5th and 7th working day of the month.

CITY OF BRANSON
TOURISM TAX HISTORY
CALENDAR YEAR 2007-2016

| | *** 2007 *** | | *** 2008 *** | | *** 2009 *** | | *** 2010 *** | | *** 2011 *** | | *** 2012 *** | | *** 2013 *** | | *** 2014 *** | | *** 2015 *** | | *** 2016 *** | |
|-------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|----------------|----------|
| | MONTHLY AMOUNT | % Change |
| Jan | \$600,214 | 8.1% | \$662,789 | 10.4% | \$460,018 | -30.6% | \$402,427 | -12.5% | \$665,210 | 65.3% | \$780,208 | 17.3% | \$771,490 | -1.1% | \$682,443 | -11.5% | \$814,630 | 19.4% | \$869,687 | 6.8% |
| Feb | 349,825 | 23.7% | 366,157 | 4.7% | 449,518 | 22.8% | 487,241 | 8.4% | 250,915 | -48.5% | 191,090 | -23.8% | 186,120 | -2.6% | 179,791 | -3.4% | 229,404 | 27.6% | 235,314 | 2.6% |
| Mar | 215,100 | -1.4% | 244,487 | 13.7% | 248,341 | 1.6% | 302,698 | 21.9% | 186,401 | -38.4% | 240,017 | 28.8% | 232,217 | -3.2% | 261,358 | 12.5% | 256,598 | -1.8% | 291,110 | 13.5% |
| Apr | 448,019 | -3.4% | 479,476 | 7.0% | 503,684 | 5.0% | 475,319 | -5.6% | 654,383 | 37.7% | 622,856 | -4.8% | 689,536 | 10.7% | 783,034 | 13.6% | 789,841 | 0.9% | 927,865 | 17.5% |
| May | 1,029,862 | 14.8% | 909,013 | -11.7% | 836,890 | -7.9% | 856,892 | 2.4% | 636,558 | -25.7% | 619,625 | -2.7% | 724,353 | 16.9% | 663,858 | -8.4% | 736,997 | 11.0% | 864,860 | 17.3% |
| Jun | 1,079,722 | 9.9% | 1,036,560 | -4.0% | 913,987 | -11.8% | 937,717 | 2.6% | 896,445 | -4.4% | 873,964 | -2.5% | 910,835 | 4.2% | 1,001,085 | 9.9% | 962,676 | -3.8% | 1,073,058 | 11.5% |
| Jul | 1,143,106 | 3.0% | 1,066,576 | -6.7% | 1,103,919 | 3.5% | 1,294,641 | 17.3% | 1,290,434 | -0.3% | 1,301,736 | 0.9% | 1,338,397 | 2.8% | 1,445,844 | 8.0% | 1,504,418 | 4.1% | 1,487,776 | -1.1% |
| Aug | 1,949,923 | 11.5% | 2,155,699 | 10.6% | 1,855,687 | -13.9% | 1,813,450 | -2.3% | 1,729,647 | -4.6% | 1,578,247 | -8.8% | 1,685,966 | 6.8% | 1,825,376 | 8.3% | 1,891,692 | 3.6% | 2,119,209 | 12.0% |
| Sep | 1,220,286 | 3.1% | 1,391,727 | 14.0% | 1,183,555 | -15.0% | 1,335,643 | 12.9% | 1,191,556 | -10.8% | 1,095,304 | -8.1% | 1,257,531 | 14.8% | 1,349,367 | 7.3% | 1,293,380 | -4.1% | 1,278,940 | -1.1% |
| Oct | 774,082 | -13.5% | 865,963 | 11.9% | 703,268 | -18.8% | 1,084,011 | 54.1% | 1,091,906 | 0.7% | 1,023,075 | -6.3% | 980,761 | -4.1% | 935,094 | -4.7% | 1,131,607 | 21.0% | | |
| Nov | 1,809,997 | 19.9% | 1,640,699 | -9.4% | 1,590,693 | -3.0% | 1,273,301 | -20.0% | 1,261,632 | -0.9% | 1,159,007 | -8.1% | 1,105,857 | -4.6% | 1,200,091 | 8.5% | 1,138,315 | -5.1% | | |
| Dec | 1,632,064 | 1.8% | 1,548,971 | -5.1% | 1,494,833 | -3.5% | 1,515,762 | 1.4% | 1,370,475 | -9.6% | 1,399,140 | 2.1% | 1,318,035 | -5.8% | 1,399,292 | 6.2% | 1,340,369 | -4.2% | | |
| TOTAL | \$12,252,199 | 7.0% | \$12,368,118 | 0.9% | \$11,344,394 | -8.3% | \$11,779,099 | 3.8% | \$11,225,562 | -4.7% | \$10,884,269 | -3.0% | \$11,201,099 | 2.9% | \$11,726,634 | 4.7% | \$12,089,928 | 3.1% | | |
| | YTD AMOUNT | % Change |
| Jan | 600,214 | 8.1% | 662,789 | 10.4% | 460,018 | -30.6% | 402,427 | -12.5% | 665,210 | 65.3% | 780,208 | 17.3% | 771,490 | -1.1% | 682,443 | -11.5% | 814,630 | 19.4% | \$869,687 | 6.8% |
| Feb | 950,038 | 13.4% | 1,028,946 | 8.3% | 909,536 | -11.6% | 889,668 | -2.2% | 916,125 | 3.0% | 971,298 | 6.0% | 957,610 | -1.4% | 862,234 | -10.0% | 1,044,034 | 21.1% | \$1,105,001 | 5.8% |
| Mar | 1,165,138 | 10.3% | 1,273,433 | 9.3% | 1,157,877 | -9.1% | 1,192,366 | 3.0% | 1,102,526 | -7.5% | 1,211,315 | 9.9% | 1,189,827 | -1.8% | 1,123,593 | -5.6% | 1,300,632 | 15.8% | \$1,396,111 | 7.3% |
| Apr | 1,613,157 | 6.2% | 1,752,909 | 8.7% | 1,661,561 | -5.2% | 1,667,684 | 0.4% | 1,756,909 | 5.4% | 1,834,172 | 4.4% | 1,879,363 | 2.5% | 1,906,627 | 1.5% | 2,090,473 | 9.6% | \$2,323,976 | 11.2% |
| May | 2,643,019 | 9.4% | 2,661,922 | 0.7% | 2,498,451 | -6.1% | 2,524,576 | 1.0% | 2,393,467 | -5.2% | 2,453,797 | 2.5% | 2,603,716 | 6.1% | 2,570,485 | -1.3% | 2,827,471 | 10.0% | \$3,188,836 | 12.8% |
| Jun | 3,722,741 | 9.5% | 3,698,482 | -0.7% | 3,412,438 | -7.7% | 3,462,293 | 1.5% | 3,289,912 | -5.0% | 3,327,761 | 1.2% | 3,514,550 | 5.6% | 3,571,569 | 1.6% | 3,790,147 | 6.1% | \$4,261,894 | 12.4% |
| Jul | 4,865,847 | 7.9% | 4,765,058 | -2.1% | 4,516,358 | -5.2% | 4,756,933 | 5.3% | 4,580,346 | -3.7% | 4,629,497 | 1.1% | 4,852,948 | 4.8% | 5,017,413 | 3.4% | 5,294,565 | 5.5% | \$5,749,670 | 8.6% |
| Aug | 6,815,771 | 8.9% | 6,920,757 | 1.5% | 6,372,045 | -7.9% | 6,570,383 | 3.1% | 6,309,993 | -4.0% | 6,207,743 | -1.6% | 6,538,914 | 5.3% | 6,842,789 | 4.6% | 7,186,257 | 5.0% | \$7,868,879 | 9.5% |
| Sep | 8,036,056 | 8.0% | 8,312,484 | 3.4% | 7,555,599 | -9.1% | 7,906,026 | 4.6% | 7,501,549 | -5.1% | 7,303,047 | -2.6% | 7,796,445 | 6.8% | 8,192,156 | 5.1% | 8,479,637 | 3.5% | \$9,147,818 | 7.9% |
| Oct | 8,810,138 | 5.7% | 9,178,448 | 4.2% | 8,258,868 | -10.0% | 8,990,037 | 8.9% | 8,593,454 | -4.4% | 8,326,122 | -3.1% | 8,777,206 | 5.4% | 9,127,251 | 4.0% | 9,611,244 | 5.3% | | |
| Nov | 10,620,136 | 7.9% | 10,819,147 | 1.9% | 9,849,561 | -9.0% | 10,263,337 | 4.2% | 9,855,086 | -4.0% | 9,485,129 | -3.8% | 9,883,064 | 4.2% | 10,327,341 | 4.5% | 10,749,559 | 4.1% | | |
| Dec | \$12,252,199 | 7.0% | \$12,368,118 | 0.9% | \$11,344,394 | -8.3% | \$11,779,099 | 3.8% | \$11,225,562 | -4.7% | \$10,884,269 | -3.0% | \$11,201,099 | 2.9% | \$11,726,634 | 4.7% | 12,089,928 | 3.1% | | |

CONTENTS: This report is prepared from Branson business payments received by the City's Finance Department on monthly tourism tax forms. Tax totals on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of September reflects primarily business sales made in August. There are no accruals made to this report as it reflects receipts on a cash basis for each month in the CALENDAR YEAR. If a business is paying back taxes, the numbers are reflected in the most recent reporting month. Interest and penalties are reflected in this report. This report is prepared on the 1st or 2nd working day of the month. Amounts include associated penalties and interest.

| CITY OF BRANSON | | | | | | | | |
|---|-----------------------|-----------------------|-----------------------|---------------------|---------------------|---------------------------|------------------------|--|
| TOURISM TAX RECEIPTS - BREAKDOWN BY BUSINESS CLASSIFICATION | | | | | | | | |
| 2016 | Amusements | Theaters | Hotels & Motels | Campground | Nightly Rentals | Restaurants & Concessions | 2016 TOTALS | % Change as Compared to Same Month Last Year |
| January | \$98,555.53 | 301,046.85 | 321,253.49 | 3,477.32 | 64,210.63 | 81,143.00 | \$869,686.82 | 6.8% |
| February | 35,049.90 | 38,518.89 | 96,650.72 | 705.61 | 25,392.73 | 38,995.89 | \$235,313.74 | 2.6% |
| March | 35,631.90 | 30,801.82 | 150,968.98 | 1,030.28 | 24,225.38 | 48,451.79 | \$291,110.15 | 13.5% |
| April | 156,991.00 | 237,967.62 | 374,611.63 | 6,447.79 | 69,905.43 | 81,941.50 | \$927,864.97 | 17.5% |
| May | 85,548.89 | 251,787.19 | 375,188.33 | 9,242.13 | 60,680.02 | 82,413.65 | \$864,860.21 | 17.3% |
| June | 150,694.68 | 318,253.57 | 423,325.17 | 13,234.77 | 76,561.34 | 90,988.68 | \$1,073,058.21 | 11.5% |
| July | 258,604.13 | 394,334.79 | 597,488.19 | 14,389.44 | 106,176.62 | 116,782.94 | \$1,487,776.11 | -1.1% |
| August | 422,619.61 | 462,121.68 | 846,644.69 | 22,031.13 | 219,249.58 | 146,541.86 | \$2,119,208.55 | 12.0% |
| September | 256,108.16 | 314,617.67 | 490,370.84 | 12,984.36 | 101,646.98 | 103,211.63 | \$1,278,939.64 | -1.1% |
| October | | | | | | | | |
| November | | | | | | | | |
| December | | | | | | | | |
| TOTAL | \$1,499,803.80 | \$2,349,450.08 | \$3,676,502.04 | \$83,542.83 | \$748,048.71 | \$790,470.94 | \$9,147,818.40 | 7.9% |
| YEAR-TO-DATE COMPARISON | | | | | | | | |
| YTD 2015 | \$1,378,464.92 | \$2,060,798.35 | \$3,519,682.63 | \$73,967.67 | \$688,559.01 | \$758,164.09 | \$8,479,636.67 | |
| YTD 2016 | \$1,499,803.80 | \$2,349,450.08 | \$3,676,502.04 | \$83,542.83 | \$748,048.71 | \$790,470.94 | \$9,147,818.40 | |
| Net Incr(Decr) | 8.8% | 14.0% | 4.5% | 12.9% | 8.6% | 4.3% | 7.9% | |
| SAME MONTH COMPARISON | | | | | | | | |
| Sep-15 | 280,468.43 | 275,178.64 | 525,756.66 | 10,827.10 | 95,500.44 | 105,648.57 | 1,293,379.84 | |
| Sep-16 | 256,108.16 | 314,617.67 | 490,370.84 | 12,984.36 | 101,646.98 | 103,211.63 | 1,278,939.64 | |
| Net Incr(Decr) | -8.7% | 14.3% | -6.7% | 19.9% | 6.4% | -2.3% | -1.1% | |
| 2015 | Amusements | Theaters | Hotels & Motels | Campground | Nightly Rentals | Restaurants & Concessions | 2015 TOTALS | |
| January | \$65,273.27 | 297,625.61 | 313,590.94 | 1,880.27 | 59,553.37 | 76,706.98 | \$814,630.44 | |
| February | 42,125.10 | 41,425.41 | 87,251.28 | 910.95 | 20,867.12 | 36,824.10 | \$229,403.96 | |
| March | 28,791.07 | 34,581.48 | 128,560.27 | 754.28 | 23,147.06 | 40,763.45 | \$256,597.61 | |
| April | 130,406.79 | 178,129.00 | 336,982.05 | 5,136.99 | 59,776.78 | 79,409.76 | \$789,841.37 | |
| May | 82,475.72 | 213,406.17 | 318,044.91 | 6,460.26 | 46,951.24 | 69,659.09 | \$736,997.39 | |
| June | 125,575.59 | 262,030.87 | 397,231.93 | 13,167.33 | 76,078.82 | 88,591.57 | \$962,676.11 | |
| July | 256,263.37 | 349,302.73 | 629,029.04 | 15,807.57 | 135,661.50 | 118,353.79 | \$1,504,418.00 | |
| August | 367,085.58 | 409,118.44 | 783,235.55 | 19,022.92 | 171,022.68 | 142,206.78 | \$1,891,691.95 | |
| September | 280,468.43 | 275,178.64 | 525,756.66 | 10,827.10 | 95,500.44 | 105,648.57 | \$1,293,379.84 | |
| October | 118,148.66 | 325,723.46 | 499,218.47 | 17,847.13 | 76,397.40 | 94,272.33 | \$1,131,607.45 | |
| November | 88,491.01 | 354,858.32 | 503,496.02 | 15,918.44 | 80,148.69 | 95,402.16 | \$1,138,314.64 | |
| December | 84,949.15 | 520,940.87 | 541,804.35 | 10,253.31 | 91,178.25 | 91,242.90 | \$1,340,368.83 | |
| TOTAL | \$1,670,053.74 | \$3,262,321.00 | \$5,064,201.47 | \$117,986.55 | \$936,283.35 | \$1,039,081.48 | \$12,089,927.59 | |
| CONTENTS: This report is prepared from Branson business payments received by the City's Finance Department on monthly tourism tax forms. Tax receipts are reflected in various business classifications and reported in the month that payments are received. Amusements reflect non-theater type admissions (i.e. museums, go-carts, zip-lines, miniature golf, cover charges). Interest and penalties are included in the amounts. | | | | | | | | |

CITY OF BRANSON

1% CITY SALES TAX RECEIPTS REPORTED BY FILING PERIOD from MO. DEPT. of REVENUE

ROLLING 12 MONTHS - MAJOR DEVELOPMENT AREAS

(Data updated as of 10/18/2016)

| FILING MONTH | MONTHLY TAX RECEIPTS BY AREA OF CITY | | | | | | | TOTAL BRANSON MONTHLY RETAIL SALES VALUE | % Chg. From Same Month Last Yr. | LAST 12 MONTH RETAIL SALES BY AREA OF CITY | | | | | | | GROWTH | |
|--------------------|--------------------------------------|-------------------|--------------------|------------------|-------------------|-------------------|---------------------|--|---------------------------------|--|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------------|---|-------------------------------|
| | BRANSON HILLS | BRANSON LANDING | HISTORIC DOWN TOWN | BRANSON MEADOWS | HWY 76 | REST OF BRANSON | TOTAL RECEIPTS @ 1% | | | BRANSON HILLS | BRANSON LANDING | HISTORIC DOWN TOWN | BRANSON MEADOWS | HWY 76 | REST OF BRANSON | TOTAL RETAIL SALES VALUE | BRANSON'S ANNUAL GROWTH IN RETAIL SALES | ANNUAL GROWTH RATE IN ECONOMY |
| Jan-14 | 104,058.93 | 36,607.03 | 10,176.58 | 7,822.49 | 65,192.40 | 174,811.64 | 398,669.07 | 39,866,907 | 3.3% | 169,772,082 | 122,050,612 | 33,746,599 | 23,137,106 | 265,183,939 | 435,832,969 | 1,049,723,307 | 33,077,675 | 3.3% |
| Feb-14 | 115,901.07 | 46,207.27 | 12,626.52 | 8,127.88 | 78,120.01 | 177,936.43 | 438,919.18 | 43,891,918 | 2.5% | 169,773,514 | 121,723,731 | 33,761,243 | 23,051,886 | 266,188,209 | 436,315,819 | 1,050,814,402 | 36,225,424 | 3.6% |
| Mar-14 | 134,029.70 | 99,657.99 | 26,058.77 | 17,540.55 | 211,918.75 | 342,831.43 | 832,037.19 | 83,203,719 | 3.5% | 169,065,704 | 121,911,043 | 33,898,150 | 23,009,161 | 268,614,763 | 437,150,043 | 1,053,648,864 | 33,052,587 | 3.2% |
| Apr-14 | 132,091.72 | 78,785.89 | 24,300.81 | 16,761.57 | 162,321.88 | 297,293.60 | 711,555.47 | 71,155,547 | 3.1% | 169,619,556 | 121,514,019 | 34,056,853 | 23,245,108 | 269,341,746 | 438,033,345 | 1,055,810,627 | 30,822,663 | 3.0% |
| May-14 | 141,242.55 | 100,619.02 | 29,924.68 | 20,027.74 | 231,686.44 | 354,137.30 | 877,637.73 | 87,763,773 | 6.2% | 169,885,359 | 122,389,356 | 34,412,564 | 23,369,676 | 271,386,939 | 439,497,251 | 1,060,941,145 | 32,565,392 | 3.2% |
| Jun-14 | 153,945.66 | 143,795.09 | 39,287.52 | 24,379.79 | 342,453.89 | 476,582.86 | 1,180,444.81 | 118,044,481 | 2.6% | 169,983,451 | 122,371,949 | 34,599,717 | 23,429,673 | 273,971,841 | 439,601,978 | 1,063,958,609 | 32,042,660 | 3.1% |
| Jul-14 | 155,661.09 | 147,692.42 | 37,738.84 | 24,315.98 | 412,567.58 | 534,522.06 | 1,312,497.97 | 131,249,797 | 6.1% | 170,264,951 | 122,644,172 | 34,900,572 | 23,386,494 | 277,738,166 | 442,622,859 | 1,071,557,214 | 33,278,062 | 3.2% |
| Aug-14 | 150,997.21 | 126,150.52 | 31,955.81 | 23,439.44 | 318,898.26 | 444,343.05 | 1,095,784.29 | 109,578,429 | 5.5% | 170,687,288 | 122,962,757 | 35,044,099 | 23,538,002 | 281,378,685 | 443,689,070 | 1,077,299,901 | 30,874,366 | 3.0% |
| Sep-14 | 136,767.54 | 100,228.60 | 38,901.85 | 21,545.31 | 227,057.49 | 392,053.05 | 916,553.84 | 91,655,384 | -3.2% | 170,986,459 | 121,919,845 | 35,257,755 | 23,459,237 | 280,363,082 | 442,269,594 | 1,074,255,972 | 24,764,816 | 2.4% |
| Oct-14 | 138,867.15 | 105,917.47 | 35,578.91 | 25,812.51 | 253,249.22 | 407,998.05 | 967,423.31 | 96,742,331 | 2.7% | 171,401,497 | 121,910,044 | 35,520,249 | 23,754,811 | 280,927,881 | 443,271,600 | 1,076,786,082 | 24,454,453 | 2.3% |
| Nov-14 | 170,587.44 | 111,099.57 | 36,893.85 | 26,640.74 | 304,375.13 | 471,313.31 | 1,120,910.04 | 112,091,004 | 0.4% | 172,064,468 | 121,390,568 | 35,731,209 | 23,753,502 | 280,711,341 | 443,553,536 | 1,077,204,624 | 22,372,134 | 2.1% |
| Dec-14 | 202,718.44 | 134,404.99 | 37,521.32 | 25,315.09 | 233,568.07 | 406,888.65 | 1,040,416.56 | 104,041,656 | 13.1% | 173,686,850 | 123,116,586 | 36,096,546 | 24,172,909 | 284,140,912 | 448,071,143 | 1,089,284,946 | 40,852,900 | 3.9% |
| Jan-15 | 116,866.00 | 42,523.99 | 12,349.31 | 7,987.18 | 72,625.29 | 174,321.37 | 426,673.14 | 42,667,314 | 7.0% | 174,967,557 | 123,708,282 | 36,313,819 | 24,189,378 | 284,884,201 | 448,022,116 | 1,092,085,353 | 42,362,046 | 4.0% |
| Feb-15 | 116,935.97 | 44,984.47 | 12,895.59 | 7,830.33 | 83,843.31 | 180,065.58 | 446,555.25 | 44,655,525 | 1.7% | 175,071,047 | 123,586,002 | 36,340,726 | 24,159,623 | 285,456,531 | 448,235,031 | 1,092,848,960 | 42,034,558 | 4.0% |
| Mar-15 | 147,164.19 | 100,913.25 | 30,508.24 | 19,120.52 | 213,597.51 | 350,837.94 | 862,141.65 | 86,214,165 | 3.6% | 176,384,496 | 123,711,528 | 36,785,673 | 24,317,620 | 285,624,407 | 449,035,682 | 1,095,859,406 | 42,210,542 | 4.0% |
| Apr-15 | 139,348.60 | 81,038.12 | 27,525.18 | 17,605.33 | 181,223.49 | 293,016.87 | 739,757.59 | 73,975,759 | 4.0% | 177,110,184 | 123,936,751 | 37,108,110 | 24,401,996 | 287,514,568 | 448,608,009 | 1,098,679,618 | 42,868,991 | 4.1% |
| May-15 | 148,607.98 | 95,075.75 | 31,998.85 | 23,111.78 | 242,334.39 | 359,601.07 | 900,729.82 | 90,072,982 | 2.6% | 177,846,727 | 123,382,424 | 37,315,527 | 24,710,400 | 288,579,363 | 449,154,386 | 1,100,988,827 | 40,047,682 | 3.8% |
| Jun-15 | 163,256.67 | 142,696.64 | 44,484.45 | 27,736.80 | 365,461.55 | 488,925.89 | 1,232,562.00 | 123,256,200 | 4.4% | 178,777,828 | 123,272,579 | 37,835,220 | 25,046,101 | 290,880,129 | 450,388,689 | 1,106,200,546 | 42,241,937 | 4.0% |
| Jul-15 | 164,352.18 | 145,699.03 | 42,813.31 | 29,001.80 | 444,121.16 | 543,104.26 | 1,369,091.74 | 136,909,174 | 4.3% | 179,646,937 | 123,073,240 | 38,342,667 | 25,514,683 | 294,035,487 | 451,246,909 | 1,111,859,923 | 40,302,709 | 3.8% |
| Aug-15 | 153,715.73 | 126,691.09 | 35,863.23 | 22,799.13 | 304,014.78 | 432,438.29 | 1,075,522.25 | 107,552,225 | -1.8% | 179,918,789 | 123,127,297 | 38,733,409 | 25,450,652 | 292,547,139 | 450,056,433 | 1,109,833,719 | 32,533,818 | 3.0% |
| Sep-15 | 146,123.87 | 118,389.41 | 42,824.56 | 26,387.24 | 277,455.59 | 418,861.00 | 1,030,041.67 | 103,004,167 | 12.4% | 180,854,422 | 124,943,378 | 39,125,680 | 25,934,845 | 297,586,949 | 452,737,228 | 1,121,182,502 | 46,926,530 | 4.4% |
| Oct-15 | 149,361.31 | 109,080.47 | 41,401.68 | 27,842.16 | 254,537.65 | 419,626.03 | 1,001,849.30 | 100,184,930 | 3.6% | 181,903,838 | 125,259,678 | 39,707,957 | 26,137,810 | 297,715,792 | 453,900,026 | 1,124,625,101 | 47,839,019 | 4.4% |
| Nov-15 | 176,263.80 | 112,820.03 | 43,687.82 | 29,360.36 | 291,923.29 | 437,677.23 | 1,091,732.53 | 109,173,253 | -2.6% | 182,471,474 | 125,431,724 | 40,387,354 | 26,409,772 | 296,470,608 | 450,536,418 | 1,121,707,350 | 44,502,726 | 4.1% |
| Dec-15 | 214,044.12 | 139,905.82 | 47,628.89 | 27,026.86 | 253,255.20 | 411,326.72 | 1,093,187.61 | 109,318,761 | 5.1% | 183,604,042 | 125,981,807 | 41,398,111 | 26,580,949 | 298,439,321 | 450,980,225 | 1,126,984,455 | 37,699,509 | 3.5% |
| Jan-16 | 119,977.37 | 38,669.02 | 14,814.88 | 8,662.63 | 71,344.76 | 177,747.92 | 431,216.58 | 43,121,658 | 1.1% | 183,915,179 | 125,596,310 | 41,644,668 | 26,648,494 | 298,311,268 | 451,322,880 | 1,127,438,799 | 35,353,446 | 3.2% |
| Feb-16 | 132,202.86 | 54,735.09 | 18,162.45 | 10,132.80 | 88,760.62 | 195,527.26 | 499,521.08 | 49,952,108 | 11.9% | 185,441,868 | 126,571,372 | 42,171,354 | 26,878,741 | 298,802,999 | 452,869,048 | 1,132,735,382 | 39,886,422 | 3.6% |
| Mar-16 | 152,119.08 | 102,892.10 | 34,522.99 | 21,088.03 | 239,064.84 | 378,752.99 | 928,440.03 | 92,844,003 | 7.7% | 185,937,357 | 126,769,257 | 42,572,829 | 27,075,492 | 301,349,732 | 455,660,553 | 1,139,365,220 | 43,505,814 | 4.0% |
| Apr-16 | 143,746.77 | 88,542.19 | 31,027.85 | 19,998.96 | 194,965.42 | 329,834.80 | 808,115.99 | 80,811,599 | 9.2% | 186,377,174 | 127,519,664 | 42,923,096 | 27,314,855 | 302,723,925 | 459,342,346 | 1,146,201,060 | 47,521,442 | 4.3% |
| May-16 | 149,891.18 | 94,674.54 | 34,173.05 | 22,226.38 | 240,785.79 | 352,905.01 | 894,655.95 | 89,465,595 | -0.7% | 186,505,494 | 127,479,543 | 43,140,516 | 27,226,315 | 302,569,065 | 458,672,740 | 1,145,593,673 | 44,604,846 | 4.1% |
| Jun-16 | 165,930.14 | 139,321.87 | 46,142.54 | 27,512.20 | 364,553.18 | 498,966.68 | 1,242,426.61 | 124,242,661 | 0.8% | 186,772,841 | 127,142,066 | 43,306,325 | 27,203,855 | 302,478,228 | 459,676,819 | 1,146,580,134 | 40,379,588 | 3.7% |
| Jul-16 | 167,835.85 | 138,227.20 | 45,142.44 | 28,932.64 | 449,751.00 | 579,911.69 | 1,409,800.82 | 140,980,082 | 3.0% | 187,121,208 | 126,394,883 | 43,539,238 | 27,196,939 | 303,041,212 | 463,357,562 | 1,150,651,042 | 38,791,119 | 3.5% |
| % Change from 2015 | 2.1% | -5.1% | 5.4% | -0.2% | 1.3% | 6.8% | 3.0% | | | 4.2% | 2.7% | 13.6% | 6.6% | 3.1% | 2.7% | 3.5% | | |

CITY OF BRANSON

CITY SALES TAX (1%) MONIES RECEIVED - NOT RESTRICTED TO TIF PAYMENTS

| ----- PREVIOUS YEARS ----- | | | | | | | | | | | | THIS YEAR - 2016 | | | | |
|----------------------------------|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--|------------------------------------|--|--|--|---|
| Primary Filing Month of Business | Month City Received Payment | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 CITY SALES TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS | TOTAL CITY SALES TAX (1%) RECEIPTS | LESS 100% BRANSON LANDING SALES TAX RECEIPTS | LESS 50% OF BRANSON HILLS SALES TAX RECEIPTS | 2016 CITY SALES TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS | 2016 Increase or (Decrease) in Unrestricted City Sales Tax Receipts |
| | | Nov | Jan | 925,435 | 954,725 | 924,351 | 990,062 | 1,007,666 | 840,368 | 910,919 | 865,799 | 832,140 | 984,191 | 1,171,427 | 111,400 | 87,165 |
| Dec | Feb | 455,738 | 534,293 | 615,869 | 481,749 | 466,455 | 667,696 | 522,282 | 599,118 | 646,317 | 604,571 | 747,860 | 81,698 | 87,987 | 578,175 | -26,396 |
| Jan | Mar | 529,845 | 512,169 | 539,928 | 518,714 | 477,200 | 349,908 | 446,311 | 415,967 | 403,507 | 477,431 | 761,002 | 100,445 | 68,673 | 591,884 | 114,453 |
| Feb | Apr | 304,599 | 365,702 | 327,628 | 366,517 | 388,849 | 377,932 | 397,420 | 441,457 | 376,429 | 399,714 | 535,466 | 62,377 | 65,296 | 407,794 | 8,080 |
| Mar | May | 264,349 | 320,324 | 383,286 | 394,010 | 358,309 | 453,914 | 397,125 | 445,097 | 563,864 | 503,179 | 633,340 | 62,241 | 70,462 | 500,637 | -2,542 |
| Apr | Jun | 875,849 | 853,268 | 713,510 | 642,677 | 628,836 | 573,160 | 684,258 | 702,626 | 618,912 | 685,974 | 1,023,756 | 118,159 | 72,541 | 833,056 | 147,082 |
| May | Jul | 762,215 | 737,971 | 769,975 | 703,811 | 717,664 | 780,556 | 739,203 | 688,193 | 867,682 | 851,052 | 962,055 | 109,926 | 83,901 | 768,229 | -82,823 |
| Jun | Aug | 497,771 | 554,614 | 589,376 | 568,296 | 572,001 | 574,012 | 691,530 | 652,392 | 724,480 | 731,717 | 877,036 | 106,298 | 72,027 | 698,711 | -33,006 |
| Jul | Sep | 1,401,698 | 1,403,300 | 1,410,339 | 1,285,336 | 1,264,085 | 1,284,198 | 1,193,645 | 1,254,332 | 1,182,423 | 1,348,779 | 1,701,940 | 166,425 | 94,042 | 1,441,473 | 92,694 |
| Aug | Oct | 764,831 | 790,194 | 876,492 | 758,323 | 841,766 | 779,832 | 703,339 | 799,811 | 993,787 | 911,032 | 1,087,568 | 103,870 | 81,471 | 902,227 | -8,805 |
| Sep | Nov | 503,380 | 478,497 | 507,115 | 515,541 | 526,931 | 523,161 | 595,978 | 613,949 | 560,083 | 592,859 | | | | | |
| Oct | Dec | 1,137,050 | 1,155,513 | 970,071 | 841,652 | 770,463 | 1,025,674 | 885,891 | 868,480 | 875,233 | 946,303 | | | | | |
| TOTAL | | \$8,422,761 | \$8,660,569 | \$8,627,940 | \$8,066,686 | \$8,020,224 | \$8,230,412 | \$8,167,902 | \$8,347,220 | \$8,644,857 | \$9,036,802 | | | | | |
| YEAR TO DATE | Jan | 925,435 | 954,725 | 924,351 | 990,062 | 1,007,666 | 840,368 | 910,919 | 865,799 | 832,140 | 984,191 | 1,171,427 | 111,400 | 87,165 | 972,862 | \$ (11,330) |
| | Feb | 1,381,173 | 1,489,018 | 1,540,220 | 1,471,810 | 1,474,121 | 1,508,064 | 1,433,201 | 1,464,917 | 1,478,457 | 1,588,762 | 1,919,287 | 193,098 | 175,152 | 1,551,037 | \$ (37,725) |
| | Mar | 1,911,018 | 2,001,187 | 2,080,148 | 1,990,524 | 1,951,321 | 1,857,972 | 1,879,513 | 1,880,884 | 1,881,964 | 2,066,193 | 2,680,289 | 293,543 | 243,825 | 2,142,921 | \$ 76,728 |
| | Apr | 2,215,617 | 2,366,888 | 2,407,776 | 2,357,041 | 2,340,170 | 2,235,904 | 2,276,933 | 2,322,341 | 2,258,393 | 2,465,907 | 3,215,755 | 355,920 | 309,121 | 2,550,714 | \$ 84,808 |
| | May | 2,479,966 | 2,687,212 | 2,791,062 | 2,751,051 | 2,698,479 | 2,689,818 | 2,674,058 | 2,767,438 | 2,822,257 | 2,969,086 | 3,849,095 | 418,161 | 379,582 | 3,051,351 | \$ 82,266 |
| | Jun | 3,355,815 | 3,540,480 | 3,504,572 | 3,393,728 | 3,327,315 | 3,262,978 | 3,358,316 | 3,470,064 | 3,441,169 | 3,655,060 | 4,872,851 | 536,320 | 452,123 | 3,884,408 | \$ 229,348 |
| | Jul | 4,118,030 | 4,278,451 | 4,274,547 | 4,097,539 | 4,044,979 | 4,043,534 | 4,097,518 | 4,158,257 | 4,308,851 | 4,506,112 | 5,834,906 | 646,246 | 536,024 | 4,652,636 | \$ 146,525 |
| | Aug | 4,615,802 | 4,833,065 | 4,863,923 | 4,665,835 | 4,616,980 | 4,617,547 | 4,789,048 | 4,810,649 | 5,033,331 | 5,237,828 | 6,711,942 | 752,544 | 608,051 | 5,351,347 | \$ 113,519 |
| | Sep | 6,017,500 | 6,236,366 | 6,274,262 | 5,951,170 | 5,881,065 | 5,901,745 | 5,982,693 | 6,064,980 | 6,215,754 | 6,586,607 | 8,413,882 | 918,969 | 702,093 | 6,792,821 | \$ 206,213 |
| | Oct | 6,782,330 | 7,026,559 | 7,150,754 | 6,709,493 | 6,722,830 | 6,681,577 | 6,686,033 | 6,864,791 | 7,209,540 | 7,497,640 | 9,501,450 | 1,022,839 | 783,563 | 7,695,048 | \$ 197,408 |
| | Nov | 7,285,711 | 7,505,056 | 7,657,868 | 7,225,034 | 7,249,761 | 7,204,738 | 7,282,011 | 7,478,740 | 7,769,623 | 8,090,499 | | | | | |
| | Dec | 8,422,761 | 8,660,569 | 8,627,940 | 8,066,686 | 8,020,224 | 8,230,412 | 8,167,902 | 8,347,220 | 8,644,857 | 9,036,802 | | | | | |
| Yr. Change | | \$308,559 | \$237,808 | (\$32,629) | (\$561,253) | (\$46,462) | \$210,188 | (\$62,510) | \$179,318 | \$297,637 | \$391,946 | | | | | |

CONTENTS: This report shows the amount of the 1% Sales Tax received by the city that is NOT restricted to TIF bond payments. 100% of the Sales Tax received from businesses located in Branson Landing and 50% of the Sales Tax received from Branson Hills businesses are viewed as restricted receipts as they must be used to make TIF related bond payments. The last column shows the increase or decrease in the city's overall 1% Sales Tax receipts (as compared to the same month the previous year) that are NOT restricted to TIF bond payments.

CITY OF BRANSON

CITY TOURISM TAX MONIES RECEIVED - NOT RESTRICTED TO TIF PAYMENTS

| ----- PREVIOUS YEARS ----- | | | | | | | | | | | | THIS YEAR - 2016 | | | | |
|----------------------------------|-----------------------------|------------------|------------------|--------------------|----------------------|------------------|--------------------|--------------------|------------------|------------------|---|---------------------------------|--|--|--|--|
| Primary Filing Month of Business | Month City Received Payment | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 TOURISM TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS | TOTAL CITY TOURISM TAX RECEIPTS | LESS 100% BRANSON LANDING TOURISM TAX PAYMENTS | LESS 50% OF BRANSON HILLS TOURISM TAX PAYMENTS | TOURISM TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS | 2016 INCREASE (DECREASE) IN UNRESTRICTED CITY TOURISM TAX RECEIPTS |
| | | | | | | | | | | | | | | | | |
| Dec | Jan | 555,070 | 591,517 | 624,064 | 415,484 | 390,768 | 618,458 | 726,835 | 719,327 | 628,182 | 753,339 | \$869,687 | \$66,102 | \$2,719 | 800,866 | \$ 47,527 |
| Jan | Feb | 282,692 | 342,970 | 344,521 | 418,797 | 434,860 | 224,534 | 170,546 | 165,202 | 173,100 | 200,070 | 235,314 | 26,414 | 1,866 | 207,034 | 6,964 |
| Feb | Mar | 218,133 | 207,642 | 223,002 | 218,160 | 271,130 | 160,358 | 208,226 | 198,767 | 207,913 | 221,050 | 291,110 | 43,715 | 2,327 | 245,069 | 24,019 |
| Mar | Apr | 463,664 | 440,288 | 470,555 | 454,298 | 423,959 | 596,903 | 598,252 | 631,714 | 721,061 | 721,302 | 927,865 | 71,817 | 2,346 | 853,701 | 132,400 |
| Apr | May | 896,702 | 995,996 | 825,438 | 785,377 | 795,208 | 590,476 | 593,041 | 671,800 | 612,729 | 676,925 | 864,860 | 72,641 | 2,571 | 789,648 | 112,723 |
| May | Jun | 981,960 | 1,051,131 | 984,731 | 854,061 | 888,830 | 841,611 | 835,362 | 856,032 | 921,252 | 896,377 | 1,073,058 | 67,631 | 2,443 | 1,002,984 | 106,607 |
| Jun | Jul | 1,103,561 | 1,099,294 | 1,044,923 | 1,016,468 | 1,195,703 | 1,198,933 | 1,245,447 | 1,249,592 | 1,332,840 | 1,390,936 | 1,487,776 | 105,459 | 2,520 | 1,379,797 | (11,139) |
| Jul | Aug | 1,741,514 | 1,891,059 | 1,995,194 | 1,748,617 | 1,695,036 | 1,621,236 | 1,516,758 | 1,580,327 | 1,697,311 | 1,757,827 | 2,119,209 | 130,122 | 3,384 | 1,985,703 | 227,876 |
| Aug | Sep | 1,176,006 | 1,173,975 | 1,308,159 | 1,112,868 | 1,244,154 | 1,106,878 | 1,044,871 | 1,173,037 | 1,246,380 | 1,179,580 | 1,278,940 | 91,192 | 2,561 | 1,185,187 | 5,607 |
| Sep | Oct | 886,476 | 761,132 | 797,139 | 686,632 | 1,010,170 | 1,016,827 | 967,903 | 904,475 | 861,689 | 1,039,110 | | | | | |
| Oct | Nov | 1,500,839 | 1,715,021 | 1,567,971 | 1,468,644 | 1,190,773 | 1,172,832 | 1,081,835 | 1,029,144 | 1,111,966 | 1,049,755 | | | | | |
| Nov | Dec | 1,594,421 | 1,569,347 | 1,492,212 | 1,431,889 | 1,449,877 | 1,299,893 | 1,330,751 | 1,246,325 | 1,324,953 | 1,263,229 | | | | | |
| TOTAL | | 11,401,038 | 11,839,374 | 11,677,908 | 10,611,294 | 10,990,468 | 10,448,939 | 10,319,828 | 10,425,741 | 10,839,375 | 11,149,498 | | | | | |
| YEAR TO DATE | Jan | \$555,070 | \$591,517 | \$624,064 | \$415,484 | \$390,768 | \$618,458 | \$726,835 | \$719,327 | 628,182 | 753,339 | 869,687 | 66,102 | 2,719 | 800,866 | \$ 47,527 |
| | Feb | 837,762 | 934,488 | 968,584 | 834,280 | 825,628 | 842,991 | 897,382 | 884,529 | 801,282 | 953,409 | 1,105,001 | 92,516 | 4,584 | 1,007,900 | 54,491 |
| | Mar | 1,055,895 | 1,142,130 | 1,191,586 | 1,052,440 | 1,096,758 | 1,003,350 | 1,105,608 | 1,083,295 | 1,009,195 | 1,174,458 | 1,396,111 | 136,231 | 6,911 | 1,252,969 | 78,511 |
| | Apr | 1,519,559 | 1,582,418 | 1,662,142 | 1,506,738 | 1,520,717 | 1,600,252 | 1,703,860 | 1,715,009 | 1,730,256 | 1,895,760 | 2,323,976 | 208,048 | 9,257 | 2,106,670 | 210,910 |
| | May | 2,416,261 | 2,578,414 | 2,487,580 | 2,292,116 | 2,315,924 | 2,190,728 | 2,296,901 | 2,386,809 | 2,342,985 | 2,572,685 | 3,188,836 | 280,689 | 11,829 | 2,896,318 | 323,633 |
| | Jun | 3,398,221 | 3,629,546 | 3,472,311 | 3,146,177 | 3,204,754 | 3,032,339 | 3,132,263 | 3,242,841 | 3,264,237 | 3,469,062 | 4,261,894 | 348,320 | 14,271 | 3,899,302 | 430,240 |
| | Jul | 4,501,781 | 4,728,840 | 4,517,234 | 4,162,644 | 4,400,457 | 4,231,272 | 4,377,710 | 4,492,433 | 4,597,077 | 4,859,998 | 5,749,670 | 453,779 | 16,792 | 5,279,099 | 419,102 |
| | Aug | 6,243,295 | 6,619,899 | 6,512,428 | 5,911,261 | 6,095,493 | 5,852,508 | 5,894,469 | 6,072,760 | 6,294,387 | 6,617,824 | 7,868,879 | 583,901 | 20,176 | 7,264,802 | 646,977 |
| | Sep | 7,419,301 | 7,793,874 | 7,820,587 | 7,024,130 | 7,339,648 | 6,959,387 | 6,939,340 | 7,245,797 | 7,540,767 | 7,797,404 | 9,147,818 | 675,094 | 22,736 | 8,449,989 | 652,584 |
| | Oct | 8,305,777 | 8,555,006 | 8,617,726 | 7,710,762 | 8,349,818 | 7,976,213 | 7,907,243 | 8,150,272 | 8,402,456 | 8,836,514 | | | | | |
| | Nov | 9,806,616 | 10,270,027 | 10,185,696 | 9,179,406 | 9,540,591 | 9,149,046 | 8,989,077 | 9,179,416 | 9,514,422 | 9,886,269 | | | | | |
| | Dec | \$11,401,038 | \$11,839,374 | \$11,677,908 | \$10,611,294 | \$10,990,468 | \$10,448,939 | \$10,319,828 | \$10,425,741 | \$10,839,375 | \$11,149,498 | | | | | |
| Yr. Change | | \$992,985 | \$438,337 | (\$161,466) | (\$1,066,614) | \$379,174 | (\$541,529) | (\$129,110) | \$105,913 | \$413,634 | \$310,123 | | | | | |

CONTENTS: This report shows the amount of Tourism Tax received by the city for a particular month that is NOT restricted to TIF bond payments. 100% of the Tourism Tax received from businesses located in Branson Landing and 50% of the Tourism Tax received from Branson Hills businesses are shown as restricted receipts as they can only be used to make bond payments associated with the TIFs. The last column shows the increase or decrease in Tourism Tax receipts (as compared to the same month last year) that are NOT restricted to bond payments.

CITY OF BRANSON
1% SALES TAX RECEIPTS - MONTHLY BUDGET

| | *** 2011 *** | | *** 2012 *** | | *** 2013 *** | | *** 2014 *** | | *** 2015 *** | | 5 Year Avg. % of Annual Receipts | 2016 BUDGET | YTD 2016 BUDGET | YTD % of ANNUAL BUDGET | YTD 2016 ACTUAL | YTD % of ANNUAL BUDGET ATTAINED |
|--------------|--------------------|-------------------------|--------------------|-------------------------|--------------------|-------------------------|--------------------|-------------------------|--------------------|-------------------------|---|---------------------|---------------------|------------------------------|--------------------|--|
| | ACTUAL RECEIPTS | % of Annual Total | | | | | | |
| Jan | 1,027,193 | 10.1% | 1,102,372 | 10.9% | 1,055,218 | 10.1% | 1,005,325 | 9.4% | 1,188,850 | 10.6% | 10.2% | \$1,143,339 | \$1,143,339 | 10.2% | 1,171,427 | 102% |
| Feb | 872,137 | 8.6% | 700,072 | 6.9% | 797,547 | 7.7% | 842,297 | 7.8% | 773,953 | 6.9% | 7.6% | \$848,007 | \$1,991,346 | 17.8% | 1,919,287 | 96% |
| Mar | 466,443 | 4.6% | 560,427 | 5.5% | 539,224 | 5.2% | 528,733 | 4.9% | 632,686 | 5.6% | 5.2% | \$578,942 | \$2,570,289 | 23.0% | 2,680,289 | 104% |
| Apr | 500,144 | 4.9% | 527,521 | 5.2% | 561,249 | 5.4% | 476,481 | 4.4% | 516,394 | 4.6% | 4.9% | \$549,652 | \$3,119,940 | 27.9% | 3,215,755 | 103% |
| May | 578,643 | 5.7% | 530,730 | 5.2% | 586,601 | 5.6% | 712,533 | 6.6% | 659,564 | 5.9% | 5.8% | \$650,875 | \$3,770,815 | 33.7% | 3,849,095 | 102% |
| Jun | 707,881 | 6.9% | 838,921 | 8.3% | 884,551 | 8.5% | 775,097 | 7.2% | 832,527 | 7.4% | 7.7% | \$859,065 | \$4,629,881 | 41.4% | 4,872,850 | 105% |
| Jul | 965,134 | 9.5% | 892,875 | 8.8% | 849,112 | 8.1% | 1,077,256 | 10.0% | 1,044,466 | 9.3% | 9.2% | \$1,025,225 | \$5,655,105 | 50.5% | 5,834,906 | 103% |
| Aug | 700,965 | 6.9% | 860,669 | 8.5% | 793,781 | 7.6% | 905,937 | 8.4% | 907,697 | 8.1% | 7.9% | \$885,170 | \$6,540,275 | 58.4% | 6,711,942 | 103% |
| Sep | 1,553,222 | 15.2% | 1,417,529 | 14.0% | 1,547,304 | 14.8% | 1,428,159 | 13.3% | 1,612,942 | 14.4% | 14.4% | \$1,607,181 | \$8,147,457 | 72.8% | 8,413,882 | 103% |
| Oct | 958,250 | 9.4% | 872,521 | 8.6% | 987,083 | 9.5% | 1,212,860 | 11.3% | 1,117,661 | 10.0% | 9.8% | \$1,091,752 | \$9,239,209 | 82.5% | 9,501,450 | 103% |
| Nov | 653,968 | 6.4% | 730,469 | 7.2% | 766,174 | 7.4% | 704,673 | 6.6% | 722,703 | 6.5% | 6.8% | \$761,167 | \$10,000,376 | 89.3% | | 0% |
| Dec | 1,215,679 | 11.9% | 1,081,007 | 10.7% | 1,054,173 | 10.1% | 1,065,829 | 9.9% | 1,193,438 | 10.7% | 10.7% | \$1,193,291 | \$11,193,667 | 100.0% | | 0% |
| TOTAL | \$10,199,658 | 100.0% | \$10,115,112 | 100.0% | \$10,422,018 | 100.0% | \$10,735,178 | 100.0% | \$11,202,880 | 100% | 100.0% | \$11,193,667 | \$11,193,667 | | | |

CITY OF BRANSON
TOURISM TAX RECEIPTS - MONTHLY BUDGET

| | *** 2011 *** | | *** 2012 *** | | *** 2013 *** | | *** 2014 *** | | ***2015*** | | 5 Year Avg. % of Annual Receipts | 2016 BUDGET | YTD 2016 BUDGET | YTD % of ANNUAL BUDGET | YTD 2016 ACTUAL | YTD % of ANNUAL BUDGET ATTAINED |
|--------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---|---------------------|---------------------|------------------------------|--------------------|--|
| | ACTUAL RECEIPTS | % of Annual Total | | | | | | |
| Jan | \$665,210 | 5.9% | \$780,208 | 7.2% | \$771,490 | 6.9% | \$682,443 | 5.8% | \$814,630 | 6.7% | 6.5% | \$796,261 | \$796,261 | 6.5% | \$869,687 | 109% |
| Feb | 250,915 | 2.2% | 191,090 | 1.8% | 186,120 | 1.7% | 179,791 | 1.5% | 229,404 | 1.9% | 1.8% | \$222,271 | \$1,018,532 | 8.3% | \$1,104,997 | 108% |
| Mar | 186,401 | 1.7% | 240,017 | 2.2% | 232,217 | 2.1% | 261,358 | 2.2% | 256,598 | 2.1% | 2.1% | \$251,804 | \$1,270,335 | 10.4% | \$1,396,107 | 110% |
| Apr | 654,383 | 5.8% | 622,856 | 5.7% | 689,536 | 6.2% | 783,034 | 6.7% | 789,841 | 6.5% | 6.2% | \$756,593 | \$2,026,929 | 16.6% | \$2,323,925 | 115% |
| May | 636,558 | 5.7% | 619,625 | 5.7% | 724,353 | 6.5% | 663,858 | 5.7% | 736,997 | 6.1% | 5.9% | \$724,022 | \$2,750,951 | 22.5% | \$3,188,785 | 116% |
| Jun | 896,445 | 8.0% | 873,964 | 8.0% | 910,835 | 8.1% | 1,001,085 | 8.5% | 962,676 | 8.0% | 8.1% | \$994,647 | \$3,745,598 | 30.6% | \$4,261,843 | 114% |
| Jul | 1,290,434 | 11.5% | 1,301,736 | 12.0% | 1,338,397 | 11.9% | 1,445,844 | 12.3% | 1,504,418 | 12.4% | 12.0% | \$1,472,578 | \$5,218,176 | 42.6% | \$5,749,619 | 110% |
| Aug | 1,729,647 | 15.4% | 1,578,247 | 14.5% | 1,685,966 | 15.1% | 1,825,376 | 15.6% | 1,891,692 | 15.6% | 15.2% | \$1,864,007 | \$7,082,182 | 57.9% | \$7,868,879 | 111% |
| Sep | 1,191,556 | 10.6% | 1,095,304 | 10.1% | 1,257,531 | 11.2% | 1,349,367 | 11.5% | 1,293,380 | 10.7% | 10.8% | \$1,324,098 | \$8,406,280 | 68.7% | \$9,147,818 | 109% |
| Oct | 1,091,906 | 9.7% | 1,023,075 | 9.4% | 980,761 | 8.8% | 935,094 | 8.0% | 1,131,607 | 9.4% | 9.0% | \$1,106,478 | \$9,512,758 | 77.7% | | |
| Nov | 1,261,632 | 11.2% | 1,159,007 | 10.6% | 1,105,857 | 9.9% | 1,200,091 | 10.2% | 1,138,315 | 9.4% | 10.3% | \$1,258,024 | \$10,770,782 | 88.0% | | |
| Dec | 1,370,475 | 12.2% | 1,399,140 | 12.9% | 1,318,035 | 11.8% | 1,399,292 | 11.9% | 1,340,369 | 11.1% | 12.0% | \$1,464,558 | \$12,235,340 | 100.0% | | |
| TOTAL | \$11,225,562 | 100.0% | \$10,884,269 | 100.0% | \$11,201,099 | 100.0% | \$11,726,634 | 100.0% | \$12,089,928 | 100.0% | 100.0% | \$12,235,340 | \$12,235,340 | | | |

Note: Amounts include late payment Penalties & Interest

CITY OF BRANSON
MONTHLY FINANCIAL REPORT
September 30, 2016

Prepared by the Finance Department
Jamie Rouch, Director of Finance

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
General Fund - 101
For Month Ending September 30, 2016

Expect 75%

| | 2016 | YTD | Percent | Over | 2015 YTD | 2014 YTD |
|--|---------------------|---------------------|----------------|-----------------------|-------------------|-------------------|
| | Budget | Actual | Used | (under) budget | Actual | Actuals |
| REVENUES | | | | | | |
| Taxes & Franchise Fees | 15,065,553 | 11,861,178 | 78.7% | -3,204,375 | 11,633,178 | 11,192,654 |
| Licenses and Permits | 685,804 | 663,295 | 96.7% | -22,509 | 555,901 | 842,689 |
| Court Receipts | 450,000 | 180,524 | 40.1% | -269,476 | 324,184 | 377,824 |
| Lease and Rents | 1,207,868 | 613,063 | 50.8% | -594,805 | 787,938 | 786,461 |
| Charges for Services | 1,394,888 | 1,011,145 | 72.5% | -383,743 | 792,322 | 767,965 |
| Intergovernmental | 230,000 | 129,480 | 56.3% | -100,520 | 13,907 | 670,835 |
| Interest Income | 80,000 | 176,200 | 220.3% | 96,200 | 159,746 | 28,788 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 79,128 | 104,700 | 132.3% | 25,572 | 155,737 | 81,402 |
| Total Revenues | 19,193,241 | 14,739,586 | 76.8% | -4,453,655 | 14,422,913 | 14,748,617 |
| EXPENDITURES | | | | | | |
| Mayor & Board | 107,232 | 76,626 | 71.5% | -30,606 | 39,760 | 42,298 |
| City Administration | 485,223 | 326,411 | 67.3% | -158,812 | 374,649 | 395,240 |
| City Clerk | 365,307 | 248,533 | 68.0% | -116,774 | 237,963 | 246,114 |
| Municipal Court | 363,927 | 251,224 | 69.0% | -112,703 | 252,727 | 246,315 |
| Information Technology | 725,087 | 541,785 | 74.7% | -183,302 | 368,865 | 341,399 |
| Legal | 488,175 | 234,510 | 48.0% | -253,665 | 217,117 | 982,636 |
| Finance | 924,043 | 642,292 | 69.5% | -281,751 | 573,682 | 602,139 |
| Human Resources | 610,266 | 353,854 | 58.0% | -256,413 | 270,933 | 226,993 |
| Police | 4,502,477 | 2,896,528 | 64.3% | -1,605,949 | 2,767,110 | 2,901,902 |
| Fire | 3,402,304 | 2,311,059 | 67.9% | -1,091,245 | 2,186,627 | 2,175,225 |
| Public Works | 735,237 | 465,702 | 63.3% | -269,535 | 461,708 | 460,968 |
| Planning & Development | 967,870 | 593,777 | 61.3% | -374,093 | 565,199 | 557,835 |
| Engineering | 600,176 | 480,926 | 80.1% | -119,250 | 414,154 | 391,584 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 37,765 | 310,920 | 823.3% | 273,155 | 41,943 | 54,600 |
| Debt Service--Interest & Fiscal Charges | 25,073 | 60,444 | 241.1% | 35,371 | 24,862 | 50,862 |
| Non-Departmental | 2,129,956 | 1,778,570 | 83.5% | -351,386 | 1,870,257 | 2,455,571 |
| Total Expenditures | 16,470,118 | 11,573,160 | 70.3% | -4,896,958 | 10,667,558 | 12,131,680 |
| NET CHANGE IN FUND BALANCE | 2,723,123 | 3,166,426 | 116.3% | 443,303 | 3,755,356 | 2,616,937 |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in from Tourism | 129,951 | 98,438 | 75.7% | -31,514 | 97,463 | 825,250 |
| Operating transfer in from Landscape Fund | 75,000 | 0 | 0.0% | -75,000 | 0 | 2,358 |
| Operating transfer to Convention Center | -260,000 | -375,000 | 144.2% | -115,000 | -260,000 | -295,883 |
| Operating transfer to Capital Projects Fund | -261,000 | -37,697 | 14.4% | 223,303 | -221,809 | 0 |
| Operating transfer out to Red Roof Mall Fund | 0 | 0 | 0.0% | 0 | 0 | -72,499 |
| Operating transfer out to Debt--Brns Mdws-Lease | -350,000 | 0 | 0.0% | 350,000 | -395,314 | -420,000 |
| Operating transfer out to Park Fund | -671,000 | -503,250 | 75.0% | 167,750 | -480,750 | -402,000 |
| Operating transfer out to Debt--Brns Mdws Sales Tx--TIF | -222,645 | -155,276 | 69.7% | 67,369 | -146,610 | -149,181 |
| Operating transfer out to Debt--Brns Landing--TIF | -1,229,681 | -918,969 | 74.7% | 310,712 | -893,162 | -895,137 |
| Operating transfer out to Debt--Brns Landing--Subsidy Reserve | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer out to IDA--Brns Hills--TIF | -898,752 | -711,101 | 79.1% | 187,651 | -689,310 | -640,927 |
| Total Other Financing Sources (Uses) | -3,688,127 | -2,602,855 | 70.6% | 1,085,272 | -2,989,491 | -2,048,018 |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | -965,004 | 563,571 | -58.4% | 1,528,575 | 765,865 | 568,919 |
| FUND BALANCE, JANUARY 1, 2016 | 5,083,026 | 5,083,026 | | | | |
| UNRESERVED FUND BALANCE | \$ 4,118,022 | \$ 5,646,597 | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Convention Center Fund - 120
For Month Ending September 30, 2016

Expect 75%

| | 2016 | YTD | Percent | Over | 2015 YTD | 2014 YTD |
|--|-------------------|-------------------|----------------|-----------------------|------------------|------------------|
| | Budget | Actual | Used | (under) budget | Actual | Actual |
| REVENUES | | | | | | |
| Food and Beverage | 4,157,149 | 3,175,094 | 76.4% | -982,055 | 3,404,528 | 2,522,245 |
| Parking Revenue | 131,324 | 93,932 | 71.5% | -37,392 | 102,779 | 0 |
| Other Operating | 31,608 | 4,868 | 15.4% | -26,740 | 28,718 | 26,281 |
| Other Income | 0 | 0 | 0.0% | 0 | 0 | 186,964 |
| Total Revenues | 4,320,081 | 3,273,894 | 75.8% | -1,046,187 | 3,536,026 | 2,735,490 |
| EXPENDITURES | | | | | | |
| Food and Beverage | 1,785,114 | 1,292,261 | 72.4% | -492,853 | 1,205,918 | 1,262,306 |
| Rooms | 0 | 0 | 0.0% | 0 | 0 | 34,757 |
| Telephone | 0 | 0 | 0.0% | 0 | 0 | 24,157 |
| Other Operating (Parking) | 0 | 0 | 0.0% | 0 | 587 | -571 |
| Other Income Exp. | 0 | 0 | 0.0% | 0 | 0 | 276,113 |
| General and Administrative | 704,810 | 592,989 | 84.1% | -111,821 | 539,042 | 534,936 |
| Marketing | 548,074 | 338,899 | 61.8% | -209,175 | 404,625 | 241,513 |
| Property Operations | 879,950 | 748,985 | 85.1% | -130,965 | 715,258 | 537,944 |
| Energy | 562,440 | 415,787 | 73.9% | -146,653 | 375,954 | 371,856 |
| Property Taxes and Insurance | 124,200 | 90,405 | 72.8% | -33,795 | 84,015 | 204,541 |
| Management Fee | 137,025 | 101,250 | 73.9% | -35,775 | 101,250 | 117,753 |
| Total Expenditures | 4,741,613 | 3,580,577 | 75.5% | -1,161,036 | 3,426,650 | 3,605,306 |
| NET CHANGE IN FUND BALANCE | -421,532 | -306,683 | 72.8% | 114,849 | 109,376 | -869,816 |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in (GF) | 260,000 | 375,000 | 144.2% | 115,000 | 260,000 | 235,883 |
| Operating transfer in (Tourism) | 500,000 | 141,939 | 28.4% | -358,061 | 67,816 | 211,318 |
| Total Other Financing Sources (Uses) | 760,000 | 516,939 | 68.0% | -243,061 | 327,816 | 447,201 |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | 338,468 | 210,256 | 62.1% | -128,212 | 437,192 | -422,615 |
| FUND BALANCE, JANUARY 1, 2016 | 558,880 | 558,880 | | | | |
| UNRESERVED FUND BALANCE | \$ 897,348 | \$ 769,136 | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Tourism Sales Tax Fund - 240
For Month Ending September 30, 2016

Expect 75%

| | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|------------------------|-----------------------|-------------------------|--------------------------------|----------------------------|----------------------------|
| REVENUES | | | | | | |
| Taxes & Franchise Fees | 12,235,340 | 9,147,855 | 74.8% | -3,087,485 | 8,483,757 | 8,188,571 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 390,000 | 214,016 | 54.9% | -175,984 | 369,493 | 403,412 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>12,625,340</u> | <u>9,361,871</u> | <u>74.2%</u> | <u>-3,263,469</u> | <u>8,853,250</u> | <u>8,591,983</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 2,513,400 | 1,744,886 | 69.4% | -768,514 | 1,405,652 | 1,328,969 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 3,650,124 | 3,603,972 | 98.7% | -46,152 | 3,471,166 | 3,395,656 |
| Debt Service--Interest & Fiscal Charges | 816,337 | 842,441 | 103.2% | 26,104 | 964,401 | 1,153,518 |
| Non-Departmental | 0 | 39,206 | 0.0% | 39,206 | 101,220 | 463,022 |
| Total Expenditures | <u>6,979,861</u> | <u>6,230,505</u> | <u>89.3%</u> | <u>-749,356</u> | <u>5,942,439</u> | <u>6,341,164</u> |
| NET CHANGE IN FUND BALANCE | <u>5,645,479</u> | <u>3,131,366</u> | <u>55.5%</u> | <u>-2,514,113</u> | <u>2,910,811</u> | <u>2,250,819</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer out to General Fund | -131,250 | -98,438 | 75.0% | 32,813 | -97,463 | -825,250 |
| Operating transfer to Convention Center/City Market | -500,000 | -141,939 | 28.4% | 358,061 | -67,816 | -151,318 |
| Operating transfer out to Streets | -700,000 | -525,000 | 75.0% | 175,000 | -537,372 | 0 |
| Operating transfer out to Capital | -14,200,000 | -2,692,575 | 19.0% | 11,507,425 | -5,642,628 | -2,835,144 |
| Operating transfer out to Debt--Brsn Hills--TIF | -29,885 | -22,736 | 76.1% | 7,149 | -21,860 | -22,003 |
| Operating transfer out to Debt--Brsn Mdw Subsidy | -534,128 | -400,596 | 75.0% | 133,532 | -396,630 | -390,769 |
| Operating transfer out to Debt--Brsn Landing--TIF | -893,791 | -675,094 | 75.5% | 218,697 | -660,372 | -629,387 |
| Operating transfer out to Water & Sewer Capital | -849,000 | -354,304 | 41.7% | 494,696 | -1,661,826 | -857,248 |
| Total Other Financing Sources (Uses) | <u>-17,838,054</u> | <u>-4,910,682</u> | <u>27.5%</u> | <u>12,927,372</u> | <u>-9,085,967</u> | <u>-5,711,118</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>-12,192,575</u> | <u>-1,779,316</u> | <u>14.6%</u> | <u>10,413,259</u> | <u>-6,175,156</u> | <u>-3,460,299</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>13,842,671</u> | <u>13,842,671</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 1,650,096</u> | <u>\$ 12,063,355</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Transportation Sales Tax Fund - 105
For Month Ending September 30, 2016

Expect 75%

| | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|------------------------|-------------------------|-----------------------|--------------------------|-------------------------|-----------------------|
| REVENUES | | | | | | |
| Taxes & Franchise Fees | 5,947,447 | 4,477,388 | 75.3% | -1,470,059 | 4,346,505 | 4,127,265 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 13,748 | 0.0% | 13,748 | 0 | 3,516 |
| Total Revenues | <u>5,947,447</u> | <u>4,491,136</u> | <u>75.5%</u> | <u>-1,456,311</u> | <u>4,346,505</u> | <u>4,130,781</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works - Garage | 827,969 | 524,328 | 63.3% | -303,641 | 483,587 | 547,038 |
| Public Works - Streets | 3,907,459 | 1,561,596 | 40.0% | -2,345,863 | 1,378,329 | 1,606,913 |
| Public Works - MS4 | 14,100 | 41,785 | 296.3% | 27,685 | 3,488 | 74 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Interest & Fiscal Charges | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>4,749,528</u> | <u>2,127,709</u> | <u>44.8%</u> | <u>-2,621,819</u> | <u>1,865,404</u> | <u>2,154,024</u> |
| NET CHANGE IN FUND BALANCE | <u>1,197,919</u> | <u>2,363,427</u> | <u>197.3%</u> | <u>1,165,508</u> | <u>2,481,101</u> | <u>1,976,756</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Transfer in from Water/Sewer | 50,000 | 37,500 | 75.0% | 0 | 37,503 | 0 |
| Transfer in from Tourism | 700,000 | 525,000 | 75.0% | 0 | 537,372 | 0 |
| Operating transfer out to Capital | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer out to TIF Debt- BH | -432,686 | -355,551 | 82.2% | -432,686 | -344,655 | -320,737 |
| Operating transfer out to TIF Debt-BL | -638,733 | -459,484 | 71.9% | -638,733 | -446,581 | -447,554 |
| Operating transfer out to Debt (2003a) -BM | -1,221,000 | -915,750 | 75.0% | -1,221,000 | -915,750 | -915,750 |
| Total Other Financing Sources (Uses) | <u>-1,542,419</u> | <u>-1,168,285</u> | <u>75.7%</u> | <u>-2,292,419</u> | <u>-1,132,111</u> | <u>-1,684,040</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u><u>-344,500</u></u> | <u><u>1,195,142</u></u> | <u><u>-346.9%</u></u> | <u><u>-1,126,911</u></u> | <u><u>1,348,990</u></u> | <u><u>292,716</u></u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>1,418,611</u> | <u>1,418,611</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 1,074,111</u> | <u>\$ 2,613,753</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
TIF Debt Service Fund - 165, 170, 171
For Month Ending September 30, 2016

Expect 75%

(Funds: 161,165,170,171)

| | 2016 | YTD | Percent | Over | 2015 YTD | 2014 YTD |
|--|-----------------------------|-----------------------------|-----------------------|------------------------------|-------------------------|-------------------------|
| | <u>Budget</u> | <u>Actual</u> | <u>Used</u> | <u>(under) budget</u> | <u>Actual</u> | <u>Actual</u> |
| REVENUES | | | | | | |
| Taxes & Franchise Fees | 3,660,850 | 3,412,884 | 93.2% | 3,660,850 | 3,319,180 | 3,279,772 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 450,000 | 455,000 | 101.1% | 450,000 | 450,000 | 450,000 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 6,784,559 | 5,138,450 | 75.7% | 6,784,559 | 4,810,880 | 4,915,914 |
| Interest Income | 541,561 | 212,991 | 39.3% | 541,561 | 368,723 | 178,098 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>11,436,970</u> | <u>9,219,326</u> | <u>80.6%</u> | <u>11,436,970</u> | <u>8,948,783</u> | <u>8,823,784</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 111,430 | 83,609 | 75.0% | -27,821 | 88,878 | 2,040 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 4,875,000 | 2,220,000 | 45.5% | -2,655,000 | 2,884,343 | 1,325,000 |
| Debt Service--Interest & Fiscal Charges | 8,430,433 | 4,066,434 | 48.2% | -4,363,999 | 1,420,911 | 4,593,408 |
| Non-Departmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>13,416,863</u> | <u>6,370,043</u> | <u>47.5%</u> | <u>-7,046,820</u> | <u>4,394,131</u> | <u>5,920,448</u> |
| NET CHANGE IN FUND BALANCE | <u>-1,979,893</u> | <u>2,849,283</u> | <u>-143.9%</u> | <u>18,483,790</u> | <u>4,554,652</u> | <u>2,903,336</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in from GF--Brns Hills | 898,752 | 711,101 | 79.1% | -187,651 | 689,310 | 640,927 |
| Operating transfer in from GF--Brns Land | 1,229,682 | 918,969 | 74.7% | -310,713 | 893,162 | 895,137 |
| Operating transfer in to Debt--Brns Landing--Subsidy R | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in from Tourism Tax- BL | 893,792 | 675,094 | 75.5% | -218,698 | 660,372 | 629,387 |
| Operating transfer in from Tourism-BH | 29,885 | 22,736 | 76.1% | -7,149 | 21,860 | 22,003 |
| Operating transfer in from Transportation Tax-BH | 432,686 | 355,551 | 82.2% | -77,135 | 344,655 | 320,737 |
| Operating transfer in from Transportation Tax-BL | 638,734 | 459,484 | 71.9% | -179,250 | 446,581 | 447,554 |
| Operating transfer out to Brns Mead | 0 | -1,140,337 | 0.0% | -1,140,337 | -739,236 | -759,066 |
| Total Other Financing Sources (Uses) | <u>4,123,531</u> | <u>2,002,598</u> | <u>48.6%</u> | <u>-980,596</u> | <u>2,316,704</u> | <u>2,196,677</u> |
| REVENUES AND OTHER SOURCES | | | | | | |
| OVER (UNDER) EXPENDITURES AND | <u>2,143,638</u> | <u>4,851,880</u> | <u>226.3%</u> | <u>17,503,194</u> | <u>6,871,356</u> | <u>5,100,014</u> |
| OTHER (USES) | | | | | | |
| FUND BALANCE, JANUARY 1, 2016 | <u>26,587,857</u> | <u>26,587,857</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 28,731,495</u> | <u>\$ 31,439,737</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Debt Service Fund - 160
For Month Ending September 30, 2016

Expect 75%

(Fund: 160-2003a)

| | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|---------------------|---------------------|-----------------|------------------------|--------------------|--------------------|
| REVENUES | | | | | | |
| Taxes & Franchise Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 222,646 | 155,276 | 69.7% | -67,370 | 146,610 | 149,169 |
| Interest Income | 0 | 19 | 0.0% | 19 | 8 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>222,646</u> | <u>155,295</u> | <u>69.7%</u> | <u>-67,351</u> | <u>146,618</u> | <u>149,169</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Community Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 1,490,000 | 0 | 0.0% | -1,490,000 | 0 | 0 |
| Debt Service--Interest & Fiscal Charges | 1,441,281 | 721,891 | 50.1% | -719,390 | 741,991 | 764,066 |
| Non-Departmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>2,931,281</u> | <u>721,891</u> | <u>24.6%</u> | <u>-2,209,390</u> | <u>741,991</u> | <u>764,066</u> |
| NET CHANGE IN FUND BALANCE | <u>-2,708,635</u> | <u>-566,596</u> | <u>20.9%</u> | <u>2,142,039</u> | <u>-595,373</u> | <u>-614,896</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in from GF--Building Lease(Brsn Mdw) | 350,000 | 0 | 0.0% | -350,000 | 395,314 | 420,000 |
| Operating transfer in from Tourism--Brsn Mdws Subsidy | 534,128 | 400,596 | 75.0% | -133,532 | 396,630 | 390,769 |
| Operating transfer in from GF--Brsn Mdws Sales Tx/Match | 222,645 | 155,276 | 69.7% | -67,369 | 146,610 | 149,181 |
| Operating transfer in from DS--Brsn Lnd | 0 | 1,140,337 | 0.0% | 1,140,337 | 739,236 | 759,066 |
| Operating transfer out to DS--Brsn Mead-TIF | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in from Transportation Tax | 1,221,000 | 915,750 | 75.0% | -305,250 | 915,750 | 915,750 |
| Operating transfer out | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Other Financing Sources (Uses) | <u>2,327,773</u> | <u>2,611,959</u> | <u>112.2%</u> | <u>284,186</u> | <u>2,593,539</u> | <u>2,634,766</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>-380,862</u> | <u>2,045,363</u> | <u>-537.0%</u> | <u>2,426,225</u> | <u>1,998,166</u> | <u>2,019,869</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>1,535,274</u> | <u>1,535,274</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 1,154,412</u> | <u>\$ 3,580,637</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Capital Projects Fund - 140
For Month Ending September 30, 2016

Expect 75%

| REVENUES | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|--------------------|---------------------|-----------------|------------------------|--------------------|--------------------|
| Taxes & Franchise Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 16,918,972 | 4,106,930 | 24.3% | -12,812,043 | 2,944,044 | 954,639 |
| Debt Service--Principal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Interest & Fiscal Charges | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Non-Depart. (includes Convention Center) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>16,918,972</u> | <u>4,106,930</u> | <u>24.3%</u> | <u>-12,812,043</u> | <u>2,944,044</u> | <u>954,639</u> |
| NET CHANGE IN FUND BALANCE | <u>-16,918,972</u> | <u>-4,106,930</u> | <u>24.3%</u> | <u>12,812,043</u> | <u>-2,944,044</u> | <u>-954,639</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in Transportation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in Tourism | 16,657,972 | 2,692,575 | 16.2% | -13,965,397 | 5,642,628 | 2,835,144 |
| Operating transfer in Capital Projects and Planning | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in Old Branson High School | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in GF | 261,000 | 37,697 | 14.4% | -223,303 | 221,809 | 0 |
| Total Other Financing Sources (Uses) | <u>16,918,972</u> | <u>2,730,272</u> | <u>16.1%</u> | <u>-14,188,700</u> | <u>5,864,437</u> | <u>2,835,144</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>0</u> | <u>-1,376,658</u> | <u>0.0%</u> | <u>-1,376,658</u> | <u>2,920,393</u> | <u>1,880,505</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>672,446</u> | <u>672,446</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 672,446</u> | <u>\$ (704,212)</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Perpetual Fund - 537
For Month Ending September 30, 2016

Expect 75%

| | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|------------------------|-----------------------|-------------------------|--------------------------------|----------------------------|----------------------------|
| REVENUES | | | | | | |
| Taxes & Franchise Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 200 | 0 |
| Total Revenues | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>200</u> | <u>0</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Interest & Fiscal Charges | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Non-Depart. (includes Convention Center) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| NET CHANGE IN FUND BALANCE | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>200</u> | <u>0</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer out | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Other Financing Sources (Uses) | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | | | | | | |
| | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>200</u> | <u>0</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>5,110</u> | <u>5,110</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 5,110</u> | <u>\$ 5,110</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Parks & Recreation Fund - 230
For Month Ending September 30, 2016

Expect 75%

| REVENUES | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|--------------------------|--------------------------|----------------------|------------------------|------------------------|------------------------|
| Cigarette Tax | 90,000 | 69,758 | 77.5% | -20,242 | 71,490 | 63,212 |
| Intergovernmental--Grants/Misc. Revenue | 0 | 179,239 | 0.0% | 179,239 | 0 | 0 |
| Campground | 602,800 | 482,674 | 80.1% | -120,126 | 456,977 | 442,097 |
| Rents & Leases | 129,352 | 104,745 | 81.0% | -24,607 | 98,891 | 101,024 |
| Contributions | 77,500 | 92,914 | 119.9% | 15,414 | 79,567 | 74,485 |
| Pool Admissions | 114,300 | 115,682 | 101.2% | 1,382 | 122,966 | 108,976 |
| Swim Team | 19,750 | 20,695 | 104.8% | 945 | 11,986 | 15,415 |
| Ball Programs | 133,200 | 100,786 | 75.7% | -32,414 | 96,778 | 89,397 |
| Golf | 45,000 | 38,572 | 85.7% | -6,429 | 43,251 | 42,580 |
| Tennis Revenue | 4,000 | 2,810 | 70.3% | -1,190 | 3,955 | 4,794 |
| Recreation Center/Tournaments | 119,150 | 122,272 | 102.6% | 3,122 | 116,428 | 110,328 |
| Concessions | 170,000 | 193,533 | 113.8% | 23,533 | 183,794 | 162,275 |
| Day Camp | 63,000 | 62,585 | 99.3% | -415 | 64,891 | 56,449 |
| Dog Park | 5,000 | 4,227 | 84.5% | -773 | 4,751 | 9,507 |
| Community Center | 26,000 | 28,441 | 109.4% | 2,441 | 19,663 | 19,215 |
| Special Events/Programs | 10,000 | 150 | 1.5% | -9,850 | 0 | 0 |
| Cheerleading | 1,700 | 0 | 0.0% | -1,700 | 0 | 0 |
| Total Revenues | <u>1,610,752</u> | <u>1,619,083</u> | <u>100.5%</u> | <u>8,331</u> | <u>1,375,386</u> | <u>1,299,753</u> |
| EXPENDITURES | | | | | | |
| Parks & Recreation Administration | 370,009 | 283,910 | 76.7% | -86,099 | 233,996 | 228,452 |
| Recreation Center/Tournaments/Concessions | 716,627 | 575,911 | 80.4% | -140,716 | 516,057 | 559,263 |
| Day Camp | 72,978 | 62,429 | 85.5% | -10,549 | 52,114 | 52,936 |
| Ball Program | 200,516 | 144,825 | 72.2% | -55,691 | 131,362 | 127,230 |
| Campground | 334,363 | 241,596 | 72.3% | -92,767 | 206,564 | 185,631 |
| Park Program/Parks | 453,994 | 373,393 | 82.2% | -80,601 | 266,861 | 252,918 |
| Community Center | 58,793 | 47,374 | 80.6% | -11,419 | 36,690 | 43,413 |
| Swimming Pool | 141,213 | 136,269 | 96.5% | -4,944 | 113,228 | 123,757 |
| Golf Course | 80,036 | 56,518 | 70.6% | -23,518 | 57,167 | 54,393 |
| Swim Team | 29,908 | 27,635 | 92.4% | -2,273 | 21,355 | 21,606 |
| Dog Park | 3,550 | 2,756 | 77.6% | -794 | 2,635 | 26,639 |
| Special Events/Programs | 8,003 | 4,779 | 59.7% | -3,224 | 3,485 | 0 |
| Cheerleading | 1,370 | 289 | 21.1% | -1,081 | 260 | 0 |
| Total Expenditures | <u>2,471,360</u> | <u>1,957,684</u> | <u>79.2%</u> | <u>-513,676</u> | <u>1,641,773</u> | <u>1,676,238</u> |
| NET CHANGE IN FUND BALANCE | <u>-860,608</u> | <u>-338,601</u> | <u>39.3%</u> | <u>522,007</u> | <u>-266,387</u> | <u>-376,484</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in from GF | 671,000 | 503,250 | 75.0% | -167,750 | 480,750 | 402,000 |
| Operating transfer in from Landscape Fund | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer out | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Other Financing Sources (Uses) | <u>671,000</u> | <u>503,250</u> | <u>75.0%</u> | <u>-167,750</u> | <u>480,750</u> | <u>402,000</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>-189,608</u> | <u>164,649</u> | <u>-86.8%</u> | <u>354,257</u> | <u>214,363</u> | <u>25,516</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>460,286</u> | <u>460,286</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 270,678</u> | <u>\$ 624,935</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Branson Old School Fund - 141
For Month Ending September 30, 2016

Expect 75%

| REVENUES | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|------------------|------------------|-----------------|------------------------|--------------------|--------------------|
| Taxes & Franchise Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 176 | 0.0% | 176 | 171 | 258 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Interest & Fiscal Charges | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Non-Depart. (includes Convention Center) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>0</u> | <u>176</u> | <u>0.0%</u> | <u>176</u> | <u>171</u> | <u>258</u> |
| NET CHANGE IN FUND BALANCE | <u>0</u> | <u>-176</u> | <u>0.0%</u> | <u>-176</u> | <u>-171</u> | <u>-258</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer out Capital Fund | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in GF | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Other Financing Sources (Uses) | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>0</u> | <u>-176</u> | <u>0.0%</u> | <u>-176</u> | <u>-171</u> | <u>-258</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>76,428</u> | <u>76,428</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 76,428</u> | <u>\$ 76,252</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Red Roof Mall Fund - 142
For Month Ending September 30, 2016

Expect 75%

| REVENUES | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|-----------------|-----------------|-----------------|------------------------|--------------------|--------------------|
| Taxes & Franchise Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Licenses and Permits | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Court Receipts | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Lease and Rents | 0 | 0 | 0.0% | 0 | 0 | 3,000 |
| Charges for Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Misc. Revenue | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>3,000</u> |
| EXPENDITURES | | | | | | |
| Mayor & Board | 0 | 0 | 0.0% | 0 | 0 | 0 |
| City Administration | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Administrative Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Legal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Finance | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Human Resources | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Police | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Fire | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Public Works | 0 | 0 | 0.0% | 0 | 0 | 111,707 |
| Planning & Development | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Engineering | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Health | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Culture & Recreation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital Outlay | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Principal | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service--Interest & Fiscal Charges | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Non-Depart. (includes Convention Center) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>111,707</u> |
| NET CHANGE IN FUND BALANCE | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>-108,707</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in Transportation | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in Tourism | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating transfer in GF | 0 | 0 | 0.0% | 0 | 0 | 72,499 |
| Total Other Financing Sources (Uses) | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>72,499</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>0</u> | <u>-36,208</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>3,271</u> | <u>3,271</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 3,271</u> | <u>\$ 3,271</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
All Governmental Fund Types and Similar Expendable Trust Fund
For Month Ending September 30, 2016

| | <u>Expect 75%</u> | | | | |
|--|---------------------|---------------------|---------------|-------------------|-------------------|
| | 2016 | YTD | Percent | 2015 YTD | 2014 YTD |
| | Budget | Actual | Used | Actual | Actual |
| REVENUES | | | | | |
| Taxes & Franchise Fees | 36,999,190 | 28,969,064 | 78.3% | 27,854,110 | 26,851,473 |
| Licenses and Permits | 685,804 | 663,295 | 96.7% | 555,901 | 842,689 |
| Court Receipts | 450,000 | 180,524 | 40.1% | 324,184 | 377,824 |
| Lease and Rents | 1,787,220 | 1,172,807 | 65.6% | 1,336,830 | 1,340,485 |
| Charges for Services | 1,394,888 | 1,011,145 | 72.5% | 792,322 | 767,965 |
| Intergovernmental | 7,237,205 | 5,602,445 | 77.4% | 4,971,397 | 5,735,918 |
| Interest Income | 1,011,561 | 603,227 | 59.6% | 897,970 | 610,298 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 |
| Convention Center | 4,320,081 | 3,273,894 | 0.0% | 3,536,026 | 2,735,490 |
| Misc. Revenue | 79,128 | 118,448 | 149.7% | 155,937 | 84,918 |
| Park Revenue | 1,391,400 | 1,265,341 | 90.9% | 1,205,005 | 1,135,518 |
| Total Revenues | <u>55,356,477</u> | <u>42,860,190</u> | <u>77.4%</u> | <u>41,629,680</u> | <u>40,482,577</u> |
| EXPENDITURES | | | | | |
| Mayor & Board | 107,232 | 76,626 | 71.5% | 39,760 | 42,298 |
| City Administration | 485,223 | 326,411 | 67.3% | 374,649 | 395,240 |
| City Clerk | 365,307 | 248,533 | 68.0% | 237,963 | 246,114 |
| Municipal Court | 363,927 | 251,224 | 69.0% | 252,727 | 246,315 |
| Information Technology | 725,087 | 541,785 | 74.7% | 368,865 | 341,399 |
| Legal | 488,175 | 234,510 | 48.0% | 217,117 | 982,636 |
| Finance | 1,035,473 | 725,901 | 70.1% | 662,560 | 604,179 |
| Human Resources | 610,266 | 353,854 | 58.0% | 270,933 | 226,993 |
| Police | 4,502,477 | 2,896,528 | 64.3% | 2,767,110 | 2,901,902 |
| Fire | 3,402,304 | 2,311,059 | 67.9% | 2,186,627 | 2,175,225 |
| Public Works | 5,484,765 | 2,593,588 | 47.3% | 2,327,283 | 2,726,958 |
| Planning & Development | 967,870 | 593,777 | 61.3% | 565,199 | 557,835 |
| Engineering | 600,176 | 480,926 | 80.1% | 414,154 | 391,584 |
| Culture & Recreation | 2,471,360 | 1,957,684 | 79.2% | 1,641,773 | 1,676,238 |
| Convention Center | 4,741,613 | 3,580,577 | 75.5% | 3,426,650 | 3,605,306 |
| Tourism | 6,979,861 | 6,230,505 | 89.3% | 5,942,439 | 6,341,164 |
| Capital Outlay | 16,918,972 | 4,106,930 | 24.3% | 2,944,044 | 954,639 |
| Debt Service--Principal | 6,402,765 | 2,530,920 | 39.5% | 2,926,286 | 1,379,600 |
| Debt Service--Interest & Fiscal Charges | 9,896,787 | 4,848,768 | 49.0% | 2,187,764 | 5,408,335 |
| Non-Depart. | 2,129,956 | 1,778,570 | 83.5% | 1,870,257 | 2,455,571 |
| Total Expenditures | <u>68,679,596</u> | <u>36,668,674</u> | <u>53.4%</u> | <u>31,624,160</u> | <u>33,659,530</u> |
| NET CHANGE IN FUND BALANCE | <u>-13,323,119</u> | <u>6,191,516</u> | <u>-46.5%</u> | <u>10,005,521</u> | <u>6,823,047</u> |
| OTHER FINANCING SOURCES (USES) | | | | | |
| Operating transfer in | 25,756,227 | 10,166,292 | 39.5% | 12,457,448 | 10,174,961 |
| Operating transfer out | -24,023,551 | -10,483,096 | 43.6% | -13,506,896 | -11,029,850 |
| Total Other Financing Sources (Uses) | <u>1,732,676</u> | <u>-316,804</u> | <u>-18.3%</u> | <u>-1,049,448</u> | <u>-854,890</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>-11,590,443</u> | <u>5,874,712</u> | <u>-50.7%</u> | <u>8,956,073</u> | <u>5,968,158</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>50,243,860</u> | <u>50,243,860</u> | | | |
| ENDING FUND BALANCE | <u>\$38,653,417</u> | <u>\$56,118,572</u> | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Water & Sewer Fund - 620
For Month Ending September 30, 2016

| | <u>Expect 75%</u> | | | | | |
|--|-----------------------------|-----------------------------|-------------------------|--------------------------------|----------------------------|----------------------------|
| | <u>2016 Budget</u> | <u>YTD Actual</u> | <u>Percent Used</u> | <u>Over (under) budget</u> | <u>2015 YTD Actual</u> | <u>2014 YTD Actual</u> |
| REVENUES | | | | | | |
| Operation Revenues: | | | | | | |
| Charges for Services: | | | | | | |
| Water | 3,176,866 | 2,634,505 | 82.9% | -542,361 | 2,341,526 | 2,425,946 |
| Sewer | 4,090,667 | 3,387,796 | 82.8% | -702,871 | 3,087,708 | 2,952,831 |
| Rental Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Miscellaneous | 14,000 | 28,612 | 204.4% | 14,612 | 32,061 | 14,235 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Nonoperating Revenues (Expenditures) | | | | | | |
| Sewer Capacity Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 15,249 | 19,159 | 125.6% | 3,910 | 15,029 | 4,552 |
| Intergovernmental | 0 | 42,732 | 0.0% | 42,732 | 0 | 0 |
| Contributed Capital | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Gain on Disposal of Capital Assets | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Expense | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Income (loss) before transfers | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>7,296,782</u> | <u>6,112,804</u> | <u>83.8%</u> | <u>-1,183,978</u> | <u>5,476,324</u> | <u>5,397,564</u> |
| EXPENDITURES | | | | | | |
| Operation Expenditures: | | | | | | |
| Water Expenditures- | | | | | | |
| Personal Services | 1,018,867 | 822,323 | 80.7% | -196,544 | 749,891 | 746,324 |
| Contractual Services | 1,193,174 | 809,673 | 67.9% | -383,501 | 618,880 | 766,849 |
| Commodities | 267,800 | 163,035 | 60.9% | -104,765 | 169,906 | 199,323 |
| Depreciation | 1,413,491 | 1,030,422 | 72.9% | -383,069 | 1,006,595 | 990,094 |
| Sewer Expenditures- | | | | | | |
| Personal Services | 1,509,293 | 1,026,536 | 68.0% | -482,757 | 976,580 | 983,945 |
| Contractual Services | 1,905,107 | 1,270,462 | 66.7% | -634,645 | 1,108,019 | 989,727 |
| Commodities | 453,700 | 295,779 | 65.2% | -157,921 | 275,469 | 321,265 |
| Depreciation | 3,149,949 | 2,369,023 | 75.2% | -780,926 | 2,299,967 | 2,197,573 |
| Administrative Expenditures - | | | | | | |
| Personal Services | 716,095 | 377,111 | 52.7% | -338,984 | 438,549 | 483,347 |
| Contractual Services | 187,646 | 145,437 | 77.5% | -42,209 | 67,525 | 54,970 |
| Commodities | 31,120 | 10,481 | 33.7% | -20,639 | 11,723 | 12,151 |
| Depreciation | 159,371 | 121,547 | 76.3% | -37,824 | 115,788 | 100,518 |
| Capital | 463,000 | 132,261 | 28.6% | -330,739 | 259,702 | 85,447 |
| Contra Expense | 0 | -41,714 | 0.0% | -41,714 | -64,267 | -151,920 |
| Debt Service | 0 | 1,106 | 0.0% | 1,106 | 0 | 17 |
| Operating Income (loss) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>12,468,613</u> | <u>8,533,483</u> | <u>68.4%</u> | <u>-3,935,130</u> | <u>8,034,327</u> | <u>7,779,630</u> |
| NET CHANGE IN FUND BALANCE | <u>-5,171,831</u> | <u>-2,420,679</u> | <u>46.8%</u> | <u>2,751,152</u> | <u>-2,558,004</u> | <u>-2,382,066</u> |
| Operating transfer in | | | | | | |
| | 0 | 0 | 0.0% | 0 | 0 | 207,991 |
| Operating transfer out - W/S Capital | | | | | | |
| | -659,000 | -56,766 | 8.6% | 602,234 | -1,823,439 | -742,953 |
| Transfer out to Transportation Fund | | | | | | |
| | -50,000 | -37,500 | 75.0% | 12,500 | -37,503 | 0 |
| Total Other Financing Sources (Uses) | <u>-709,000</u> | <u>-94,266</u> | <u>13.3%</u> | <u>614,734</u> | <u>-1,860,942</u> | <u>-534,962</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>-5,880,831</u> | <u>-2,514,945</u> | <u>42.8%</u> | <u>3,365,886</u> | <u>-4,418,946</u> | <u>-2,917,028</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>73,379,478</u> | <u>73,379,478</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 67,498,647</u> | <u>\$ 70,864,533</u> | | | | |

CITY OF BRANSON, MISSOURI
 Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Water & Sewer Capital Fund - 145
 For Month Ending September 30, 2016

(Fund 145-Water Sewer Projects)

Expect 75%

| | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|---------------------|---------------------|-----------------|------------------------|--------------------|--------------------|
| REVENUES | | | | | | |
| Operation Revenues: | | | | | | |
| Charges for Services: | | | | | | |
| Water | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Sewer | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Rental Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Miscellaneous | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Nonoperating Revenues (Expenditures) | | | | | | |
| Sewer Capacity Fees | 0 | 0 | 0.0% | 0 | 0 | 6,260 |
| Sewer System Connection Charges | 80,000 | 156,748 | 195.9% | 76,748 | 104,534 | 64,195 |
| Intergovernmental | 0 | 743,648 | 0.0% | 743,648 | 0 | 41,304 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Water System Connection Charges | 8,327 | 62,455 | 750.0% | 54,128 | 5,691 | 9,103 |
| Gain on Disposal of Capital Assets | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Expense | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Income (loss) before transfers | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | 88,327 | 962,851 | 1090.1% | 874,524 | 110,225 | 120,862 |
| EXPENDITURES | | | | | | |
| Operation Expenditures: | | | | | | |
| Personal Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Contractual Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Commodities | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital | 2,010,000 | 1,790,897 | 89.1% | -219,103 | 263,216 | 253,842 |
| Contra Expense | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating Income (loss) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | 2,010,000 | 1,790,897 | 89.1% | -219,103 | 263,216 | 253,842 |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in from Tourism | 846,000 | 354,304 | 41.9% | -491,696 | 1,661,826 | 857,248 |
| Operating transfer out | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Other Financing Sources (Uses) | 846,000 | 354,304 | 41.9% | -491,696 | 1,661,826 | 857,248 |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | | | | | | |
| | -1,075,673 | -473,741 | 44.0% | 601,932 | 1,508,835 | 724,268 |
| FUND BALANCE, JANUARY 1, 2016 | 6,378,744 | 6,378,744 | | | | |
| UNRESERVED FUND BALANCE | \$ 5,303,071 | \$ 5,905,003 | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
Water & Sewer Capital Fund - 146
For Month Ending September 30, 2016

Expect 75%

(Fund 146-Water Sewer Projects - operational capital)

(Water & Sewer Capital from Operations)

| | 2016 Budget | YTD Actual | Percent Used | Over (under) budget | 2015 YTD Actual | 2014 YTD Actual |
|--|---------------------|---------------------|-----------------|------------------------|--------------------|--------------------|
| REVENUES | | | | | | |
| Operation Revenues: | | | | | | |
| Charges for Services: | | | | | | |
| Water | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Sewer | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Rental Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Miscellaneous | 0 | 0 | 0.0% | 0 | 797 | 0 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Nonoperating Revenues (Expenditures) | | | | | | |
| Sewer Capacity Fees | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Intergovernmental | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Gain on Disposal of Capital Assets | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Expense | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Income (loss) before transfers | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>0</u> | <u>0</u> | <u>0.0%</u> | <u>0</u> | <u>797</u> | <u>0</u> |
| EXPENDITURES | | | | | | |
| Operation Expenditures: | | | | | | |
| Personal Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Contractual Services | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Commodities | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Capital | 659,000 | 1,114,221 | 169.1% | 455,221 | 752,794 | 581,615 |
| Contra Expense | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Debt Service | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Operating Income (loss) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>659,000</u> | <u>1,114,221</u> | <u>169.1%</u> | <u>455,221</u> | <u>752,794</u> | <u>581,615</u> |
| NET CHANGE IN FUND BALANCE | <u>-659,000</u> | <u>-1,114,221</u> | <u>169.1%</u> | <u>-455,221</u> | <u>-751,997</u> | <u>-581,615</u> |
| Operating transfer in | 659,000 | 56,766 | 8.6% | -602,234 | 1,823,439 | 742,953 |
| Operating transfer out | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Other Financing Sources (Uses) | <u>659,000</u> | <u>56,766</u> | <u>8.6%</u> | <u>-602,234</u> | <u>1,823,439</u> | <u>742,953</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>0</u> | <u>-1,057,456</u> | <u>0.0%</u> | <u>-1,057,456</u> | <u>1,071,442</u> | <u>161,338</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>2,164,373</u> | <u>2,164,373</u> | | | | |
| UNRESERVED FUND BALANCE | <u>\$ 2,164,373</u> | <u>\$ 1,106,917</u> | | | | |

CITY OF BRANSON, MISSOURI
Combined Statement of Revenues, Expenditures and Changes in Fund Balance
All Proprietary Fund Types and Similar Expendable Trust Fund
For Month Ending September 30, 2016

| | <u>Expect 75%</u> | | | | | |
|--|----------------------|----------------------|----------------|-----------------------|-------------------|-------------------|
| | <u>2016</u> | <u>YTD</u> | <u>Percent</u> | <u>Over</u> | <u>2015 YTD</u> | <u>2014 YTD</u> |
| | <u>Budget</u> | <u>Actual</u> | <u>Used</u> | <u>(under) budget</u> | <u>Actual</u> | <u>Actual</u> |
| REVENUES | | | | | | |
| Operation Revenues: | | | | | | |
| Charges for Services: | | | | | | |
| Water | 3,176,866 | 2,634,505 | 82.9% | -542,361 | 2,341,526 | 2,425,946 |
| Sewer | 4,090,667 | 3,387,796 | 82.8% | -702,871 | 3,087,708 | 2,952,831 |
| Rental Income | 0 | 28,612 | 0.0% | 28,612 | 0 | 0 |
| Miscellaneous | 14,000 | 0 | 0.0% | -14,000 | 32,061 | 14,235 |
| Bond Proceeds | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Nonoperating Revenues (Expenditures) | | | | | | |
| Sewer Capacity Fees | 0 | 0 | 0.0% | 0 | 0 | 6,260 |
| Sewer System Connection Charges | 80,000 | 156,748 | 195.9% | 80,000 | 104,534 | 64,195 |
| Intergovernmental | 0 | 743,648 | 0.0% | 0 | 0 | 41,304 |
| Contributed Capital | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Interest Income | 15,249 | 19,159 | 125.6% | 15,249 | 15,029 | 4,552 |
| Water System Connection Charges | 8,327 | 62,455 | 750.0% | 8,327 | 5,691 | 9,103 |
| Gain on Disposal of Capital Assets | 0 | 42,732 | 0.0% | 0 | 0 | 0 |
| Interest Expense | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Income (loss) before transfers | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Revenues | <u>7,385,109</u> | <u>7,075,655</u> | <u>95.8%</u> | <u>-1,127,045</u> | <u>5,586,549</u> | <u>5,518,425</u> |
| EXPENDITURES | | | | | | |
| Operation Expenditures: | | | | | | |
| Personal Services | 3,244,255 | 2,225,969 | 68.6% | -1,018,286 | 2,165,020 | 2,213,616 |
| Contractual Services | 3,285,927 | 2,225,572 | 67.7% | -1,060,355 | 1,794,424 | 1,811,546 |
| Capital | 3,132,000 | 3,037,379 | 97.0% | -94,621 | 1,275,712 | 920,904 |
| Debt Service | 0 | 1,106 | 0.0% | 1,106 | 0 | 17 |
| Commodities | 752,620 | 469,296 | 62.4% | -283,324 | 457,098 | 532,739 |
| Contra Expense | 0 | -41,714 | 0.0% | -41,714 | -64,267 | -151,920 |
| Depreciation | 4,722,811 | 3,520,992 | 74.6% | -1,201,819 | 3,422,350 | 3,288,185 |
| Operating Income (loss) | 0 | 0 | 0.0% | 0 | 0 | 0 |
| Total Expenditures | <u>15,137,613</u> | <u>11,438,601</u> | <u>75.6%</u> | <u>-3,699,012</u> | <u>9,050,337</u> | <u>8,615,087</u> |
| NET CHANGE IN FUND BALANCE | <u>-7,752,504</u> | <u>-4,362,945</u> | <u>56.3%</u> | <u>2,571,968</u> | <u>-3,463,789</u> | <u>-3,096,661</u> |
| OTHER FINANCING SOURCES (USES) | | | | | | |
| Operating transfer in | 1,505,000 | 411,070 | 27.3% | -1,093,930 | 3,485,265 | 1,808,192 |
| Operating transfer out | -659,000 | -56,766 | 8.6% | 602,234 | -1,823,439 | -742,953 |
| Transfer out to Transportation Fund | -50,000 | -37,500 | 75.0% | 12,500 | -37,503 | 0 |
| Total Other Financing Sources (Uses) | <u>796,000</u> | <u>316,804</u> | <u>39.8%</u> | <u>-479,196</u> | <u>1,624,323</u> | <u>1,065,239</u> |
| REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES) | <u>-6,956,504</u> | <u>-4,046,141</u> | <u>58.2%</u> | <u>2,092,772</u> | <u>-1,839,466</u> | <u>-2,031,422</u> |
| FUND BALANCE, JANUARY 1, 2016 | <u>81,922,595</u> | <u>81,922,595</u> | | | | |
| ENDING FUND BALANCE | <u>\$ 74,966,091</u> | <u>\$ 77,876,454</u> | | | | |

Operating Fund Balance

September 30, 2016

| Fund | Fund | Balance Current Mo |
|---------|--------------------------------------|------------------------|
| 101 | GENERAL FUND | \$5,270,600.73 |
| 104 | SAFETY PROGRAM | \$21,883.89 |
| 105 | TRANSPORTATION ST FUND | \$1,927,889.19 |
| 120* | CONVENTION CENTER | \$204,261.83 |
| 140 | CAPITAL PROJECTS FUND | (\$149,013.56) |
| 141 | OLD SCHOOL FUND | \$76,251.95 |
| 142 | RED ROOF MALL | \$3,269.93 |
| 145 | PROP CAPITAL PROJECTS | \$4,518,126.08 |
| 146 | WATER/SEWER SMALL CAPITAL | \$96,441.80 |
| 160/161 | BRANSON MEADOWS | \$3,505,728.78 |
| 165 | BRANSON LANDING | \$933,324.19 |
| 170 | BRANSON HILLS | \$448,221.72 |
| 171 | BRANSON LANDING IDA | (\$5,050.00) |
| 230 | RECREATION FUND | \$670,211.52 |
| 501 | PAYROLL CLEARING ACCT | (\$174,848.86) |
| 533 | LANDSCAPE TRUST FUND | \$948,552.74 |
| 534 | INMATE SECURITY FUND | \$58,777.80 |
| 535 | POLICE TRAINING FUND | \$71,025.69 |
| 536 | SHOP WITH A COP TRUST | \$12,502.77 |
| 537 | PERPETUAL CARE FUND | \$5,110.00 |
| 539 | K-9 | (\$6,906.00) |
| 601 | EQUIPMENT & VEHICLE REPL | \$0.00 |
| 620 | WATER & SEWER FUND | \$4,996,460.05 |
| 721 | DARE PROGRAM | \$8,463.08 |
| | OPERATING FUND TOTAL | \$23,441,285.32 |
| | <i>OMB OPERATING SAVINGS ACCOUNT</i> | \$3,948,952.70 |
| | <i>OMB CHECKING ACCOUNT</i> | \$628.38 |
| | <i>OMB PAYROLL ACCOUNT</i> | \$8,614.02 |
| | <i>OMB POLICE EVIDENCE</i> | \$0.00 |
| | <i>DUE TO BIOSOLIDS</i> | \$0.00 |
| | <i>BOK INVESTMENT ACCOUNT</i> | \$18,889,622.95 |
| | <i>620 CD INVESTMENT</i> | \$125,000.00 |
| | <i>OMB PAYROLL TRUST ACCOUNT</i> | \$6,839.56 |
| | <i>UMB 620</i> | \$40,651.57 |
| | <i>COMMERCE 2011 A & B</i> | \$420,976.14 |
| | OPERATING ACCOUNT TOTAL | \$23,441,285.32 |
| | Difference | \$0.00 |

*120 Fund is showing the Capital Reserve Funds held by the city only

**Tourism Fund Balance
September 30, 2016**

| Fund | Fund | Balance Current Mo |
|------|-------------------------------------|------------------------|
| 240 | <i>TOURISM TAX TRUST FUND</i> | \$10,624,894.33 |
| 143 | <i>CONSTRUCTION FUND(2010B)</i> | \$0.00 |
| | <i>TOURISM FUND ACCOUNT</i> | \$10,624,894.33 |
| | | |
| | <i>OMB TOURISM BANK ACCOUNT</i> | \$1,728,506.70 |
| | <i>DUE FROM OPERATING FUND ACCT</i> | \$0.00 |
| | <i>TOURISM ESCROW-OMB 2007</i> | \$12,577.31 |
| | <i>INVESTMENTS 240</i> | \$0.00 |
| | <i>BOK INVESTMENT ACCOUNT</i> | \$3,549,999.72 |
| | <i>BNY TOURISM TRUST</i> | \$5,085,272.51 |
| | <i>UMB TOURISM TRUST</i> | \$248,538.09 |
| | <i>TOURISM ACCOUNT TOTAL</i> | \$10,624,894.33 |
| | | |
| | <i>Difference</i> | \$0.00 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 101 General Fund
September 30, 2016

| | | <u>General</u> |
|--------------------------|--|--------------------------------|
| Assets | | |
| | Cash and investments in Bank Account -GF | \$ 5,270,601 |
| | Petty Cash-GF | 11,680 |
| | Cash-Court Fund | |
| | Receivables, net: | |
| | Taxes | 2,042,654 |
| | Leases | 120,071 |
| | Intergovernmental | - |
| | Other Receivables | 1,148,666 |
| | Other(allowance for Bad Debt) | - |
| | Employee Reimbursement | 2,426 |
| | Due from other funds | 120,459 |
| | Restricted cash and investments | - |
| | Prepays and inventories | 107,663 |
| | Total assets | <u><u>\$ 8,824,220</u></u> |
| Liabilities | | |
| | Accounts payable | \$ 296,237 |
| | Accrued expenditures | 192,788 |
| | Deferred revenue | 360,567 |
| | Deposits | 8,873 |
| | Due to other funds | 1,415,281 |
| | Total Liabilities | <u><u>2,273,745</u></u> |
| | Fund Balances | \$ 6,550,474 |
| Reserved for: | | |
| | Nonspendable: | |
| | Prepays and Inventory | 107,663 |
| | Assets held for redevelopment | 1,120,816 |
| | Assigned for: | |
| | Contractual and other | 1,096,725 |
| | Unassigned: | 4,225,271 |
| | Total Fund Balances | <u><u>6,550,474</u></u> |
| | Total liabilities and fund balances | <u><u>\$ 8,824,220</u></u> |

NOTE: The **Fund Balance** will vary from the Combined Statement of Revenues, Expenditures and Changes in Fund Balance because that Fund Balance also includes the asset held for redevelopment (Red Roof Mall) in the amount of \$1,120,816, as well as the minor funds such as the court fund, the dare fund and the cop fund.

CITY OF BRANSON, MISSOURI
Balance Sheet - 120 Convention Center Fund
September 30, 2016

| | General |
|--------------------------------------|-------------------|
| Assets | |
| Cash-Reserved Funds -City Held | \$ 204,262 |
| Cash and investments in Bank Account | \$ 825,961 |
| Petty Cash | 10,500 |
| Accounts Receivable | 254,446 |
| Inventory | 99,504 |
| Prepaid | 42,580 |
| Total assets | \$ 1,437,252 |
| Liabilities | |
| Accounts payable | \$ 668,114 |
| Accrued expenditures | - |
| Deferred revenue | - |
| Retainage | - |
| Total Liabilities | 668,114 |
| Fund Balances | \$ 769,139 |
| Reserved for: | |
| Encumbrances | - |
| Reserve/ WHARF | |
| Unreserved Fund Balance | 769,139 |
| Reserve/Wharf-Rainy day | |
| Total Fund Balances | 769,139 |
| Total liabilities and fund balances | \$ 1,437,252 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 240 Tourism Fund
September 30, 2016

| | General |
|--------------------------------------|----------------------|
| Assets | |
| Cash and investments in Bank Account | \$ 10,624,894 |
| Receivables, net: | 869,687 |
| Taxes | 894,418 |
| Total assets | \$ 12,388,999 |
| Liabilities | |
| Accounts Payable | \$ - |
| Tourism Tax Bond Deposits | 154,173 |
| Accrued expenditures | 40,000 |
| Due to other funds | 131,469 |
| Total Liabilities | 325,642 |
| Fund Balances | \$ 12,063,357 |
| Reserved for: | |
| Unreserved Fund Balance | 5,969,599 |
| Encumbrances | 697,991 |
| Debt Service Reserve | 5,395,767 |
| Total Fund Balances | 12,063,357 |
| Total liabilities and fund balances | \$ 12,388,999 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 105 Transportation Fund
September 30, 2016

| | General |
|--|---------------------|
| Assets | |
| Cash and investments in Bank Account | \$ 1,927,889 |
| Receivables, net: | |
| Taxes | 956,639 |
| Total assets | \$ 2,884,529 |
| Liabilities | |
| Accounts payable | \$ 51,375 |
| Accrued expenditures | 14,694 |
| Deferred revenue | - |
| Retainage | 14,618 |
| Due to other funds | 190,088 |
| Total Liabilities | 270,775 |
| Fund Balances | \$ 2,613,753 |
| Reserved for: | |
| Encumbrances | 1,013,225 |
| Fund Balance Reserve | 1,600,529 |
| Total Fund Balances | 2,613,753 |
| Total liabilities and fund balances | \$ 2,884,529 |

CITY OF BRANSON, MISSOURI
Balance Sheet - TIF Debt Funds 165, 170 & 171
September 30, 2016

| | General |
|--|----------------------|
| Assets | |
| Cash | \$ 1,376,496 |
| Cash-Reserve Funds | \$ 27,879,762 |
| Receivables, net: | \$ 1,907,011 |
| Due from Other Funds | 636,368 |
| Total assets | \$ 31,799,637 |
| Liabilities | |
| Accounts Payable | \$ - |
| Accrued expenditures | - |
| Due to other funds | 356,631 |
| Deferred Revenues | 3,270 |
| Total Liabilities | 359,901 |
| Fund Balances | \$ 31,439,736 |
| Reserved for: | |
| Unreserved Fund Balance | 13,890,676 |
| Reserve/Debt Service | 17,549,060 |
| Encumbrance Reserve | - |
| Total Fund Balances | 31,439,736 |
| Total liabilities and fund balances | \$ 31,799,637 |

CITY OF BRANSON, MISSOURI
Balance Sheet - Debt 160
September 30, 2016

| | General |
|--|---------------------|
| Assets | |
| Cash and investments in Bank Account | \$ 3,505,729 |
| Receivables, net: | \$ 39,804 |
| Due from Other Funds | 35,104 |
| Total assets | \$ 3,580,637 |
| Liabilities | |
| Accounts Payable | \$ - |
| Accrued expenditures | - |
| Due to other funds | - |
| Retainage Payable | - |
| Total Liabilities | - |
| Fund Balances | \$ 3,580,637 |
| Reserved for: | |
| Unreserved Fund Balance | 230,758 |
| Reserve | 3,349,879 |
| Total Fund Balances | 3,580,637 |
| Total liabilities and fund balances | \$ 3,580,637 |

CITY OF BRANSON, MISSOURI
Balance Sheet - Capital Fund 140
September 30, 2016

| | General |
|--|---------------------|
| Assets | |
| Cash and investments in Bank Account | \$ (149,014) |
| Receivables, net: | - |
| Total assets | \$ (149,014) |
| Liabilities | |
| Accounts Payable | \$ 168,588 |
| Accrued expenditures | 110,000 |
| Due to other funds | - |
| Retainage Payable | 276,610 |
| Total Liabilities | 555,199 |
| Fund Balances | \$ (704,212) |
| Reserved for: | |
| Unreserved Fund Balance | (11,109,737) |
| Encumbrance Reserve | 10,405,525 |
| Total Fund Balances | (704,212) |
| Total liabilities and fund balances | \$ (149,014) |

CITY OF BRANSON, MISSOURI
Balance Sheet - 537 Perpetual Fund
September 30, 2016

| | General |
|--------------------------------------|-----------------|
| Assets | |
| Cash and investments in Bank Account | \$ 5,110 |
| Accounts Receivable | - |
| Total assets | \$ 5,110 |
| Liabilities | |
| Accounts payable | \$ - |
| Accrued expenditures | - |
| Deferred revenue | - |
| Retainage | - |
| Total Liabilities | - |
| Fund Balances | \$ 5,110 |
| Reserved for: | |
| Encumbrances | - |
| Reserve | 2,260 |
| Unreserved Fund Balance | 2,850 |
| Total Fund Balances | 5,110 |
| Total liabilities and fund balances | \$ 5,110 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 230 Parks & Recreation Fund
September 30, 2016

| | General |
|--|-------------------|
| Assets | |
| Cash and investments in Bank Account | \$ 670,212 |
| Petty Cash | 3,240 |
| Accounts Receivable | 350 |
| Total assets | \$ 673,802 |
| Liabilities | |
| Accounts payable | \$ 24,611 |
| Accrued expenditures | 18,323 |
| Deferred revenue | 5,933 |
| Retainage | - |
| Total Liabilities | 48,867 |
| Fund Balances | \$ 624,934 |
| Reserved for: | |
| Encumbrances | 168,703 |
| Unreserved Fund Balance | 456,231 |
| Total Fund Balances | 624,934 |
| Total liabilities and fund balances | \$ 673,802 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 141 Old School Fund
September 30, 2016

| | General |
|--|------------------|
| Assets | |
| Cash and investments in Bank Account | \$ 76,252 |
| Accounts Receivable | |
| Total assets | \$ 76,252 |
| Liabilities | |
| Accounts payable | \$ - |
| Accrued expenditures | |
| Deferred revenue | |
| Retainage | - |
| Total Liabilities | - |
| Fund Balances | \$ 76,252 |
| Reserved for: | |
| Encumbrances | |
| Reserve/ WHARF | |
| Unreserved Fund Balance | 76,252 |
| Reserve/Wharf-Rainy day | |
| Total Fund Balances | 76,252 |
| Total liabilities and fund balances | \$ 76,252 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 142 Red Roof Fund
September 30, 2016

| | General |
|--------------------------------------|-----------------|
| Assets | |
| Cash and investments in Bank Account | \$ 3,270 |
| Accounts Receivable | - |
| Total assets | \$ 3,270 |
| Liabilities | |
| Accounts payable | \$ - |
| Accrued expenditures | - |
| Deferred revenue | - |
| Retainage | - |
| Total Liabilities | - |
| Fund Balances | \$ 3,270 |
| Reserved for: | |
| Encumbrances | - |
| Reserve/ WHARF | |
| Unreserved Fund Balance | 3,270 |
| Reserve/Wharf-Rainy day | |
| Total Fund Balances | 3,270 |
| Total liabilities and fund balances | \$ 3,270 |

CITY OF BRANSON, MISSOURI
Balance Sheet - 620 Water & Sewer Fund
September 30, 2016

| | General |
|--|--------------------------|
| Assets | |
| Cash and investments in Bank Account | \$ 4,996,460 |
| Receivables, net: | |
| Water/Sewer | 2,138,119 |
| Allowance for Doubtful Accounts | (787,415) |
| Deferred Revenue | 440,423 |
| Capital Assets | 139,743,766 |
| Accumulated Depreciation | (73,739,367) |
| WIP | - |
| Total assets | \$ 72,791,987.24 |
| Liabilities | |
| Accounts payable | \$ 117,098 |
| Accrued expenditures | 593,286 |
| Deferred revenue | 126,203 |
| Retainage | - |
| Utility Deposits | 1,073,104 |
| Debt Service Liabilities | - |
| Primacy Fees | 17,750 |
| Due to Other Funds | 13 |
| Total Liabilities | 1,927,454 |
| Fund Balances | \$ 70,864,533 |
| Reserved for: | |
| Contributed Capital | 18,171,565 |
| Sinking Fund | 125,000 |
| Water/Wastewater Improvements | 2,540,529 |
| Encumbrances | 653,806 |
| Unreserved Fund Balance | 49,373,633 |
| Total Fund Balances | 70,864,533 |
| Total liabilities and fund balances | \$ 72,791,987 |

CITY OF BRANSON, MISSOURI
Balance Sheet - W&S Capital Fund 145
September 30, 2016

| | | | <u>General</u> |
|--------------------|--|-----------|----------------------|
| Assets | | | |
| | Cash and investments in Bank Account | \$ | 4,518,126 |
| | Receivables, net: | | 400 |
| | Work in Progress | | 1,688,996 |
| | Total assets | <u>\$</u> | <u>6,207,522</u> |
| | | | |
| Liabilities | | | |
| | Accounts Payable | \$ | 193,397 |
| | Accrued expenditures | | - |
| | Retainage | | 109,122 |
| | Due to other funds | | - |
| | Total Liabilities | | <u>302,519</u> |
| | Fund Balances | \$ | 5,905,004 |
| | | | |
| | Reserved for: | | |
| | Unreserved Fund Balance | | 2,187,567 |
| | Encumbrances | | 3,715,185 |
| | PY Encumbrance Reserve | | 2,251 |
| | Total Fund Balances | | <u>5,905,004</u> |
| | Total liabilities and fund balances | \$ | <u>6,207,522</u> |

CITY OF BRANSON, MISSOURI
Balance Sheet - W&S Capital Fund 146
September 30, 2016

| | | <u>General</u> |
|------------------------|--|--------------------------------|
| Assets | | |
| | Cash and investments in Bank Account | \$ 96,442 |
| | Accounts Receivable | - |
| | Work in Progress | 1,052,815 |
| | Total assets | <u><u>\$ 1,149,256</u></u> |
| Liabilities | | |
| | Accounts Payable | \$ - |
| | Accrued expenditures | - |
| | Retainage | 42,339 |
| | Due to other funds | - |
| | Total Liabilities | <u>42,339</u> |
| | Fund Balances | \$ 1,106,917 |
| Reserved for: | | |
| | Unreserved Fund Balance | 956,522 |
| | Encumbrances | 150,395 |
| | PY Encumbrance Reserve | - |
| | Total Fund Balances | <u>1,106,917</u> |
| | Total liabilities and fund balances | <u><u>\$ 1,149,256</u></u> |

CITY OF BRANSON - A/P CHECKS
MINIMUM AMOUNT: \$ 50,000.00
08/19/2016 TO 10/14/2016

| CHECK DATE | CHECK NUMBER | VENDOR NAME | DESCRIPTION | CHECK AMOUNT |
|-------------------|---------------------|---------------------------------|--|------------------------------|
| 8/26/2016 | 127849 | ANTHEM BCBS MO GROUP | SEPTEMBER 2016 HEALTH, LIFE AND VISION INSURANCE PREMIUMS | \$274,608.56 |
| 9/1/2016 | 127890 | BRANSON CHAMBER OF COMMERCE | AUG 2016 PARTIAL TOURISM BILLING/ALSO INCLUDED \$2,000.00 LEGISLATIVE PARTNERSHIP CONTRIBUTION | \$644,796.61 |
| 9/1/2016 | 127896 | FLAT CREEK EXCAVATING LLC | SW1206-8" WATER LINE H2O MASTER | \$91,880.46 |
| 9/8/2016 | 127945 | PUTNAM CHEVROLET | 2 2016 CHEVROLET COLORADOS-UTILITIES DEPARTMENT & ENGINEERING DEPARTMENT | \$61,432.00 |
| 9/15/2016 | 127976 | CARSON-MITCHELL INC | EN1201-HISTORICAL DOWNTOWN STREETScape IMPROVEMENTS PROJECT | \$107,733.00 |
| 9/15/2016 | 128001 | EMPIRE ELECTRIC | ELECTRIC BILLING AUGUST 2016 FOR MAIN CITY BILLING | \$193,871.01 |
| 9/15/2016 | 128005 | FLAT CREEK EXCAVATING LLC | SW1202-GRAVITY SEWER DESIGN/LAYOUT | \$115,095.11 |
| 9/15/2016 | 128011 | GREAT RIVER ASSOCIATES INC | EN1201-HISTORICAL DOWNTOWN STREETScape IMPROVEMENTS PROJECT | \$57,903.70 |
| 9/15/2016 | 128099 | UTILITY SERVICE CO INC | VW1609-ANNUAL WATER TOWER MAINTENANCE PROJECT | \$79,660.20 |
| 9/15/2016 | 128111 | XYLEM DEWATERING SOLUTIONS INC | WS1603-HIGH HD CAPACITY SEWAGE PUMP | \$102,596.86 |
| 9/22/2016 | 128114 | ANTHEM BCBS MO GROUP | OCTOBER 2016 HEALTH, LIFE AND VISION INSURANCE PREMIUMS | \$276,488.83 |
| 9/22/2016 | 128128 | FLAT CREEK EXCAVATING LLC | WS1522-SEWER COLLECTION SYSTEM REHABILITATION | \$50,284.04 |
| 9/22/2016 | 128130 | GREAT RIVER ASSOCIATES INC | EN1201-HISTORICAL DOWNTOWN STREETScape IMPROVEMENTS PROJECT | \$95,970.85 |
| 9/29/2016 | 128165 | BRANSON CHAMBER OF COMMERCE | SEPTEMBER 2016 PARTIAL TOURISM BILLING | \$155,546.58 |
| 9/29/2016 | 128169 | COOK, FLATT & STROBEL ENGINEERS | EN1301-HWY 76 STREETS PROJECT | \$537,459.25 |
| 10/13/2016 | 128344 | EMPIRE ELECTRIC | ELECTRIC BILLING SEPTEMBER 2016 FOR MAIN CITY BILLING | \$178,070.90 |
| 10/13/2016 | 128352 | GREAT RIVER ASSOCIATES INC | EN1201-HISTORICAL DOWNTOWN STREETScape IMPROVEMENTS PROJECT | \$74,437.13 |
| 10/13/2016 | 128367 | MCCONNELL & ASSOCIATES | PR1603-TENNIS COURTS IMPROVEMENTS PHASE 2 | \$70,165.00 |
| 10/13/2016 | 128399 | TOM BOYCE EXCAVATING INC | EN1301-HWY 76 STREETS PROJECT | \$135,338.70 |
| 9/14/2016 | 8888888 | SECURITY BANKCARD | AUGUST 2016 PCARD PAYMENT | \$317,560.98 |
| 10/13/2016 | 8888888 | SECURITY BANKCARD | SEPTEMBER 2016 PCARD PAYMENT | \$264,951.51 |
| TOTAL | | | | <u>\$3,885,851.28</u> |

CITY OF BRANSON - SECURITY BANKCARD - A/P CHECKS

MINIMUM AMOUNT: \$ 15,000.00

08/19/2016 TO 10/14/2016

| CHECK DATE: | CHECK # | VENDOR: | DESCRIPTION | INDIVIDUAL PAYMENTS |
|-------------|----------|---------------------------|---|---------------------|
| | | | | > \$15,000 |
| 9/14/2016 | 88888888 | MID AMERICAN SIGNAL INC | EN1601-TRAFFIC SIGNAL FORSYTH RD/ROARK RD | \$33,905.00 |
| 10/13/2016 | 88888888 | SIEMENS INDUSTRY INC | FLANDER GEAR DRIVE REBUILD | \$23,764.00 |
| 10/13/2016 | 88888888 | WORLD WIDE TECHNOLOGY INC | CISCO SMARTNET RENEWAL | \$16,969.09 |
| | | | TOTAL: | <u>\$74,638.09</u> |



CITY OF BRANSON

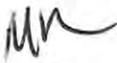
Utilities Division

616 W. Pacific Street • Branson, Missouri 65616
(417) 243-2731 • Fax (417) 334-9518

MEMORANDUM

October 17, 2016

To: Budget & Finance Committee

From: Mike Ray 
Utilities Director

RE: Septic and Holding Tank Waste

The following annual revenue contract is attached for your review:

- Septic and Holding Tank Waste

Following requirements outlined in Branson Municipal Code Chapter 90 – Sec 90-35 Holding tank waste and special waste delivered by truck, the Utilities Department currently allows septic haulers to deliver waste to the Branson wastewater treatment facilities which has been pumped from individual septic tanks, small wastewater treatment plants and various holding tanks from locations within Stone and Taney Counties. Haulers must agree to the City's contract terms and provide samples from each load of waste delivered in order to receive the service. The current rate of \$7.41/1000 gallons for holding tank waste and \$15.67/1000 gallons for septic and sludge waste will be increased by 7% in fiscal year 2017 to \$7.93/1000 gallons for holding tank waste and \$16.77/1000 gallons for septic and sludge waste

Anticipated volume of waste to be delivered to our facilities from January 1, 2017 to December 31, 2017 is approximately 2 million gallons, producing an anticipated revenue of approximately \$18,000 for this period.

RESOLUTION 2016-07

**HISTORIC DOWNTOWN BRANSON
COMMUNITY IMPROVEMENT DISTRICT**

A RESOLUTION OF THE HISTORIC DOWNTOWN BRANSON COMMUNITY IMPROVEMENT DISTRICT APPROVING THE ANNUAL BUDGET FOR FISCAL YEAR 2017.

WHEREAS, the Historic Downtown Branson Community Improvement District (the "**District**"), established on April 29, 2006, by ordinance of the City of Branson, Missouri, is a political subdivision of the State of Missouri and is transacting business and exercising powers granted to it pursuant to the Community Improvement District Act, Sections 67.1401 through 67.1571 of the Revised Statutes of Missouri ("**RSMo**"), as amended (the "**CID Act**");

WHEREAS, PURSUANT TO Section 67.1471, RSMo, the District desires to adopt a proposed budget and budget message for the District for fiscal year 2017, and to submit such proposed budget to the City; and

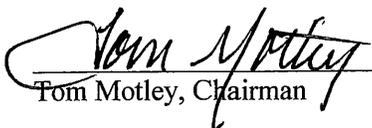
WHEREAS, pursuant to Article VI, Section 9 of the District Bylaws, the annual budget shall not be approved without the prior written consent of the City; and

WHEREAS, the District desires to adopt an annual budget for the operation of the District for fiscal year 2017, but, if appropriate, the District may reconsider such annual budget pursuant to any written comments received from the City or if the District fails to receive written consent from the City.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE HISTORIC DOWNTOWN BRANSON COMMUNITY IMPROVEMENT DISTRICT AS FOLLOWS:

1. The District hereby adopts as its proposed annual budget and budget message for the fiscal year ending December 31, 2017, the budget and budget message which are attached hereto as Exhibit A and which are incorporated herein by reference.
2. The Board of Directors will review and consider any written comments or consent received from the City in response to submission of the proposed budget.
3. Subject to the condition in Section 2 of this Resolution, the District hereby adopts as its annual budget for the fiscal year ending December 31, 2017, the budget which is attached hereto as Exhibit A and which is incorporated herein by reference. In the event the District receives written comments from the City or fails to receive written consent from the City to adopt the proposed budget as the annual budget and the Board of Directors deems amendments to the annual budget are necessary, the Board of Directors may amend the annual budget by further resolution. If such amendment does not occur, then the action taken by this Section 3 of this Resolution shall be final.
4. This Resolution shall take effect immediately upon its execution by the Executive Director.

PASSED by the Board of Directors of the Historic Downtown Branson Community Improvement District on September 1, 2016.



Tom Motley, Chairman

EXHIBIT A

HISTORIC DOWNTOWN BRANSON COMMUNITY IMPROVEMENT DISTRICT

JANUARY 1, 2017 - DECEMBER 31, 2017

| | |
|---|---------------------|
| PROJECTED CID SURPLUS (est. checking balance 1/1/2016) | \$40,000.00 |
| PROJECTED SAVINGS | \$228,000.00 |
| PROJECTED SUMMARY OF RECEIPTS: (Estimated Sales Tax Revenue From District) | \$425,000.00 |
| TOTAL (Projected Income, Surplus, etc.) | \$693,000.00 |

SUMMARY OF DISBURSEMENTS:

| | |
|---|---------------------|
| CONTRACT SERVICE PROVIDER | \$230,000.00 |
| EQUIPMENT REPLACEMENT ACCOUNT | \$84,000.00 |
| TROLLEY MISC. LARGE REPAIRS | \$14,000.00 |
| TROLLEY VEHICLE PURCHASE (? 2017) | \$140,000.00 |
| SHELTERS & BENCHES | \$10,000.00 |
| *ADVERTISING & MARKETING (Promotion & Signage of the District) | \$75,000.00 |
| LEGAL FEES | \$5,000.00 |
| ADMINISTRATIVE SERVICES (DBBA & Staff) | \$62,000.00 |
| ADMINISTRATIVE SERVICES (COMPUTER, SOFTWARE) | \$1,000.00 |
| ACCOUNTING & AUDIT | \$4,700.00 |
| DIRECTORS & OFFICERS LIABILITY INS. | \$1,200.00 |
| GPS MONITOR 3 VEHICLES | \$432.00 |
| DOR REPORT FEE | \$420.00 |
| MISC. FEES; BANK, CHECKS, LICENSING | \$300.00 |
| TOTAL SUMMARY OF DISBURSEMENTS: | \$628,052.00 |

| | |
|--------------|--------------|
| RESERVE (CD) | \$102,000.00 |
|--------------|--------------|

| | |
|--|---------------------|
| ENDING BALANCE: (Income - Disbursements + Reserve) | \$166,948.00 |
|--|---------------------|

*Based on approval of the Cooperative Agreement with the City of Branson to advertise the CID district as a whole.


Chairman, Historic Downtown Branson CID

The Branson Hills
Community Improvement District

RESOLUTION OF THE BOARD OF DIRECTORS

RESOLUTION 2016-06

**APPROVING A FORMAL 2017 DISTRICT BUDGET FOR THE
BRANSON HILLS COMMUNITY IMPROVEMENT DISTRICT**

WHEREAS, Missouri law, at Sec. 67.1451.8, RSMo, as amended, provides that the board of directors of a community improvement district is authorized to act on behalf of the district and, further, at Sec. 67.1471, RSMo, as amended, provides the procedure for development of the district budget by the board of directors of the district; and

WHEREAS, the Board of Directors (the "Board") of The Branson Hills Community Improvement District (the "District") wishes to adopt a proposed annual budget for the 2017 fiscal year for review and comment by the Board of Alderman of Branson, Missouri (the "City"); and

WHEREAS, a proposed 2017 budget for the District, a copy of which is attached hereto as **Exhibit A**, has been prepared for consideration by the Board.

NOW, THEREFORE, BE IT RESOLVED by the Board of the District that the attached proposed 2017 budget for the District be approved by the Board; and

BE IT FURTHER RESOLVED, that the attached proposed 2017 budget for the District be submitted to the City for review and adoption.

The undersigned hereby certify that the above and foregoing resolution was approved by majority vote of the Board this September 13, 2016.

ATTEST:

Secretary

(SEAL)

Chairman

EXHIBIT A
TO RESOLUTION 2016-06

2017 Budget for Administrative Costs

| | | |
|-------------------------|-----------|------------------|
| Legal & Administrative | \$ | 42,500.00 |
| Accounting | \$ | 5,500.00 |
| Insurance | \$ | 2,400.00 |
| Master Association Dues | \$ | 4,600.00 |
| Maintenance/Reserve | | - |
| | <u>\$</u> | <u>55,000.00</u> |

2017 Budget Message

Above is the proposed budget for administrative costs for The Branson Hills Community Improvement District ("District") Fiscal Year 2017 (January 1, 2017, through December 31, 2017). Summaries of revenues and expenditures are provided for each line item. Financial information provided includes FY15 actual amounts, FY16 and FY17 budgeted amounts, and FY18 and FY19 estimated revenues and expenditures. Budgetary information has been prepared using the cash basis method of accounting. Changes from the preceding year include increased revenues due to the addition of new tax generators within the District.

1. Budget Summary

| Comparative Statement of Revenues | | | | |
|-----------------------------------|---------|---------|---------|---------|
| 2015 | 2016 | 2017 | 2018 | 2019 |
| 912,130 | 921,250 | 930,460 | 939,765 | 949,000 |

| Comparative Statement of Expenditures | | | | |
|---------------------------------------|---------|---------|---------|---------|
| 2015 | 2016 | 2017 | 2018 | 2019 |
| 912,130 | 921,250 | 930,460 | 939,765 | 949,000 |

2. Estimated Revenues

2.1 CID Tax Revenues: District revenues are projected to increase over the previous year. Revenues are derived from the imposition of a one-half of one percent (1/2%) sales tax on retail sales within the District. Total revenue for 2017 is expected to be **\$930,460**.

3. Proposed Expenditures

3.1 Administrative Costs:

3.1.1 Branson Hills Master Association Dues: The budget for payment of Branson Hills Master Association dues is \$4,600.

3.1.2 Legal Services: The cost for legal services is budgeted to be \$42,500.

3.1.3 E&O Insurance: The cost for insurance services provided by Missouri Rural Services Corp. is expected to be \$2,400.

3.1.4 Accounting Services: The budget for accounting services is expected to be \$5,500.

3.1.5 Maintenance/Capital Reserve: The budget for the maintenance reserve is expected to be \$0.

3.2 All Other Costs (including audit):

3.2.1: Economic Activity Taxes Pledged to Branson Hills TIF Plan. Economic activity taxes (“EATs”) pledged to the Branson Hills TIF Plan are budgeted to be \$ 465,230.00. This budgeted amount constitutes one half of the revenue expected to be collected from the sales tax imposed by the District.

3.2.2: Other Revenues Pledged to Branson Hills TIF Plan. Other EATs pledged to the Branson Hills TIF Plan are budgeted to be \$ 390,230. This budgeted amount constitutes the District revenues remaining after collection of \$55,000 for District administration costs and \$20,000 for District audit costs.

3.2.3 Annual Audit Cost. The Annual Audit is budgeted to be \$20,000.00

RESOLUTION 2016-02

A RESOLUTION OF THE BRANSON HILLS INFRASTRUCTURE FACILITIES COMMUNITY IMPROVEMENT DISTRICT ADOPTING THE ANNUAL BUDGET FOR THE 2017 FISCAL YEAR AND AUTHORIZING THE SUBMISSION OF THE SAME TO THE CITY OF BRANSON, MISSOURI.

WHEREAS, the fiscal year (the "Fiscal Year") of the Branson Hills Infrastructure Facilities Community Improvement District (the "District") commences on January 1 and concludes on December 31; and

WHEREAS, the District desires to adopt the 2017 fiscal year budget and direct the Chairman, on its behalf, to submit such budget to the City of Branson (the "City").

NOW THEREFORE, BE IT RESOLVED BY THE BOARD AS FOLLOWS:

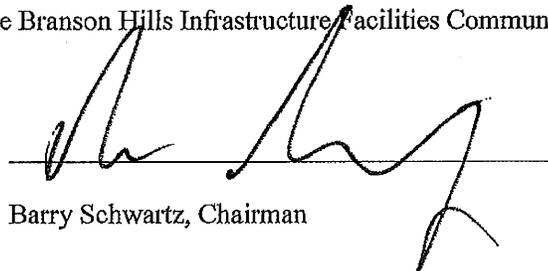
1. The Board of Directors of the District (the "Board") hereby adopts the budget for the Fiscal Year beginning January 1, 2017 and ending December 31, 2017, attached as Exhibit A, and makes appropriations with respect thereto.

2. The Board hereby directs the Chairman, on its behalf, to submit the budget to the City.

3. The portions of this Resolution shall be severable. In the event that any portion of this Resolution is found by a court of competent jurisdiction to be invalid, the remaining portions of this Resolution are valid, unless the court finds the valid portions of this Resolution are so essential and inseparably connected with and dependent upon the void portion that it cannot be presumed that the Board would have enacted the valid portions without the invalid ones, or unless the court finds that the valid portions standing alone are incomplete and are incapable of being executed in accordance with the legislative intent.

4. This Resolution shall be in full force and effect immediately from and after its adoption as provided by law.

PASSED by the Board of Directors of the Branson Hills Infrastructure Facilities Community Improvement District on August 18, 2016.



Barry Schwartz, Chairman

EXHIBIT A

Branson Hills Infrastructure Facilities Community Improvement District

Fiscal Year 2017 Budget (January 1, 2017 – December 31, 2017)

This **Annual Budget FY 2017** of the Branson Hills Infrastructure Facilities Community Improvement District (the "CID" or the "District") constitutes the annual budget of the CID pursuant to Section 67.1471.3 RSMo. The CID was established by the City of Branson, Missouri (the "City") pursuant to Ordinance No. 2006-108. The fiscal year of the CID is, pursuant to the CID Act, the same as the fiscal year of the City, which runs from January 1 to December 31 of each year. This budget sets forth the expected and estimated revenues and expected and proposed expenditures of the CID as contemplated by its Board of Directors for the fiscal year beginning on January 1, 2017 and ending on December 31, 2017 (FY 2017) as of the date of adoption. Actual revenues and expenditures may vary due to a variety of factors that are at this time unknown, including, but not limited to, the amount of taxable retail sales within the CID. This budget is not intended to and does not limit the CID or its Board of Directors in any way in the event that actual revenues or expenditures vary from those stated herein. There are no significant changes to this budget from the fiscal year 2016 budget.

1. Expected and Proposed Expenditures

All revenues received by the District less expenses of \$54,750 will be applied as set forth in the bond indenture. The expected and proposed expenditures are set forth in more detail in the attached worksheet.

2. Expected and Estimated Revenues

It is estimated that the amount of District revenues, net of collection fees, will equal approximately \$1,698,892.50 as set forth in more detail in the attached worksheet. This amount is only a projected estimate based on assessment rates levied in accordance with the bond indenture, and is subject to change.

3. Rates of Assessment

Pursuant to resolution 2015-04, the District set the 2015 special assessment rates. The District will set 2016 special assessment rates in September 2016. The anticipated total special assessment revenue for 2016 is based on estimates of District expenses and District revenue from sales tax and interest, which are attached.

4. Rates of Taxes

Pursuant to Resolution No. 2006-05 of the CID, which resolution was subsequently approved by the qualified voters of the District, the CID has imposed a sales and use tax upon all taxable retail sales within the District in the amount of one percent (1%). The CID has not imposed any real property tax.

5. Comparative Statement

A comparative statement of actual revenues and expenses for fiscal year 2015, itemized by fund and source, are in the attached worksheet. A comparative statement of estimated revenues and expenses for fiscal year 2016, itemized by fund and source, are in the attached worksheet.

Annual Budget for 2017 Fiscal Year
January 1, 2017 through December 31, 2017

| | Budget |
|--|-----------------------------|
| BEGINNING BALANCE: | 1,210,493.87 |
| RECEIPTS: | |
| CID Sales Tax (Less 1% DOR Collection Fee) | 40,000.00 |
| Special Assessment (Net County/CID Collection Fee) | 1,656,892.50 |
| Interest Income | <u>2,000.00</u> |
| TOTAL RECEIPTS | 1,698,892.50 |
| DISBURSEMENTS: | |
| District Administrative Costs | (50,000.00) |
| Trustee Fees | (4,750.00) |
| Payment of Principal and Interest on Obligations | (1,494,675.00) |
| Supplemental Reserves and Future Redemption | (149,467.50) |
| Project Costs | <u> </u> |
| TOTAL DISBURSEMENTS | <u>(1,698,892.50)</u> |
| ENDING BALANCE | <u>1,210,493.87</u> |

Comparative Statement for 2016 Fiscal Year
January 1, 2016 through December 31, 2016

| | Budget | Estimated |
|--|-----------------------|-----------------------|
| BEGINNING BALANCE: | 2,322,047.00 | 1,886,503.00 |
| RECEIPTS: | | |
| CID Sales Tax (Less 1% DOR Collection Fee) | 45,000.00 | 35,289.52 |
| Special Assessment (Net County/CID Collection Fee) | 1,651,130.00 | 832,743.59 |
| Interest Income | <u>4,000.00</u> | <u>6,507.76</u> |
| TOTAL RECEIPTS | 1,700,130.00 | 874,540.87 |
| DISBURSEMENTS: | | |
| District Administrative Costs | (50,000.00) | (50,000.00) |
| Trustee Fees | (4,750.00) | (4,750.00) |
| Payment of Principal and Interest on Obligations | (1,495,800.00) | (1,495,800.00) |
| Supplemental Reserves and Future Redemption | (149,580.00) | - |
| Project Costs | <u>-</u> | <u>-</u> |
| TOTAL DISBURSEMENTS | <u>(1,700,130.00)</u> | <u>(1,550,550.00)</u> |
| ENDING BALANCE | <u>2,322,047.00</u> | <u>1,210,493.87</u> |

Comparative Statement for 2015 Fiscal Year
January 1, 2015 through December 31, 2015

| | Budget | Actual |
|--|----------------|----------------|
| BEGINNING BALANCE: | 1,991,607.00 | 2,722,577.00 |
| RECEIPTS: | | |
| CID Sales Tax (Less 1% DOR Collection Fee) | 45,000.00 | 16,521.00 |
| Special Assessment (Net County/CID Collection Fee) | 1,645,693.00 | 695,052.00 |
| Interest Income | 4,000.00 | 2,311.00 |
| TOTAL RECEIPTS | 1,694,693.00 | 713,884.00 |
| DISBURSEMENTS: | | |
| District Administrative Costs | (50,000.00) | (50,033.00) |
| Trustee Fees | | (4,750.00) |
| Payment of Principal and Interest on Obligations | (1,495,175.00) | (1,495,175.00) |
| Supplemental Reserves and Future Redemption | (149,517.50) | - |
| Project Costs | - | - |
| TOTAL DISBURSEMENTS | (1,694,692.50) | (1,549,958.00) |
| ENDING BALANCE | 1,991,607.50 | 1,886,503.00 |

BRANSON COMMERCE PARK COMMUNITY IMPROVEMENT DISTRICT
FISCAL YEAR 01/01/2017 THRU 12/31/2017

REVENUE:

| | |
|-------------------------------------|----------------|
| • CID Public Improvement Assessment | \$1,577,280.06 |
| • CID Services Assessment | 33,648.63 |
| • CID Sales and Use Tax | 0.00 |
| • Interest | <u>0.00</u> |
| • TOTAL REVENUE | \$1,610,928.69 |

EXPENDITURES:

| | |
|---|------------------|
| • Payment on CID Bonds | \$1,567,923.00 |
| • Project Costs | 0.00 |
| • Operating Expenses | 10,005.69 |
| • Legal Audit & Other Professional Fees | <u>33,000.00</u> |
| TOTAL EXPENDITURES | \$1,610,928.69 |

Forsythe Road Community Improvement District

**ANNUAL BUDGET
FOR THE FISCAL YEAR ENDING
DECEMBER 31, 2017**

Development Dynamics, LLC
District Administrator

BUDGET MESSAGE

Pursuant to the Community Improvement District Act, Sections 67.1401 to 67.1571 of the Revised Statutes of Missouri, as amended (the "*CID Act*"), the Forsythe Road Community Improvement District (the "*District*") was formed by Ordinance No. 2008-018 of the City of Branson, Missouri (the "*City*") passed on February 25, 2008 (the "*Ordinance*") as proposed by Petition for Creation of a Community Improvement District (the "*Petition*"), filed with the City in accordance with Section 67.1421.5 of the CID Act.

The Ordinance provided for the District to be established in accordance with the CID Act for the purpose of undertaking various public improvements identified in the Ordinance and authorized the imposition of certain tax revenues to repay any obligations issued in relation to the CID Project.

On June 19, 2008, in accordance with the CID Act and the Petition, the board of directors of the District approved Resolution No. 2008-04, authorizing the District to impose a community improvement district sales tax and use tax at the rates of one-half of one percent (1/2%), (collectively, the "*CID Sales Tax*"). The CID Sales Tax applies to all receipts from the sale at retail of all tangible personal property or taxable services at retail within the District, if such property and services are subject to taxation by the State of Missouri pursuant to the provisions of Sections 144.010 to 144.525 of the Revised Statutes of Missouri, as amended, except such CID Sales Tax shall not apply to the sale or use of motor vehicles, trailers, boats or outboard motors nor to public utilities.

Pursuant to Section 67.1545.4 of the CID Act, the director of the Missouri Department of Revenue collects the CID Sales Tax and deducts the reasonable and actual cost of such collection (in an amount equal to 1% of the CID Sales Tax collected) from CID Sales Tax revenue in advance of forwarding funds to the District.

Due to a lack of development, the District anticipates beginning and ending fund balances for each of the fiscal year ending December 31, 2017 will remain at \$0.00.

**FORSYTHE ROAD CID
ANNUAL BUDGET
FISCAL YEAR END
DECEMBER 31, 2017**

| | | | 2017 Budget |
|----------------------|--------------------------------------|--------------------------------|--------------------|
| Income | | | 0.00 |
| Total Income | | | 0.00 |
| Expense | | | |
| | Administration Expenses | | |
| | | Administration Fee | 0.00 |
| | | Insurance | 0.00 |
| | | Legal | 0.00 |
| | Total Administration Expenses | | 0.00 |
| | Banking Fees | | |
| | | Service Charge | 0.00 |
| | Total Banking Fees | | 0.00 |
| Total Expense | | | 0.00 |
| | | | 0.00 |
| Net Income | | | |
| | | Beginning Balance (Est) | \$ - |
| | | Ending Balance (Est) | \$ - |
| | | | |
| | | | |

**FORSYTHE ROAD CID
ANNUAL BUDGET
FISCAL YEAR END
DECEMBER 31, 2016**

| | | | 2016 Budget |
|----------------------|--------------------------------------|--------------------------------|--------------------|
| Income | | | 0.00 |
| Total Income | | | 0.00 |
| Expense | | | |
| | Administration Expenses | | |
| | | Administration Fee | 0.00 |
| | | Insurance | 0.00 |
| | | Legal | 0.00 |
| | Total Administration Expenses | | 0.00 |
| | Banking Fees | | |
| | | Service Charge | 0.00 |
| | Total Banking Fees | | 0.00 |
| Total Expense | | | 0.00 |
| | | | 0.00 |
| Net Income | | | |
| | | Beginning Balance (Est) | \$ - |
| | | Ending Balance (Est) | \$ - |
| | | | |
| | | | |

**FORSYTHE ROAD CID
ANNUAL BUDGET
FISCAL YEAR END
DECEMBER 31, 2015**

| | | 2015 Budget |
|--------------------------------------|-------------------------|--------------------|
| Income | | |
| | Developers Contribution | 0.00 |
| Total Income | | 0.00 |
| Expense | | |
| Administration Expenses | | |
| | Administration Fee | 0.00 |
| | Insurance | 0.00 |
| | Legal | 0.00 |
| Total Administration Expenses | | 0.00 |
| Banking Fees | | |
| | Service Charge | 0.00 |
| Total Banking Fees | | 0.00 |
| Total Expense | | 0.00 |
| Net Income | | 0.00 |
| | Beginning Balance (Est) | \$ - |
| | Ending Balance (Est) | \$ - |

**FORSYTHE ROAD CID
ANNUAL BUDGET
FISCAL YEAR END
DECEMBER 31, 2014**

| | | 2014 Budget |
|--------------------------------------|-------------------------|--------------------|
| Income | | |
| | Developers Contribution | 0.00 |
| Total Income | | 0.00 |
| Expense | | |
| Administration Expenses | | |
| | Administration Fee | 0.00 |
| | Insurance | 0.00 |
| | Legal | 0.00 |
| Total Administration Expenses | | 0.00 |
| Banking Fees | | |
| | Service Charge | 0.00 |
| Total Banking Fees | | 0.00 |
| Total Expense | | 0.00 |
| Net Income | | 0.00 |
| | Beginning Balance (Est) | \$ - |
| | Ending Balance (Est) | \$ - |

**2017 DISTRICT BUDGET FOR THE
76 ENTERTAINMENT COMMUNITY IMPROVEMENT DISTRICT**

2017 Budget for Administrative Costs

| | | |
|------------------|----|------------------|
| Insurance | \$ | 5,000.00 |
| Accounting | \$ | 2,500.00 |
| Audit | \$ | 5,000.00 |
| Legal | \$ | 35,000.00 |
| Miscellaneous | \$ | 4,750.00 |
| Distribution Fee | \$ | <u>1,366.00</u> |
| | \$ | <u>53,616.00</u> |

2017 Budget Message

The line items listed above represents the Board approved and proposed budget for administrative costs for the 76 Entertainment Community Improvement District ("District") Fiscal Year 2017 (January 1, 2017, through December 31, 2017). Summaries of revenues and expenditures are provided for each line item. Budgetary information has been prepared using the cash basis method of accounting.

1. Budget Summary

FY 2017 will be the first full year collecting the CID Sales Tax, which is the major change from FY 2016. The CID Sales Tax will begin to be collected on October 1, 2016.

2. Estimated Revenues

2.1 CID Tax Revenues: The source of the CID's revenues is derived from the imposition of a one percent (1%) sales tax on retail sales within the District. Total revenue for 2017 is expected to be \$400,000. Total estimated revenue for 2016 is \$120,000.

3. Proposed Expenditures

3.1 Administrative Costs:

3.1.1 E&O Insurance: The cost for insurance services provided by Missouri Rural Services Corp. is expected to be \$5,000

3.1.2 Accounting Services: The budget for accounting services is expected to be \$2,500.

3.1.3 Annual Audit Cost. The Annual Audit is budgeted to be \$5,000.00

3.1.4 Legal. The budget for legal services is expected to be \$35,000.

3.1.5 Miscellaneous. The budget for miscellaneous expenses is expected to be \$4,750.

3.1.6 Distribution. The budget for sales tax distribution is expected to be \$1,366.

3.2 All Other Costs:

Other Revenues Pledged to 76 Corridor. Other revenues pledged to the 76 corridor project are budgeted to be \$346,384.00. This budgeted amount constitutes the District revenues remaining after collection of \$53,616 for District administration costs. It is anticipated that the CID's 2017 Budget will be amended following execution of a Cooperative Agreement between the CID and the City of Branson, which will provide for certain reimbursements and fees due to the City.

MEMO

FROM: Jamie Rouch, Finance Director
TO: Finance Committee
DATE: October 28, 2016
SUBJECT: FY2016 Budget Amendments

The following are budget amendments that will be presented to the Board of Aldermen at an upcoming meeting.

EXPENDITURES:

- **General Fund**
 - Worker's Compensation & General Liability Insurance - \$114,100
 - Fire Department - \$41,128 Chief 1 Vehicle

- **Branson Hills Debt Service Fund**
 - Branson Shoppes - \$380,000 – additional payment due to the Waterfall

- **Branson Meadows Debt Service Fund**
 - Waterfall - \$1,140,337

- **Tourism Fund**
 - Marketing - \$484,323 additional funds available from excess taxes and City Tourism Marketing
 - Marketing - \$10,000 for DBBA reimbursement to market the construction areas downtown

Fax (417) 335-6042

(417) 337-8538

City of Branson

Jamie Rouch, Director of Finance

CHAPTER 18

BUILDINGS AND BUILDING REGULATIONS ARTICLE I. IN GENERAL

Sec. 18-2. - Fee schedule.

- (a) *Exemption.* The Branson R-IV School District shall be exempt from any fee in this section.
- (b) [~~*Definitions.* The following words, terms and phrases, when used in this section, shall have the meanings ascribed to them in this subsection, except where the context clearly indicates a different meaning:~~
- ~~*Addendum* is defined as any change to the original plan submitted for review.~~
 - ~~*Architectural supplemental instructions (ASI)* are defined as explanations, details, instructions, and manufacturers' cut sheets.]~~
- [(e)] *Fees.*
- [(1) ~~Building permit fee, per \$1,000.00 of construction valuation, based on the most current published ICC valuation chart: \$4.25~~
- a. ~~Processing fee: \$50.00; or~~
 - b. ~~Processing fee for each of the following: \$42.00~~
 - 1. ~~Any building permit not requiring plans stamped and sealed from a Missouri Registered Design Professional.~~
 - 2. ~~Building permit separation.~~
 - 3. ~~Certificate of occupancy permit involving no construction.~~
 - 4. ~~Installation or replacement of a grease trap.~~
 - 5. ~~Replacement of commercial hood fire suppression system.~~
- [(2) ~~Building plan review fee:~~
- a. ~~Commercial: 50 percent of building permit fee.~~
 - b. ~~Residential: 50 percent of building permit fee.~~
- [(3) ~~Building plan review addendum fee:~~
- a. ~~One addendum per building permit shall be allowed at no cost.~~
 - b. ~~Thereafter, an addendum fee shall be assessed as follows:~~
 - 1. ~~Commercial projects: \$100.00~~
 - 2. ~~Residential projects: \$62.00~~
 - 3. ~~Addendum fees will be assessed for repeated comments from the city plan reviewers to the design professional due to an inadequate response to the comments of the plan reviewer.~~
 - 4. ~~Addendum fees will be assessed for any change to the approved plan because of failure to follow the approved plan; changes in material; changes of the size, shape or footprint of the structure; or failure to follow Branson Municipal Code, International Code Council (ICC), and National Electrical Code (NEC).~~
 - e. ~~Addendum fees will not be assessed for:~~
 - 1. ~~The design professional's first response to comments from the city.~~
 - 2. ~~Architectural supplemental instructions required by the building inspector or contractor for details in the approved plan.~~
 - 3. ~~Changes due to unforeseen conditions as determined by the planning and development director for those plans reviewed under the ICC Existing Building Code.~~
- [(4) ~~Inspection fee:~~
- a. ~~Mobile home placement on designated parcel: \$35.00~~
 - b. ~~Inspection fee:~~
 - 1. ~~Inside city limits: Included in the building permit fee.~~
 - 2. ~~Outside city limits: \$30.00 (per each inspection)~~

e. Reinspection fee (per each reinspection): \$75.00

An additional fee will be assessed for the following required reinspection:

1. Work not ready for inspection at the time of request (i.e., not installed or constructed when inspector arrives on site).

2. Inspection of work that has not been corrected.

3. Jobsite not accessible when contractor has control of access.

(i) First time: Warning.

(ii) Second and all future times: Reinspection fee will be assessed.

4. Failure to have a set of approved plans and specs on site.

(i) First time: Warning.

(ii) Second and all future times: Reinspection fee will be assessed.

d. Job inspection card replacement: \$25.00

(5) ~~Boarding permit fee:~~

a. Single family residential structure: \$50.00

b. Commercial structure: \$100.00

e. Additional processing fee: \$50.00

(6) ~~Paving, resurfacing or re-striping permits of commercial parking lots — flat fee: \$40.00~~

(7) ~~Weed abatement: Invoiced amount.~~

a. Additional processing fee: \$50.00

(8) ~~Board of appeal application fee: \$100.00~~

(d) ~~Certificate of occupancy. A certificate of occupancy will not be issued until all fees are paid.]~~

Permit and other fees imposed in this chapter shall be in the amount established from time to time by the board as provided in the city fee schedule.

Sec. 18-4. - Stop work orders.

(a) Upon notice from the code official that work is being done contrary to the provisions of this Code or in a dangerous or unsafe manner, such work shall immediately cease. Such notice shall be in writing and shall be given to the owner of the property, or to the owner's agent, or to the person doing the work. The notice shall state the conditions under which work is authorized to resume. Where an emergency exists, the code official shall not be required to give a written notice prior to stopping the work. Any person who shall continue any work after having been served with a stop work order, except such work as that person is directed to perform to remove a violation or unsafe condition, shall be punishable as provided in section 1-11 of the Code.

(b) Any person who commences any work on a building, structure, or electrical, gas, mechanical or plumbing system before obtaining the necessary permits shall be subject to a fee as [follows:

(1) ~~Commercial: \$182.00~~

(2) ~~Residential: \$95.00] **provided in the city fee schedule.**~~

Fees increase to maximum recovery rate of 90%; no single fee increases more than 25% each year. This is year-two of the multi-year implementation phase to reach 90%.

| | | | 2016 Implemented | | 2017 Proposed | | | | 2018 Projected | | | |
|--|------------------------|--------------------|------------------|---------------|---------------|-------------------|------------|------------|----------------|-------------------|------------|------------|
| | Avg. Staff Labor Hours | Total Cost to City | Current Fee | Cost Recovery | Proposed Fee | New Cost Recovery | Net Change | % Increase | Projected Fee | New Cost Recovery | Net Change | % Increase |
| PLANNING DIVISION ITEM | | | | | | | | | | | | |
| Administrative Appeal | 50.00 | \$2,416 | \$696 | 29% | \$870 | 36% | \$174 | 25% | \$1,087.89 | 44% | \$218 | 25% |
| Variance Request | 11.82 | 528 | 696 | 132% | 475 | 90% | (221) | -32% | 489 | 90% | 14 | 3% |
| Municipal Code Amendment | 6.38 | 348 | 111 | 32% | 139 | 40% | \$28 | 25% | 173 | 48% | \$35 | 25% |
| Condo Split | 4.51 | 216 | 170 | 79% | 194 | 90% | \$24 | 14% | 200 | 90% | \$6 | 3% |
| Preliminary Subdivision Plat | 20.13 | 922 | 836 | 91% | 830 | 90% | (6) | -1% | 855 | 90% | \$25 | 3% |
| Prelim Sub-division RePlat | 33.00 | 1,085 | 836 | 77% | 976 | 90% | \$140 | 17% | 1,006 | 90% | 29 | 3% |
| Minor Sub-division Replat (3 lots) | 5.29 | 241 | 170 | 71% | 213 | 88% | 43 | 25% | 223 | 90% | 11 | 5% |
| Final Sub-division Plat | 16.50 | 777 | 836 | 108% | 699 | 90% | (\$137) | -16% | 720 | 90% | 21 | 3% |
| Final Sub-division Replat | 33.00 | 1,085 | 836 | 77% | 976 | 90% | \$140 | 17% | 1,006 | 90% | 29 | 3% |
| Planned Development | 46.83 | 1,929 | 1,089 | 56% | 1,361 | 71% | 272 | 25% | 1,789 | 90% | 428 | 31% |
| Planned Development Admendment | 25.70 | 1,153 | 1,089 | 94% | 1,038 | 90% | (51) | -5% | 1,069 | 90% | 31 | 3% |
| Special Event | 10.11 | 559 | 111 | 20% | 139 | 25% | 28 | 25% | 173 | 30% | 35 | 25% |
| Special Event Street Closure | 11.02 | 518 | 111 | 21% | 139 | 27% | 28 | 25% | 173 | 32% | 35 | 25% |
| Special Use | 21.57 | 882 | 1,014 | 115% | 794 | 90% | (220) | -22% | 818 | 90% | 24 | 3% |
| Easement Vacation - adj. made to reflect P&D labor only | 20.00 | 660 | 616 | 93% | 594 | 90% | (\$22) | -4% | 612 | 90% | 18 | 3% |
| Street Vacation | 12.25 | 591 | 722 | 122% | 531 | 90% | (191) | -26% | 547 | 90% | 16 | 3% |
| Annexation | 8.57 | 393 | 347 | 88% | 354 | 90% | 7 | 2% | 365 | 90% | 11 | 3% |
| Zoning Request | 13.26 | 581 | 631 | 109% | 523 | 90% | (108) | -17% | 538 | 90% | 16 | 3% |
| Zoning Change | 15.03 | 673 | 760 | 113% | 605 | 90% | (155) | -20% | 623 | 90% | 18 | 3% |
| BUILDING DIVISION ITEM | | | | | | | | | | | | |
| Processing Fee | n/a | n/a | \$63 | n/a | \$63 | n/a | 0 | 0% | \$63 | n/a | \$0 | 0% |
| Addendums - per departmental review | n/a | n/a | 50 | n/a | 50 | n/a | \$0 | 0% | 50 | n/a | 0 | 0% |
| Re-Inspection Fee (w/ stipulations) | 4.00 | 132 | 94 | 63% | 117 | 89% | \$23 | 25% | 118 | 90% | 1 | 1% |
| Working Commencing Before Permit Issuance | 2.75 | 94 | 119 | 127% | 84 | 90% | -\$35 | -29% | 105 | 113% | 21 | 25% |
| Building & Plan Review Fees - \$220,000 project | | | | | | | | | | | | |
| ** Plan Review Fee (avg for all departments) | | 1,090 | 583 | 53% | 732 | 67% | 149 | 25% | 913 | 84% | 182 | 25% |
| * Permit Fee | | 2,744 | 1,166 | 42% | 1,463 | 53% | 297 | 25% | 1,826 | 67% | 363 | 25% |

* Permit Fees are currently calculated at \$5.30 per \$1000 of construction value on both residential and commercial properties and plan review fees are currently calculated at 50% of the building permit fee. Building permit fees will increase 25% annually, as depicted in the chart below over the next 3 years. Plan review fees will continue to be calculated at 50% of building permit fee.

| | Current | Year 1 | Year 1 | Year 2 | Year 3 |
|---------------------|---------|--------|--------|--------|--------|
| Building permit fee | 4.25 | 5.30 | 5.30 | 6.65 | 8.30 |

Fees increase to maximum recovery rate of 90%; no single fee increases more than 25% each year. This is year-two of the multi-year implementation phase to reach 90%.

| | | | 2016 Implemented | | 2017 Proposed | | | | 2018 Projected | | | | |
|---------------------------------------|-------------------------|-----------------------|---------------------|------------------|------------------|----------------------|------------|---------------|-------------------|----------------------|------------|---------------------|------------------------------------|
| | Staff Labor Hours | Total City Cost | Current Fee | Cost Recovery | Proposed Fee | New Cost Recovery | Net Change | % Increase | Proposed Fee | New Cost Recovery | Net Change | Units of Service | Additional Revenue Generated |
| FIRE DEPARTMENT ITEM | | | | | | | | | | | | | |
| Blasting | 2.00 | \$131 | \$85 | 65% | \$106 | 81% | \$21 | 25% | \$118 | 90% | \$11 | 0 | \$0 |
| Blasting Extension | 1.00 | 81 | 62 | 77% | 73 | 90% | \$11 | 18% | 73 | 90% | \$0 | 0 | \$0 |
| Burning | 3.00 | 163 | 131 | 81% | 146 | 90% | \$15 | 11% | 146 | 90% | \$0 | 1 | \$15 |
| Burning Extension | 1.50 | 90 | 85 | 95% | 81 | 90% | (\$4) | -5% | 81 | 90% | \$0 | 0 | \$0 |
| Carnivals and Fairs | 1.50 | 77 | 62 | 81% | 69 | 90% | \$7 | 11% | 69 | 90% | \$0 | 0 | \$0 |
| Covered Mall Buildings (Open Flames) | 1.50 | 77 | 50 | 65% | 63 | 82% | \$13 | 25% | 69 | 90% | \$7 | | |
| Fireworks Sales | 2.50 | 168 | 108 | 64% | 135 | 81% | \$27 | 25% | 151 | 90% | \$16 | 8 | \$216 |
| Tent | 2.00 | 117 | 85 | 73% | 105 | 90% | \$20 | 24% | 105 | 90% | \$0 | 42 | \$840 |
| Tent Extension | 1.00 | 81 | 62 | 77% | 73 | 90% | \$11 | 18% | 73 | 90% | \$0 | 3 | \$33 |
| Re-Inspection Fee | | 81 | 62 | 77% | 73 | 90% | \$11 | 18% | 73 | 90% | \$0 | 0 | \$0 |
| Liquid or Gas-fueled Equipment | 2.50 | 112 | 100 | 90% | 100 | 90% | \$0 | 0% | 100 | 90% | \$0 | | |
| Hazardous Materials | 1.50 | 77 | 100 | 131% | 69 | 90% | (\$31) | -31% | 69 | 90% | \$0 | | |
| Indoor Pyro (Annual) | 2.25 | 111 | 97 | 87% | 100 | 90% | \$3 | 3% | 100 | 90% | \$0 | 6 | \$17 |
| Indoor Pyro (Single) | 1.50 | 77 | 62 | 81% | 69 | 90% | \$7 | 11% | 69 | 90% | \$0 | 0 | \$0 |
| Outdoor Fireworks Display (per event) | 6.25 | 340 | 97 | 29% | 121 | 36% | \$24 | 25% | 152 | 45% | \$30 | 8 | \$194 |
| Outdoor Fireworks Display (annually) | 12.50 | 668 | 300 | 45% | 375 | 56% | \$75 | 25% | 469 | 70% | \$94 | | |
| Tank Removal/Set | 2.00 | 99 | 85 | 85% | 90 | 90% | \$5 | 5% | 90 | 90% | \$0 | 3 | \$14 |

Fees increase to maximum recovery rate of 90%; no single fee increases more than 25% each year. This is year-two of the multi-year implementation phase to reach 90%.

| | | | 2016 Implemented | | | 2017 Proposed | | | 2018 Projected | | |
|--|-------------------------|-----------------------|---------------------|----------------------|---------------|------------------|----------------------|---------------|-------------------|----------------------|---------------|
| | Staff Labor Hours | Total City Cost | Proposed Fee | New Cost Recovery | Net Change | Proposed Fee | New Cost Recovery | Net Change | Proposed Fee | New Cost Recovery | Net Change |
| Utilities Department | | | | | | | | | | | |
| Late Charge; disconnection for nonpayment of charges or customer request | 0.25 | \$21 | \$13 | 60% | \$3 | \$16 | 75% | \$3 | \$19 | 90% | \$3 |
| Residential Sewer Inspection | 1.50 | \$56 | \$36 | 65% | \$7 | \$45 | 81% | \$9 | \$50 | 90% | \$5 |
| Commercial Sewer Inspection | 3.00 | \$99 | \$73 | 73% | \$15 | \$89 | 90% | \$16 | \$89 | 90% | \$0 |

**Branson/Lakes Area Chamber of Commerce & CVB
Marketing Allocations using City of Branson Tax Funds
REVENUES AND EXPENDITURES**

| CODE | DEPT | REVENUE DETAIL | CY 2017 BUDGET AMOUNT |
|--------------|-------------|-----------------------|--------------------------------------|
| 4300 | 700 | TT TOURISM TAX | \$ 2,169,863 |
| TOTAL | | | \$2,169,863 |

| CODE | DEPT | EXPENDITURE DETAIL | CY 2016 BUDGET AMOUNT |
|-------------|-------------|-------------------------------|--------------------------------------|
| 6570 | 700 | TT HISTORIC DOWNTOWN PROGRAMS | 75,000.00 |
| 6950 | 700 | TT VETERAN'S PROGRAMS | 50,000.00 |
| | 700 | TT MARKETING EXPENSES | \$2,044,863 |
| | | | \$2,169,863.00 |

| | | | |
|----------------------------|--|--|---------------|
| PROFIT CONTRIBUTION | | | \$0.00 |
|----------------------------|--|--|---------------|

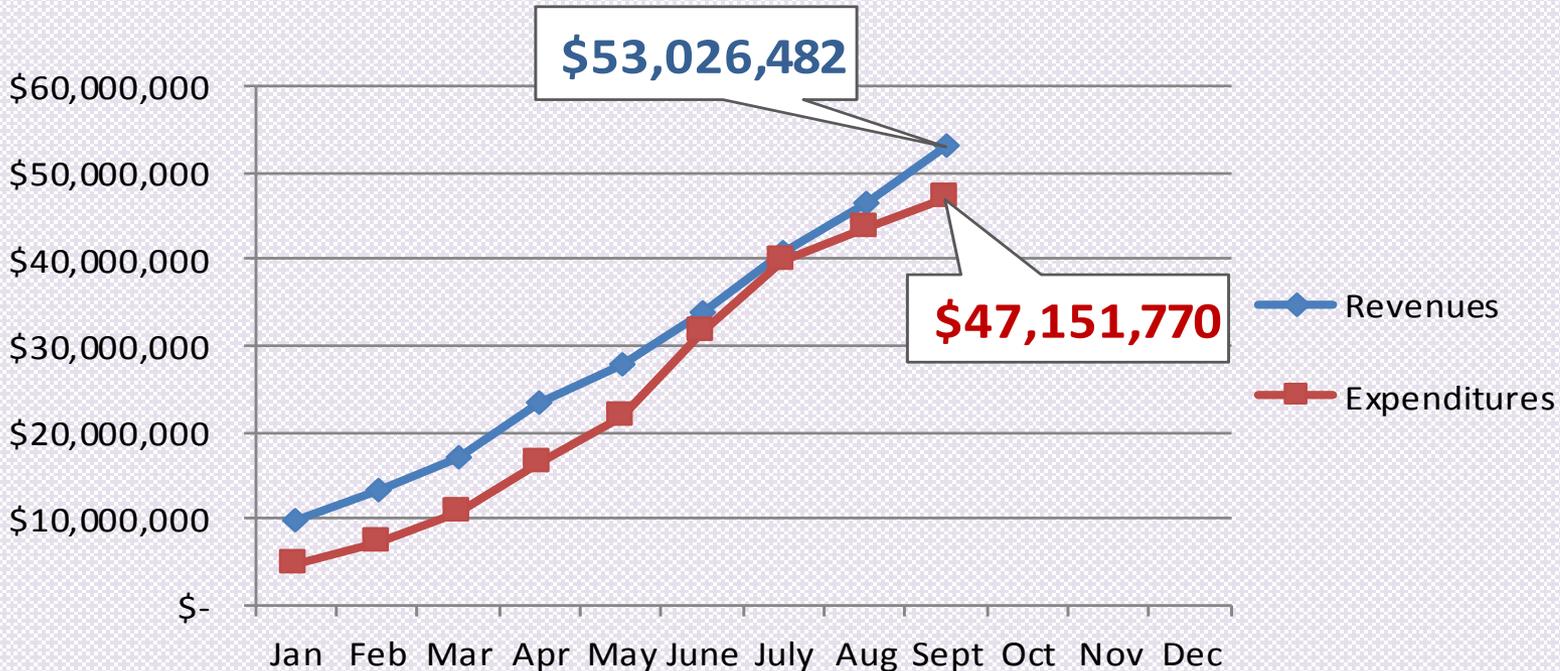


City of Branson 3rd Qtr. Financial Update

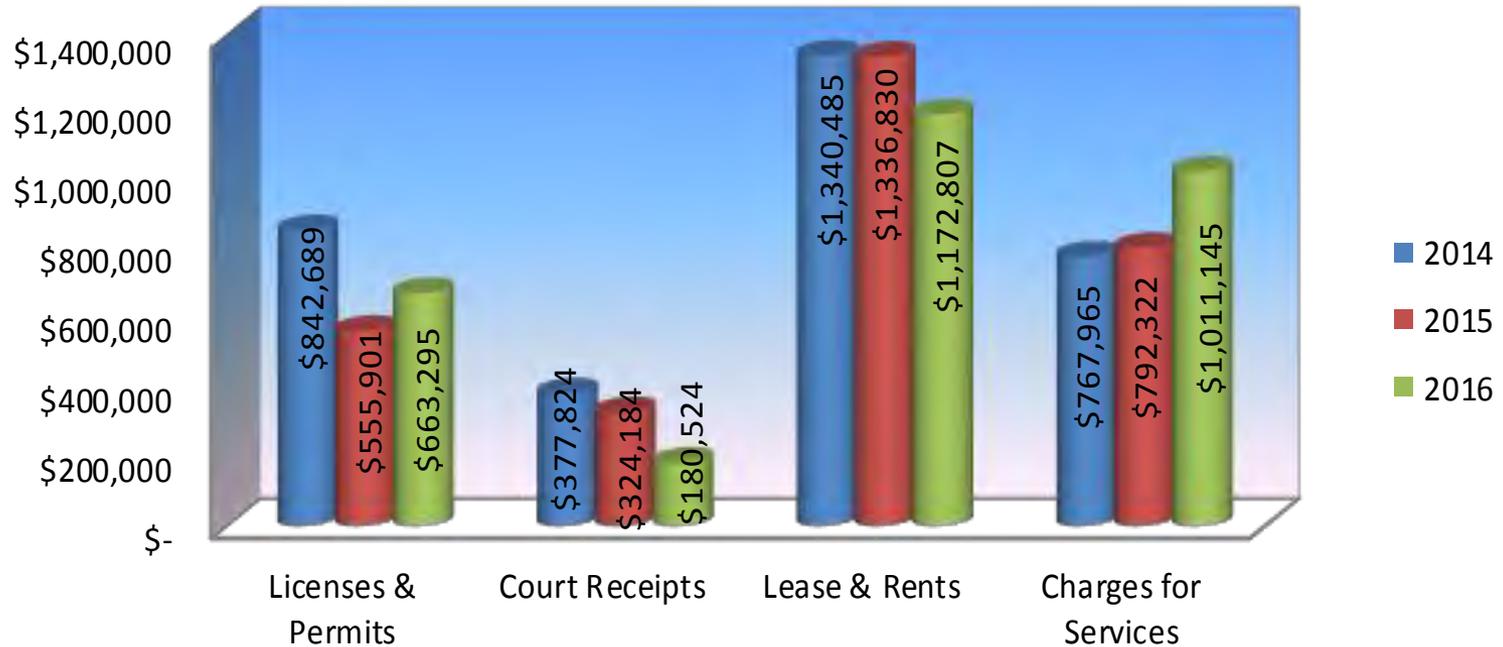
September 30, 2016

Presented by Finance Director Jamie Rouch

All Governmental Funds Revenues vs. Expenditures - YTD 9/30/16 (includes transfers in/out)



General Fund Revenues by Category



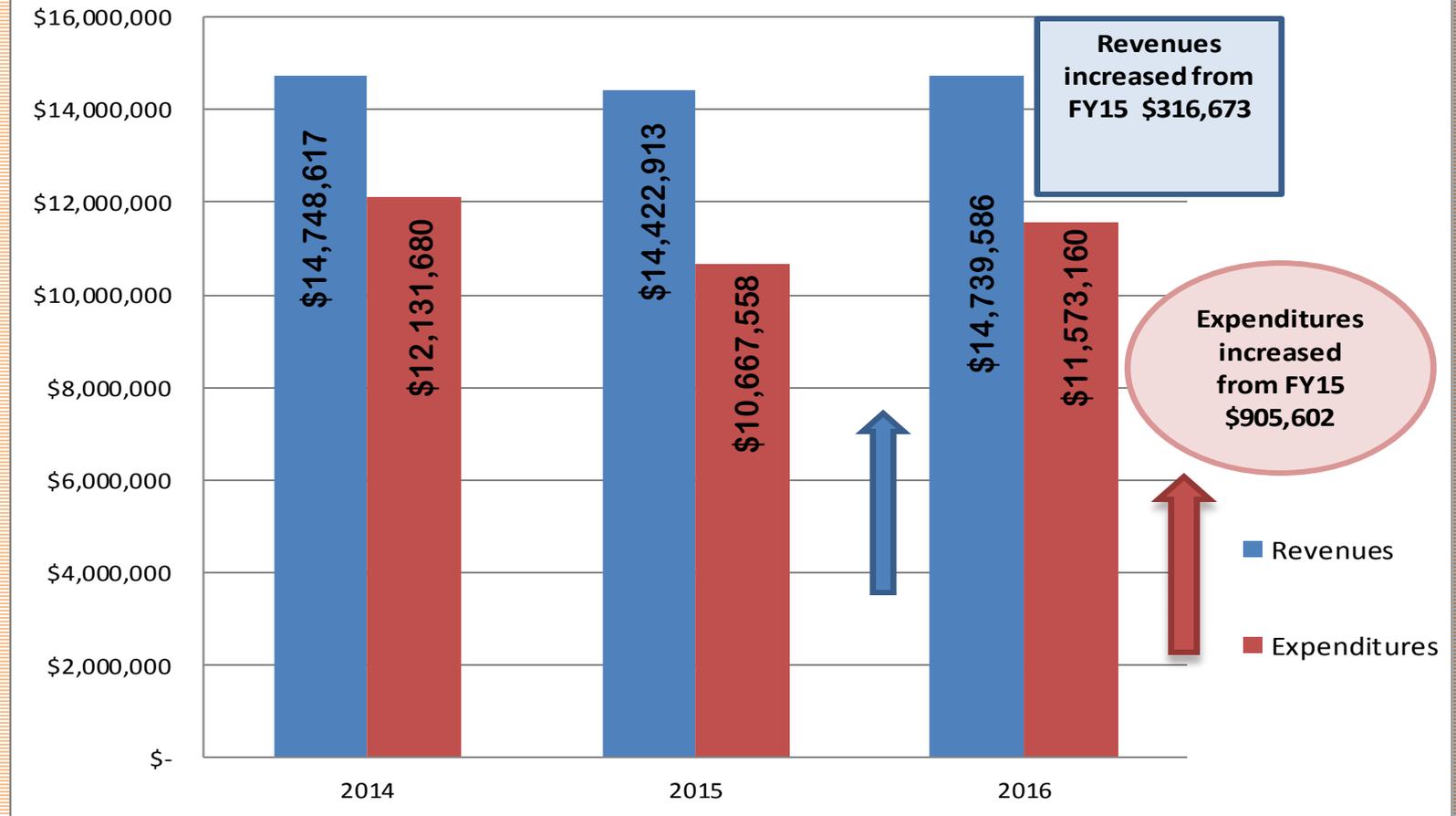
Licenses & Permits—increased by \$107,394 from FY2015 and decreased \$179,394 from FY2014

Court Receipts— decreased \$143,660 from FY2015 and decreased \$197,300 from FY2014

Lease & Rents— decreased by \$164,023 from FY2015 and decreased \$167,678 from FY2014 The majority of Hwy 76 lease revenue is calculated as a percentage of sales.

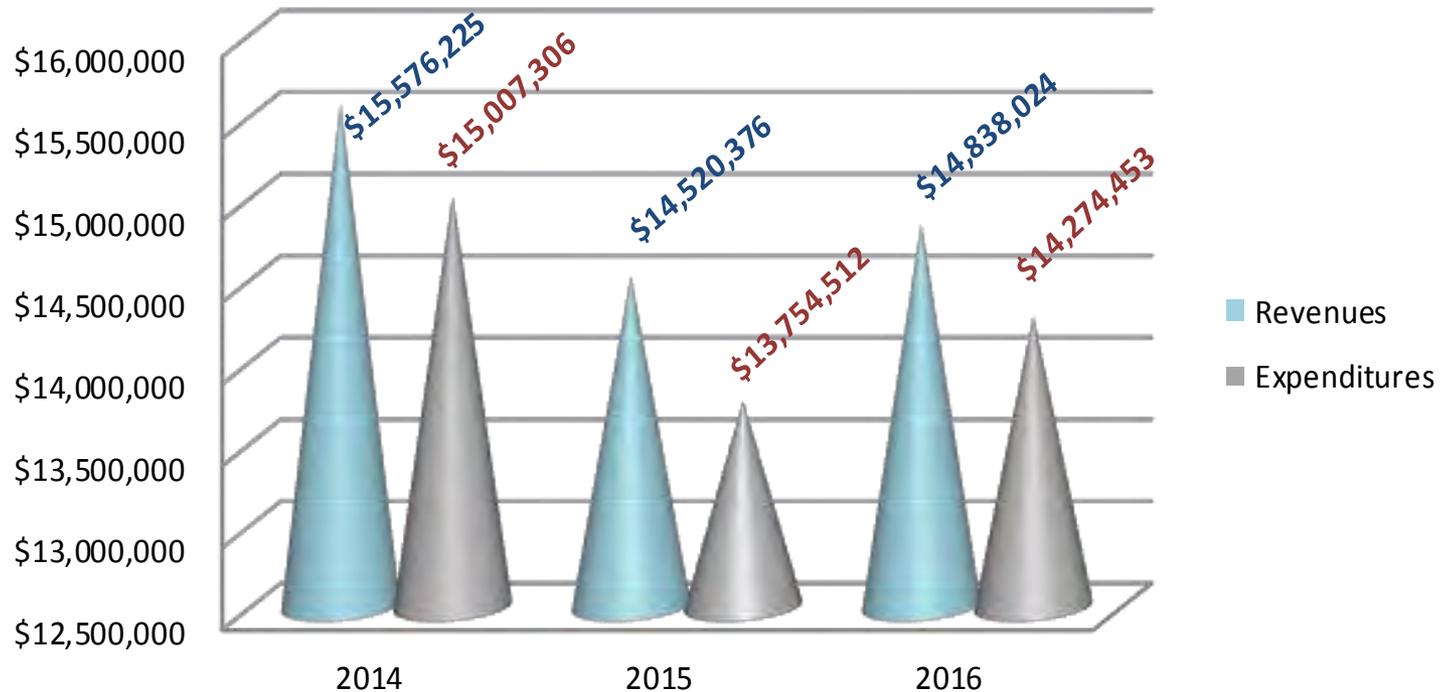
Charges for Services—increase due to increase in administrative fees

General Fund--YTD 9/30/16



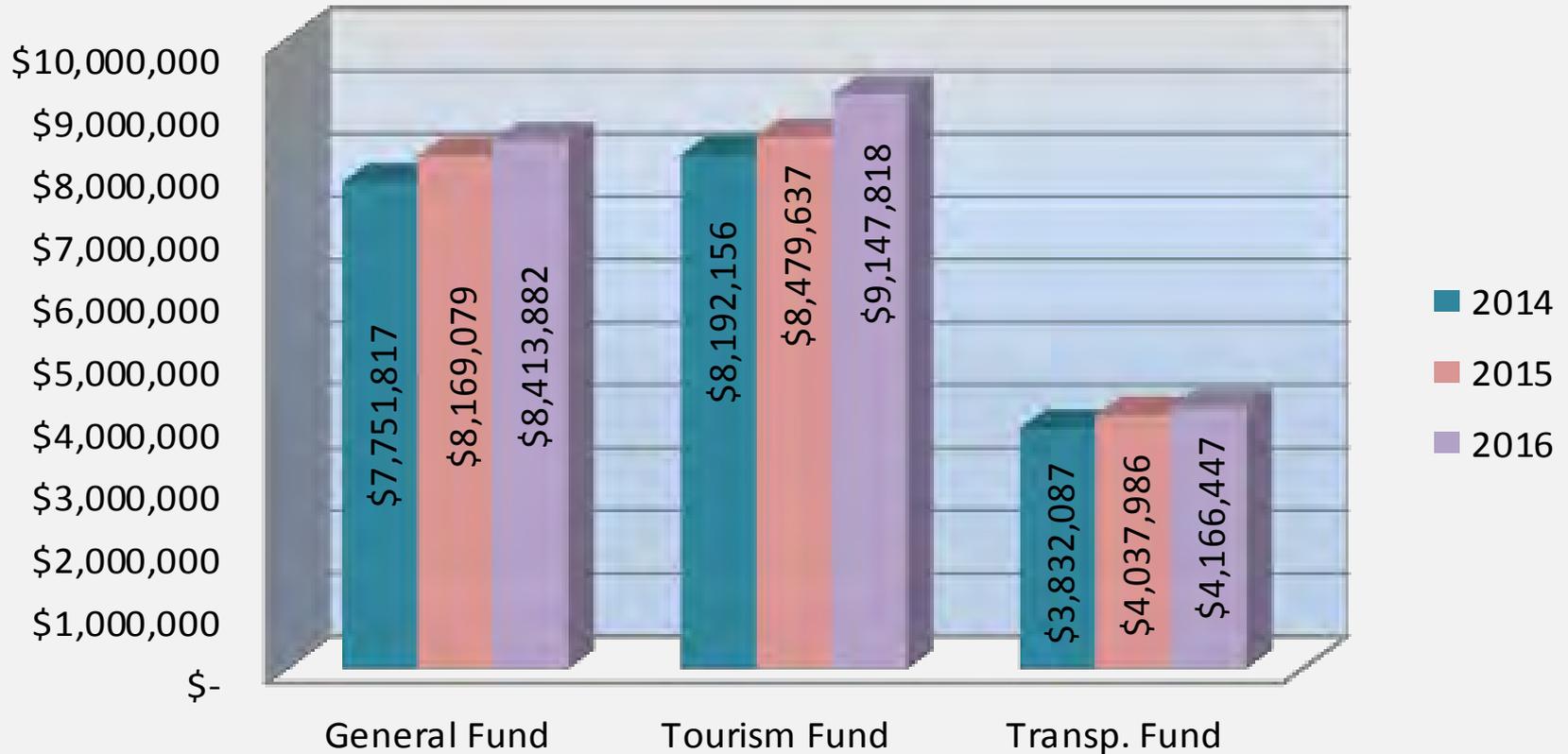
- 2015 Revenues are \$316,673 more than 2015
- 2015 Expenditures are \$905,602 more than 2015

General Fund Revenues & Expenses (Including Transfers In/Out) --YTD 9/30/16



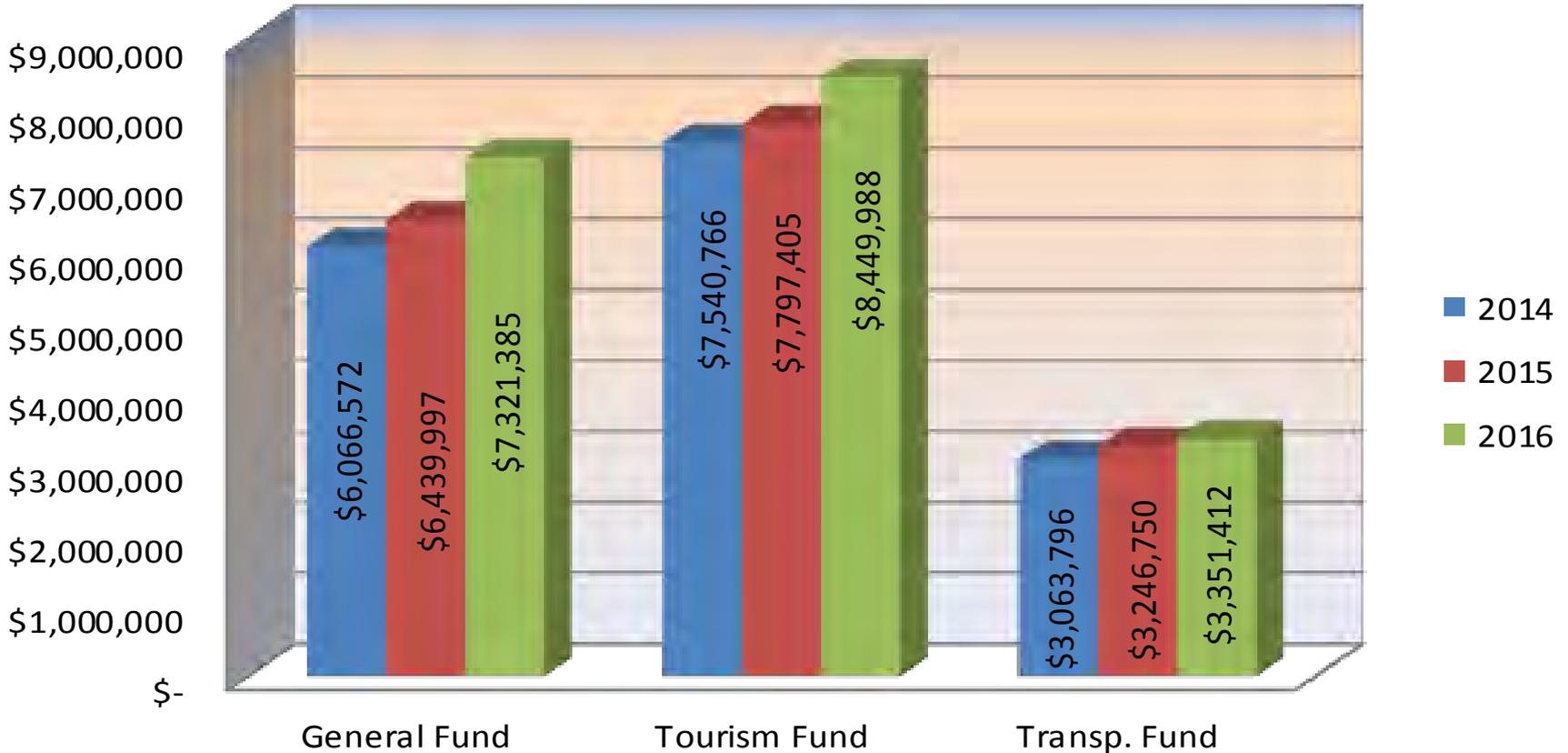
- Revenues increased by \$317,648 from FY2015
- Expenditures increased \$519,941 from FY2015

Gross Sales Tax for all Governmental Funds YTD 9/30/16



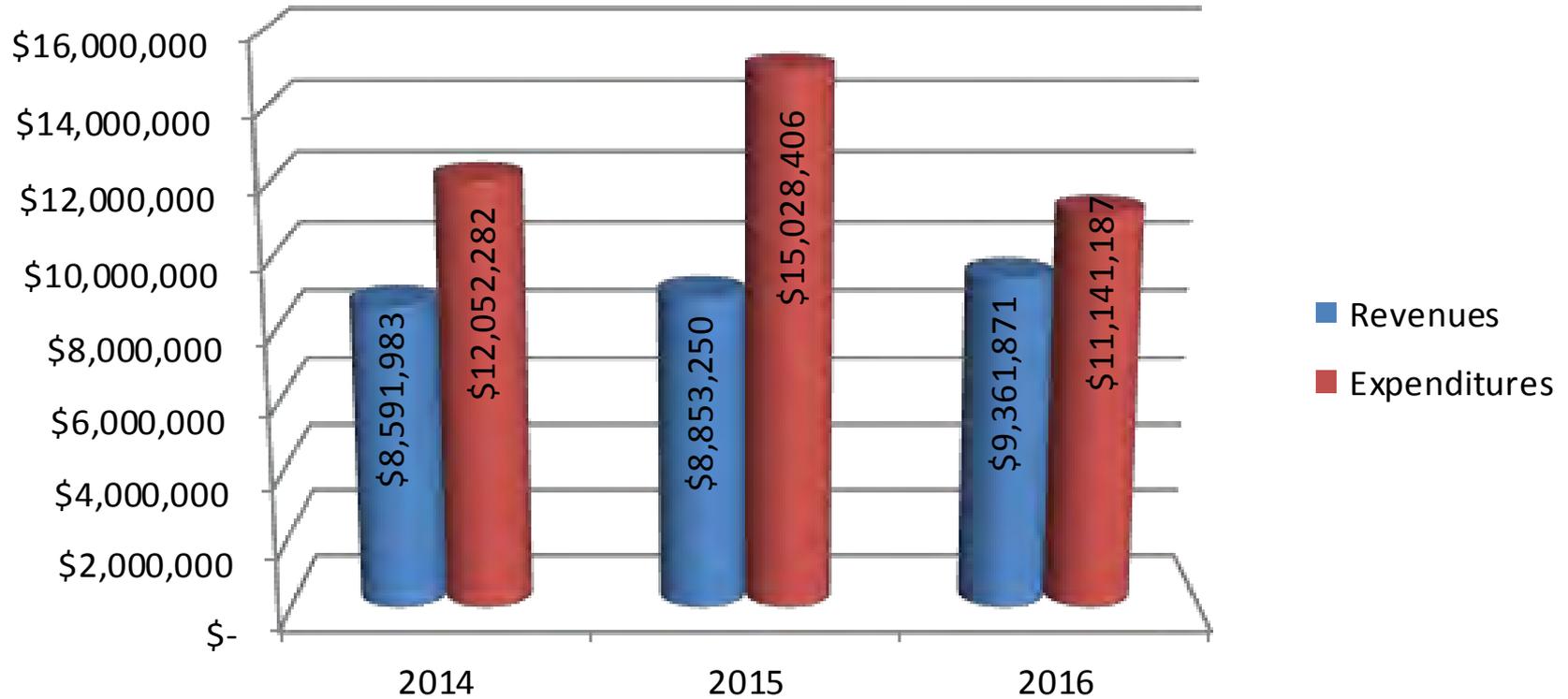
- Sales Tax ended the 3rd Qtr FY2016 up 3% in comparison to the 3rd Qtr FY2015.
- Tourism Tax is up 7.9% for the year
- Transportation Tax is up 3.2% for the year

Sales Tax (Net of TIF) for all Governmental Funds YTD 9/30/16



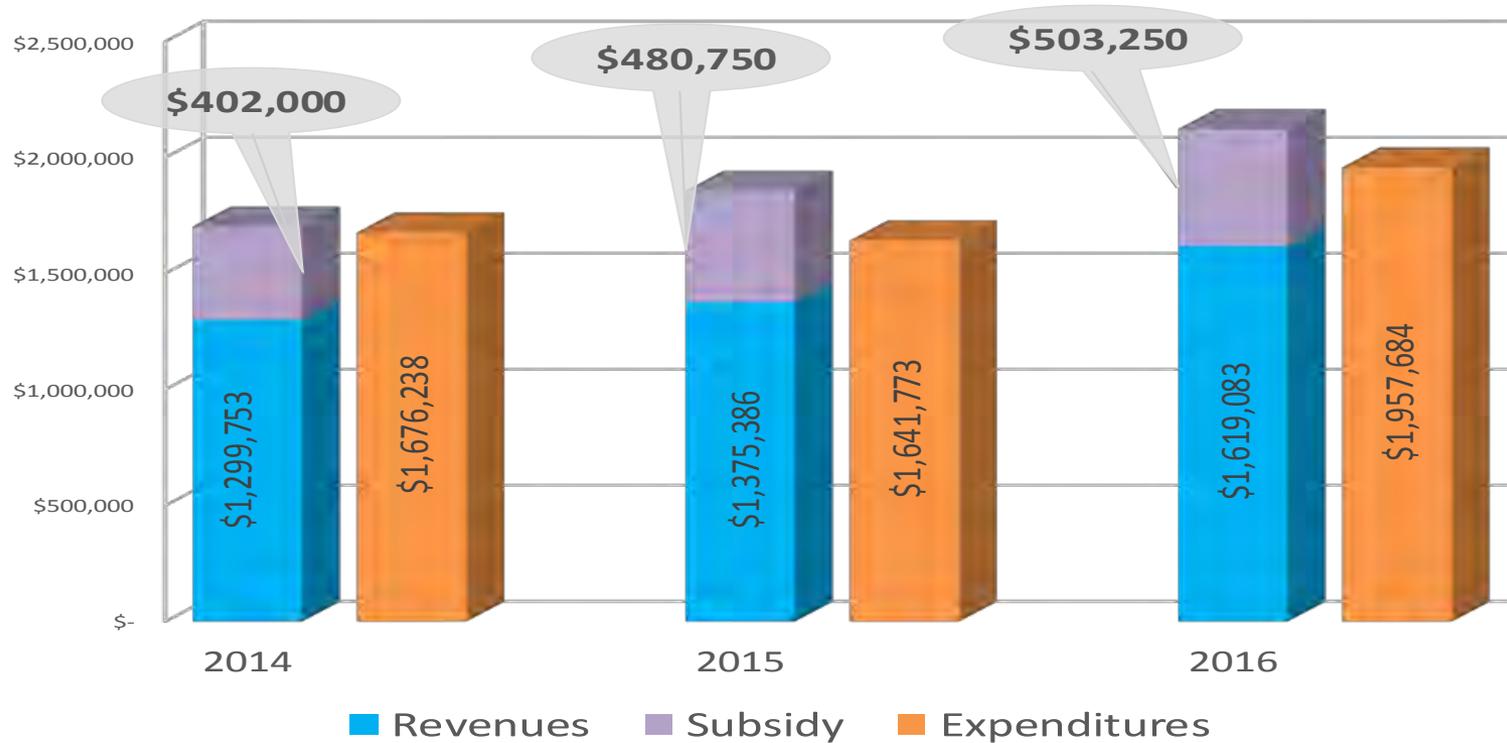
- Net General Fund Sales Tax revenues for FY2016 are \$881,388 more than FY2015, which is a 13.7% increase
- Net Tourism Sales Tax revenues for FY2016 are \$652,583 more than FY2015, which is a 8.4% increase

Tourism Fund including transfers in/out YTD 9/30/16



- 2016 Revenues are \$508,621 more than 2015
- 2016 Expenditures and Transfers Out are \$3,887,219 less than 2015 due to a timing of when transfers are being done related to capital projects funded by Tourism. The majority of the capital projects include Hwy 76 Revitalization, Downtown Streetscape, and additional Water/Sewer projects.

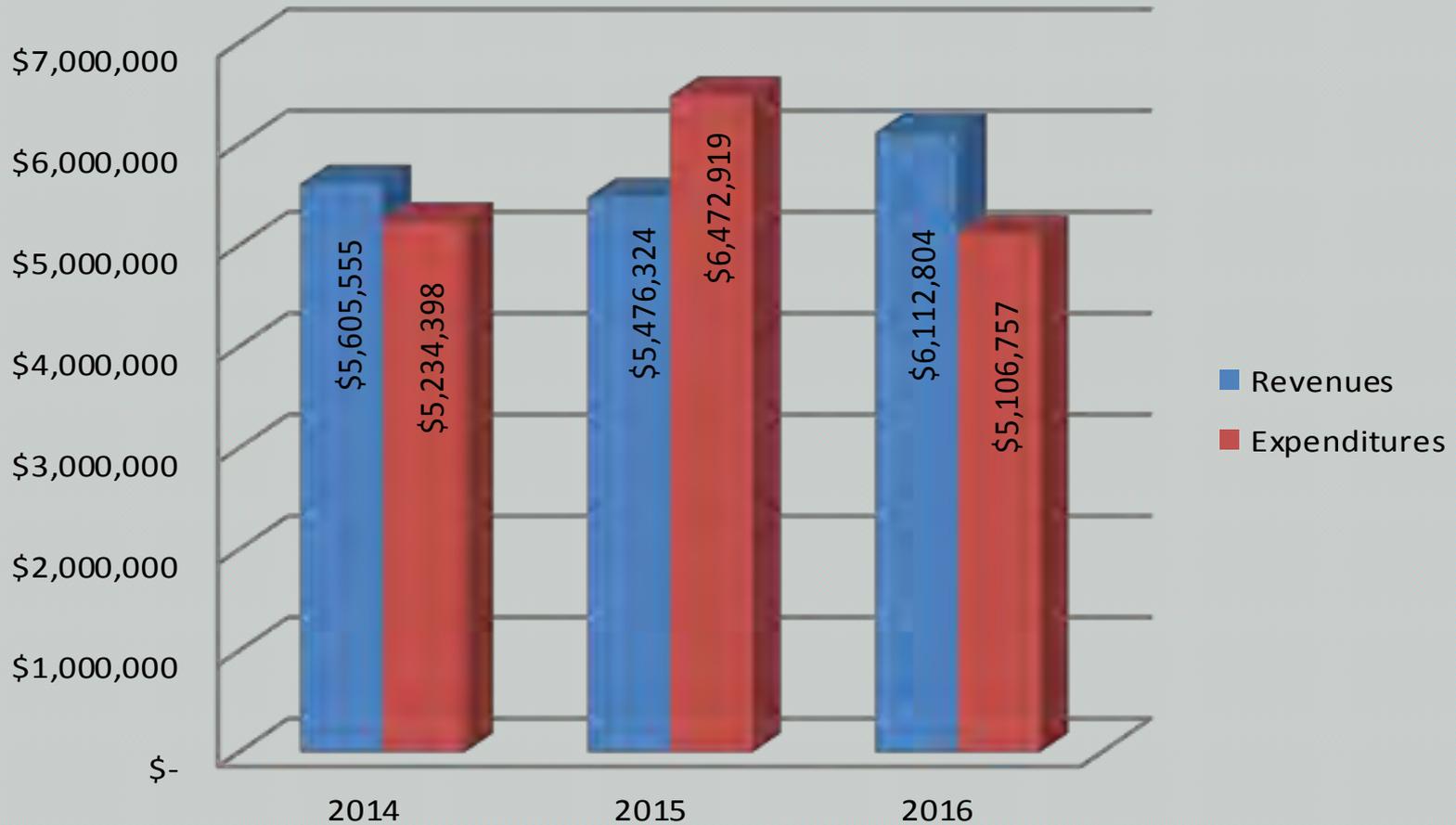
Parks & Recreation Fund -- YTD 9/30/16



- The graph includes the operational Subsidy transferred in from the General Fund
Total YTD subsidy from the General Fund is \$503,250
- General Fund subsidy as of 9/30/16 is \$22,500 more than FY2015
- 2016 operating revenues (excl. the General Fund subsidy) increased by \$243,697 from FY2015
- FY2016 expenditures are up \$315,911 from FY2015, partially due to Dec. flooding

Water & Sewer--YTD 9/30/16

(NET OF DEPRECIATION)



- FY2016 Revenues are \$636,480 more than FY2015.
- FY2016 Expenditures are \$1,366,162 less than FY2015. This decrease is partially due the timing of the transfer out to Water Sewer capital projects which was budgeted at \$659,000 this year.

Questions?

